A Nobin Udyokta Project

Chandrika Medical Hall





Project by: Uzzal Chandra Gope

Identified by: Abdul Alim

Verified By: Mohammad Habibur Rahman

Dakkhin Matlab Unit Anchal-1,Chandpur. GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Uzzal Chandra Gope
Age	:	12/06/1990 (27 Years)
Marital status	:	Unmarried
Children	:	0 Son, 0 Daughter
No. of siblings:	:	01 brother and 01 Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	NU N/A N/A N/A N/A
Education, till to date	:	S.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation		Pharmacy Business
Trade License Number	:	254
Business Experiences		08 years.
	<u> </u>	
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01830397067
NU Project Source/Reference	:	GT Dakkhin Matlab Unit Office, Matlab,Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank (GB) Since 15/11/2005. At first his mother took a loan amount BDT 5000 from Grameen Bank. She Invested the money in her Husband business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Chandrika Medical Hall			
Address/ Location	:	Narayonpur Bazer, P.O:Narayonpur, Dakkhin Matlab, Chandpur.			
Total Investment in BDT	:	360,000/-			
Financing	:	Self BDT 280,000 (from existing business) - 78 % Required Investment BDT 80,000 (as equity) - 22%			
Present salary/drawings from business (estimates)	:	BDT 7,000			
Proposed Salary		BDT 8,000			
Proposed Business % of present gross profit margin Estimated % of proposed gross	:	20%			
profit margin Agreed grace period	:	2 months			

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales	3000	90000	1080000		
Less: Cost of sale	2400	72000	864000		
Profit 20% (A)	600	18000	216000		
Income from patient service (B)	300	9000	108000		
Profit (A+B)= C	900	27000	324000		
Less: Operating Costs					
House rent		4167	50000		
Electricity bill		300	3600		
Genarator Bill		200	2400		
Night Guard Bill		100	1200		
Mobile Bill		300	3600		
Salary from Business (Self)		7000	84000		
Transport		200	2400		
Others (Entertainment)		500	6000		
Non Cash Item:					
Depreciation Expenses(30000*10%)		250	3000		
Total Operating Cost (D)		13017	156204		
Net Profit (C-D):		13983	167796		

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Advance: Decoration: Present Goods Items (*):	100000 30000 150000		280,000
Proposed Items (**):		80,000	80,000
Total Capital	280000	80,000	360,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock item

Product name	Amount
Antibiotic (varaities)	30,000
Paracitamal (varaities)	15,000
Serap (varaities)	20000
Omeprazol (varaities)	25000
Salaine (varaities)	7000
Vitamin (varaities)	10000
Injection (varaities)	5000
Oentment (varaities)	8000
Harbal (varaities)	10000
Others	20500
Total Present Stock:	1,50,000

Proposed Item

Product name	Amount
Antibiotic (varieties)	20,000
Serap (varieties)	20,000
Omeprazol (varieties)	10,000
Salaine (varieties)	10,000
Harbal (varaities)	10,000
Vitamin (varaities)	10,000
Total:	80,000

Financial Projection of NU BUSINESS PLAN



Particulars	\	ear 1 (E	BDT)	Year 2 (BDT)		
i articulai s	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	3500	105000	1260000	4000	120000	1440000
Less: Cost of Sale	2800	84000	1008000	3200	96000	1152000
Profit 20% (A)	700	21000	252000	800	24000	288000
Income from patient service	300	9000	108000	300	9000	108000
Profit (A+B)=C	1000	30000	360000	1100	33000	396000
Less operating cost:						
House rent		4167	50000		4167	50000
Electricity bill		350	4200		400	4800
Generator Bill		200	2400		250	3000
Night Guard Bill		150	1800		200	2400
Mobile Bill		400	4800		500	6000
Salary from Business		8000	96000		9000	108000
Others (Entertainment)		500	6000		600	7200
Depreciation Expenses		250	3000		250	3000
Total Operating Cost (D)		14017	168204		15367	184404
Net Profit =(C-D)		15983	191796		17633	211596
GT payback		48000		48000		
Retained Income:	143796		d Income: 143796 163596		6	

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80000	00
1.2	Net Profit (Ownership Tr. Fee added back)	191796	211596
1.3	Depreciation (Non cash item)	3000	3000
1.4	Opening Balance of Cash Surplus	00	95196
	Total Cash Inflow	274796	309792
2.0	Cash Outflow		
2.1	Purchase of Product	80000	00
2.2	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000
2.3	Payment of GB loan	51600	00
	Total Cash Outflow	179600	48000
3.0	Net Cash Surplus	95196	261792

SWOT Analysis



STRENGTH

- Skill and 08 Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly
- 16 hours shop open

WEAKNESS

Lack of investment

OPPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

THREATS

- New competitor may be present
- Political Unrest
- Theft

















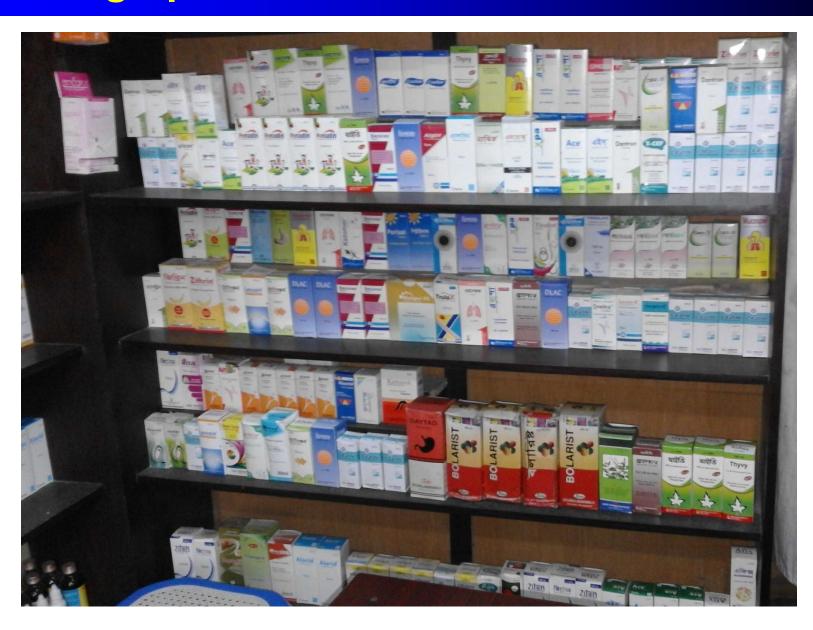








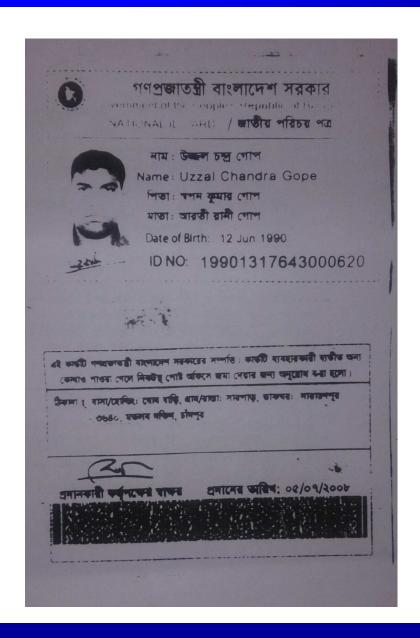






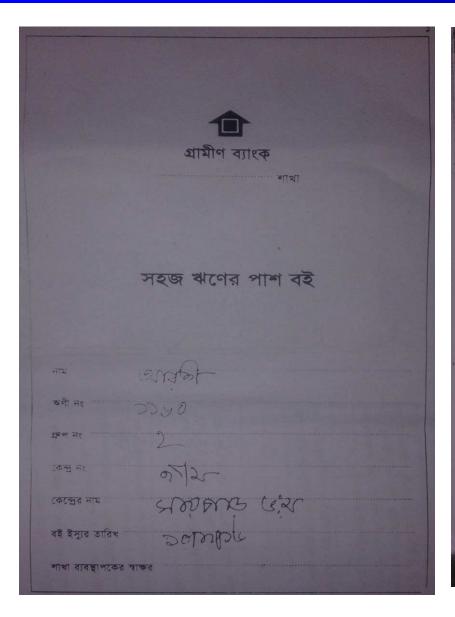


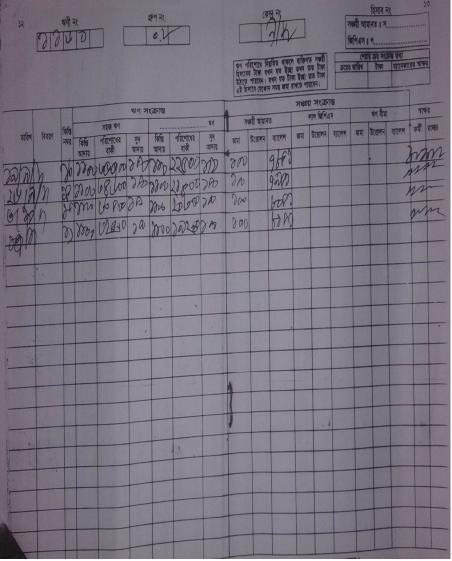




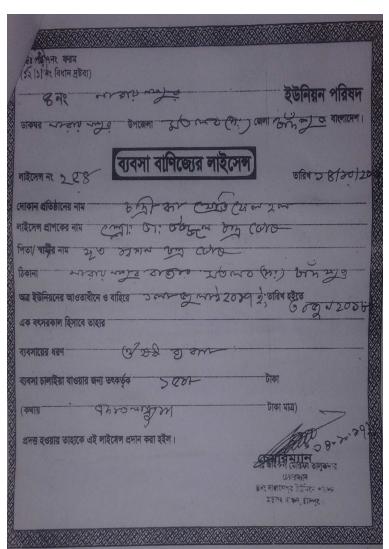


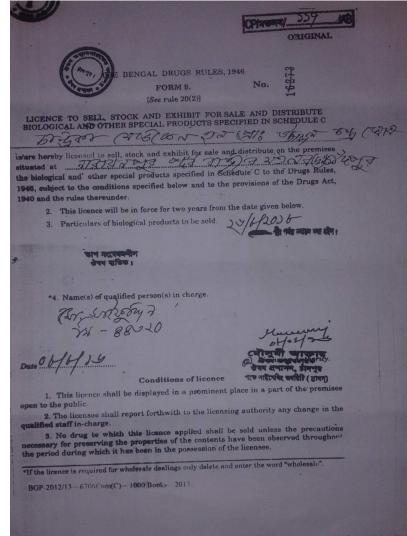




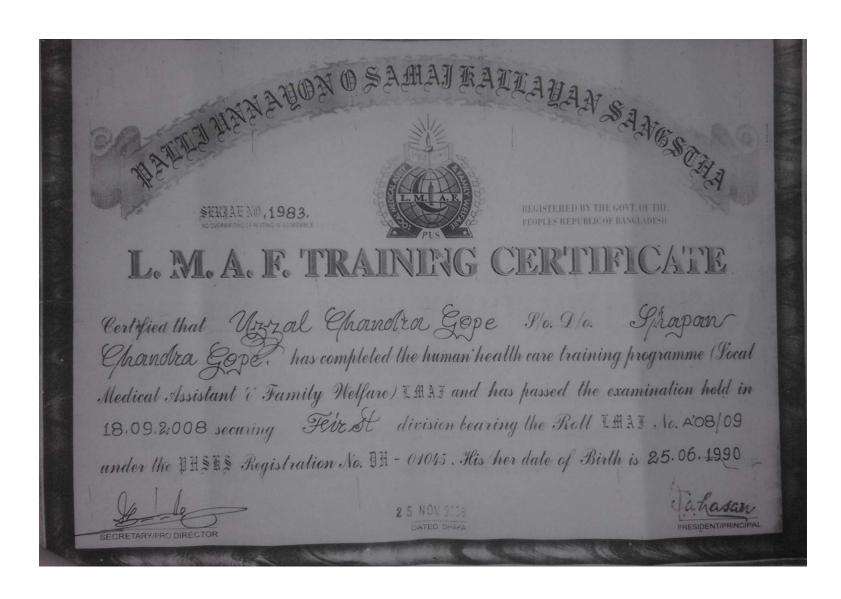




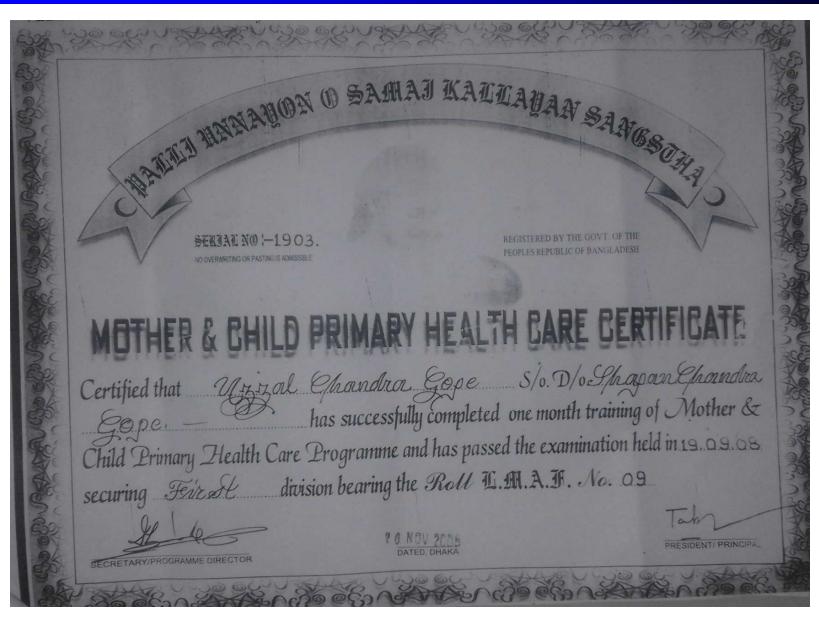




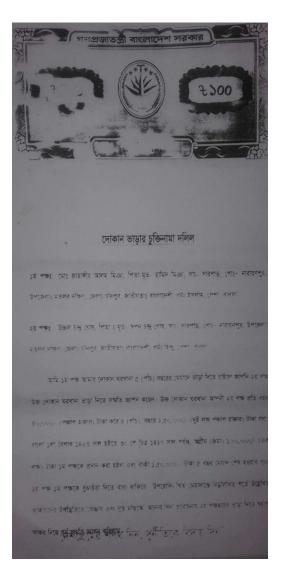


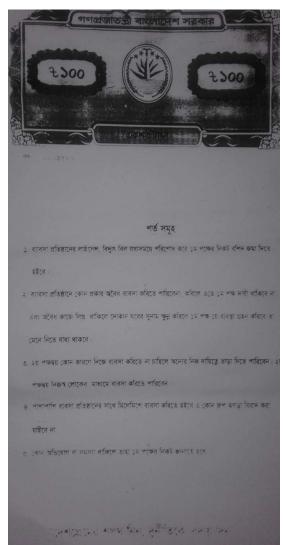


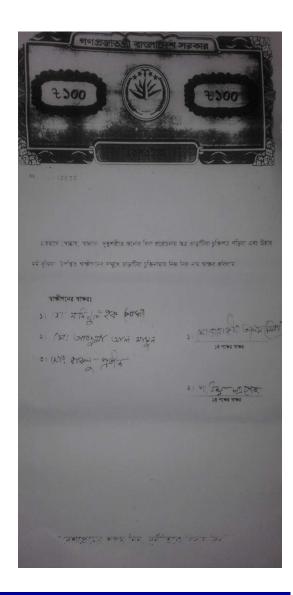














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