A Nobin Udyokta Project

Khan Motsho Khamar





Project by: Md. Shamim Khan
Identified by: Outtom Kumar Sarker
Verified By: Md. Abu Musa Bhuiyan

Chandpur Sadar Unit Region-1 GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Shamim Khan	
Age	:	01/01/1994 (23 Years)	
Marital status	:	Un Married	
Children	:	N/A	
No. of siblings:	:	Three brothers and Four Sister	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Jiboni Beaugam Md. Bozlor Rahaman Khan Member since: 06/08/2009 Droop Out :- 12/04/2017 Branch: Tarporchandra, Centre no.15/m Group: 11 Loanee No. 1961/3 First loan: Tk. 10,000/ Existing loan: Tk. =Nil Outstanding:Tk.=Nil	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	N/A N/A N/A N/A N/A	
Education, till to date	:	S. S. C Pass	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Moshe Khmer Business.
Trade License Number	:	
Business Experiences	•	05 years.
Other Own/Family Sources of Income	•	Elder Brother Service in Private (Driver) Younger Brothers Student
Other Own/Family Sources of pLiabilities	:	N/A
NU Contact Info	:	01683887168
NU Project Source/Reference	•	GT Chandpur Sadar Unit Office, Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank (GB) Since 2009. At first his mother took a loan amount BDT 10,000 from Grameen Bank. She Invested the money in her Father's business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Khan Moshe Khmer
Address/ Location	:	NU Near house Chandpur
Total Investment in BDT	:	1,62,000/-
Financing	:	Self B DT :1,12,000/ (from existing business) - 75% Required Investment B DT 50,000/ (as equity) - 25%
Present salary/drawings from business (estimates)	••	B DT 7,000
Proposed Salary		B DT 7,000
Proposed Business % of present gross profit margin Estimated % of proposed gross profit margin	:	40%
Agreed grace period	:	2 months

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)		
1 artiodiaio	6 Month	Yearly	
Sales (A)	1,70,000	3,40,000	
Less: Cost of sale (B)	1,02,000	2,04,000	
Gross Profit 40% (A-B)= [C]	68,000	1,36,000	
Less: Operating Costs			
Electricity bill	3,500	7, 000	
Mobile Bill	1,800	3,600	
Salary from Business (Self)	42,000	84,000	
Others (Entertainment)	2,500	5,000	
Non Cash Item:			
Total Operating Cost (D)	49,800	99600	
Net Profit (C-D):	18,200	36,400	

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Present Goods Items (*):	112,000		112,000
Proposed Items (**) :		50,000	50,000
Total Capital	112,000	50,000	162,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock item

Product name	Amount
Salmon fish	17,000
Trout Carp	15,000
Karpu	10,000
Kalibus	12,000
Sorputi	15,000
Migel	15,000
Nailetika	6,000
Feed	12,000
Kohl	5,000
Voshi	5,000
Total Present Stock	1,12,000

Proposed Item

Product Name	Amount
Salmon Fish	10,000
Trout Carp	8,000
Karpu	5,000
Kalibaus	8,000
Sorputi	6,000
Kohl	5,000
Voshi / Fish Feed	8,000
Total :	50,000

Financial Projection of NU BUSINESS PLAN



Particulars	Year '	1 (B DT)	Year 2 (B DT)		
	6 Monthly Yearly		6 Monthly	Yearly	
Sales (A)	1,90,000	3,80,000	2,20,000	4,40,000	
Less: Cost of Sale (B)	1,14,000	2,28,000	1,32,000	2,64,000	
Gross Profit (A-B)=c	76,000	1,52,000	88,000	1,76,000	
Less operating cost:					
Electricity bill	3,500	7,000	4,000	8,000	
Mobile Bill	1,800	3,600	2000	4,000	
Salary- self	42,000	84,000	42,000	84,000	
Others	2500	5,000	3,000	6,000	
Total Operating Cost (F)	49,800	99,600	51,000	1,02,000	
Net Profit =(E-F)	26,200	52,400	37,000	74,000	
GT payback	30	,000	30,0	000	
Retained Income:	22	2,400	44,0	000	

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	0
1.2	Net Profit (Ownership Tr. Fee added back)	52,400	1,02,000
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus	0	22,400
43	Total Cash Inflow	1,02,400	1,24,400
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	0
2.2	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
2.3	Payment of GB loan	0	0
	Total Cash Outflow	80,000	30000
3.0	Net Cash Surplus	22,400	94,400

SWOT Analysis



STRENGTH

- Skill and 05 Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly

WEAKNESS

Lack of investment

OPPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

THREATS

- New competitor may be present
- Political Unrest
- Theft



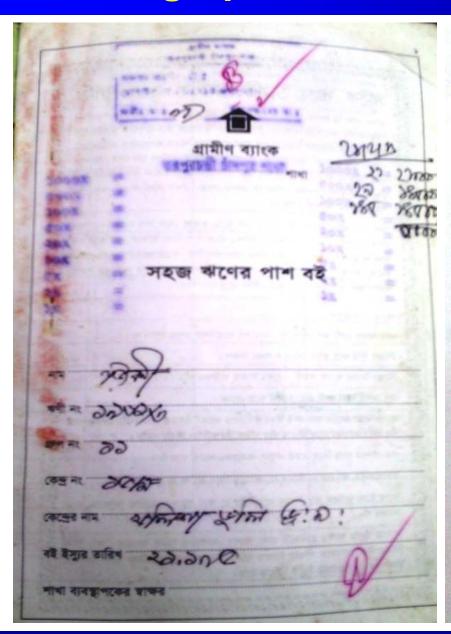












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Presented at
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