A Nobin Udyokta Project

Mannan Furniture Mart



Project : Md. Manna Mije Identified by: Abdul Alim

Verified By: Mohammad habibur Rahman

Dakkhin Matlab Unit Anchal-1, chandpur GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md Manna Mije
Age	:	01-03-1994 (23 Years)
Marital status	:	Married
Children	:	01 Son
No. of siblings:	:	Brothers- 01 Sister - 03
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.		Mother Father Monaara Md Alamgir Branch- Narayonpur, Center- 1/m ,Group-11 Loanee no- 1073 Since:From15-07-2004 to 26-01-2012 First loan: 5000 Existing loan- Nill Outstanding: Nill N/A N/A N/A N/A N/A
Education	:	Class Five

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Furnituer Business.
Trade License No-		4/27
Business Experiences	:	5 Years
Other Own/Family Sources of Income	:	Agricultur and fishering
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01869585997
NU Project Source/Reference	:	GT Dakkhin Matlab Unit Office, Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's Mother has been a member of Grameen Bank since 15/07/2004-26/01/2012 (08 years). At first she took Tk.5,000 from GB. NU invested GB Loan in her Husband's business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Mannan Furniture Mart	
Address/ Location	:	Nagda Bazar, Matlab(South), Chandpur.	
Total Investment in BDT	:	257,000/=	
Financing	:	Self BDT 197000/=(from existing business) - 77% Required Investment BDT 60,000 (as equity) -23%	
Present salary/drawings from business (estimates)	:	7,000	
Proposed Salary		8,000	
i. Proposed Business % of present gross profit margin	:	20%	
ii. Estimated % of proposed gross profit margin	:	20%	
iii. Agreed grace period	:	2 months	
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A	

EXISTING BUSINESS OPERATIONS Info.



	Existing Business (BDT)			
Particulars Particulars	Daily	Monthly	Yearly	
Sales Income (A)	4000	120000	1440000	
Less: Cost of sales (B)	3200	96000	1152000	
Gross Profit (A-B) = [C]	800	24000	288000	
Less: Operating Costs				
Electricity Bill		500	12000	
Mobile bill		500	6000	
Shop rent		1250	15000	
Present Salary		7000	84000	
Present Salary of Employee		5000	60000	
Night guard bill		200	2400	
Entertainment		500	4800	
Non Cash Item:				
Depreciation Expenses (32000*10%)		267	3200	
Total Operating Cost (D)		15217	182604	
Net Profit (C-D):		8783	105396	

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Fan: (01): 2000 Decoration: 10000 Machine: 20000 Advance: 15000 Present Goods Items (*):	47000 150000		197000
Proposed Items (**):		60000	60000
Total Capital	197000	60000	257000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock items				
Product name with quantity	Amount			
Box And Semi Box khat (05 Pcs)	75000			
Dinner Cabine (01pcs)	20000			
Dracing Table (01*10000)	10000			
Dining Set (2*10000)	20000			
Others Woods	25000			
Total Present Stock	150000			

Proposed Item				
Product name with quantity	Amount			
Koroi wood	25000			
Mahogany	15000			
Shil Koroi Wood	15000			
Total	60000			

Financial Projection of NU BUSINESS PLAN



Particulars		Year 1 (BD	OT)	Year 2 (BDT)			
Faiticulais	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
sales	4500	135000	1620000	5000	150000	1800000	
Less cost of sales	3600	108000	1296000	4000	120000	1440000	
Gross profit (20%)	900	27000	324000	1000	30000	360000	
Less operating cost							
Electricity bill		600	7200		700	8400	
Shop Rent		1250	15000		1250	15000	
Proposed Salary- Self		8000	96000		9000	108000	
Salary for Employee (01)		6000	72000		7000	84000	
Mobile Bill		600	7200		700	8400	
Night guard bill		300	3600		400	4800	
Entertainment		600	7200		700	8400	
Non Cash Item:							
Depreciation 32000*10%		267	3200		267	3200	
Total Operating Cost (D)		17617	211404		20017	240204	
(Net Profit C-D) :		9383	112596		9983	119796	
Pay back		36000		36000			
Retained Income:	76596 83796						

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	0
1.2	Net Profit	112596	119796
1.3	Depreciation (Non cash item)	3200	3200
1.4	Opening Balance of Cash Surplus	0	79796
	Total Cash Inflow	175796	202792
2.0	Cash Outflow		
2.1	Purchase of Product	60,000	0
2.2	Payment of GB Loan	0	0
2.3	Investment Pay Back	36,000	36,000
	Total Cash Outflow	96000	36,000
3.0	Net Cash Surplus	79796	166792

SWOT Analysis



STRENGTH

- Long standing relationship with Grameen
- Well Known Person in locality
- Skill and 05 years working Experience

WEAKNESS

- Lack of investment
- Less stock

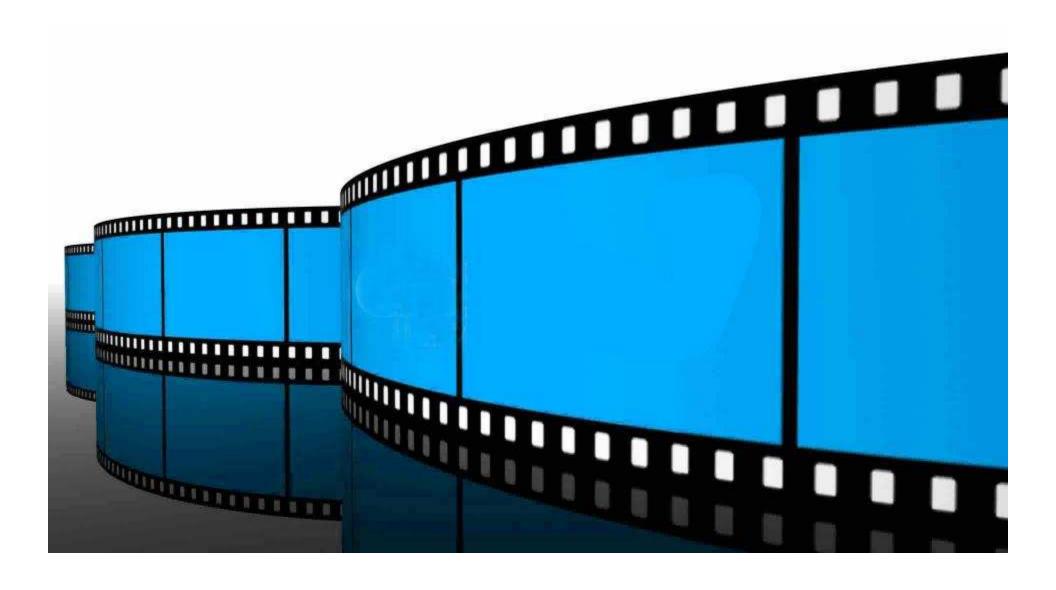
OPPORTUNITIES

Have a chance at more customers within local area

THREATS

- Political Unrest
- Theft
- Fire

































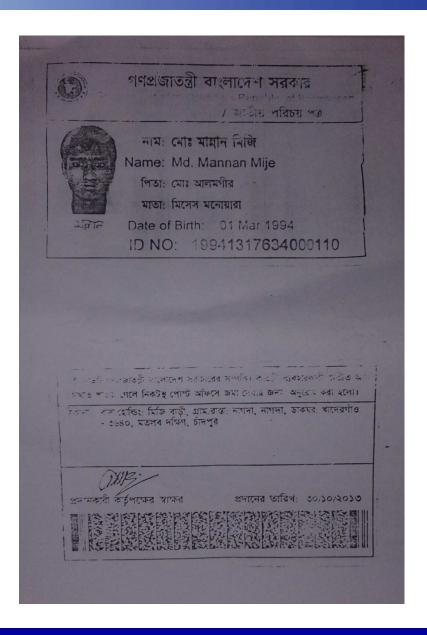


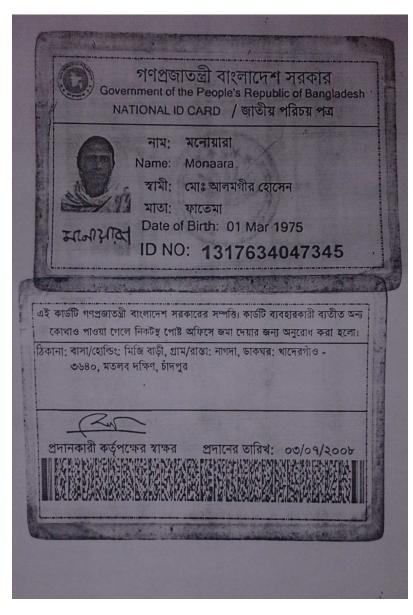




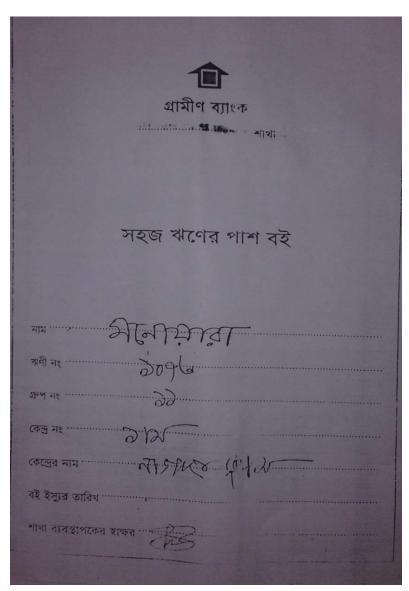


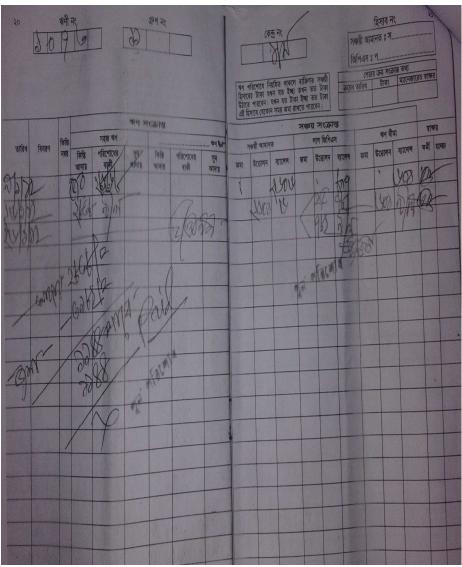




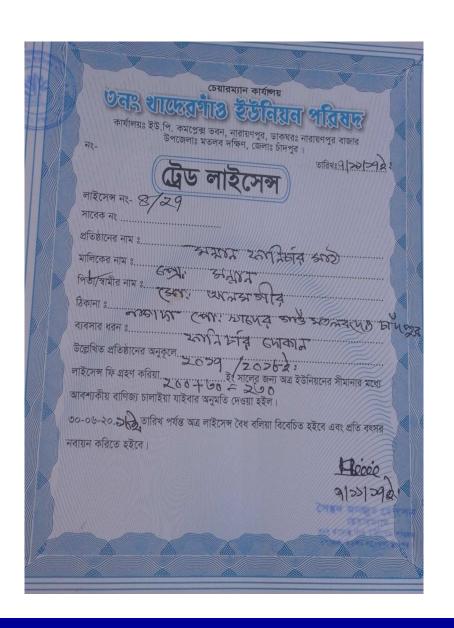


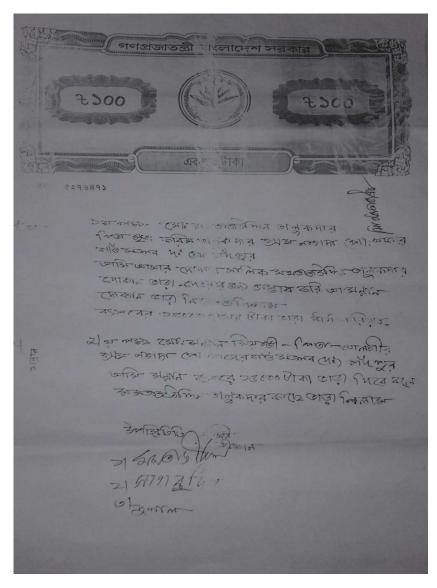














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