M/S Samia Beez Bander



Project by- Md.Esmail Shikdar

Identified by- Md.Kamal Hossain Verified by- Shatadal Mandal

Monohardi Unit Area 4 GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Name | : | Md. Esmail Shikdar |
|---|---|--|
| Age | : | 01-12-1983(34Years) |
| Marital status | : | Married |
| Children`s | : | 0 Son and 02Daughter |
| No. of siblings: | : | 02 Brother And 04 Sister |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : | Mother is a member of GB Morsheda Late: Ala Uddin Branch: Sukundi Centre: 0/m Group no: 0 Loanee no: 0 Member since: 1996-2001 First loan: 2000 |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF | : | Existing loan:20000 Outstanding: N/A N/A N/A N/A N/A |
| Education | : | S.S.C |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation | : | Business: Selling Paddy Seed, potato Seed, Fertilizer and pesticides in moulavibazar. |
|---|---|---|
| Initial Investment | : | 200000(Self) |
| Trade License | | 34/2017-2018 |
| Business Experience | : | 08Years |
| Other Own/Family Sources of Income | : | Business |
| Other Own/Family Sources of Liabilities | : | N/A |
| NU Contact Info | | 01716462117 |
| NU Project Source/Reference | : | Monohardi Unit |

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 1996 to 2001 (06 years). At first She took 2000 taka from GB. GB Borrower invested GB Loan in her husband Agriculture work and gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

| Business Name | : | M/S Samia Beez Bander |
|---|---|--|
| Address/ Location | : | Moulabibazar. |
| Total Investment in BDT | : | 364000/= |
| Financing | : | Self BDT-294000/-(from existing business) 81% Required Investment BDT-70000/-(as equity) 19% |
| Present salary/drawings from business (estimates) | : | 7000/- |
| Proposed Salary | | 8000/- |
| Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed gross profit margin (iii) Agreed grace period | : | 10% 10% 01 month |

PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Particulars | Existing Business (BDT) Proposed (BDT) | | Total (BDT) |
|--|--|-------|----------------|
| Investments in different categories: | (1) | (2) | (1+2) |
| Present Stock Items: Decoration 10000 Paddy Seed 150000 Potato Seed 20000 T.S.P 10000 M.O.P 7000 DAP 12000 Urea 25000 Varieties Pesticides 60000 | 294000 | | 294000 |
| Proposed items: T.S.P, M.O.P, Urea | | 70000 | 70000 |
| Total Capital | 294000 | 70000 | 364000 |

PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Preser | nt Stock items | |
|----------------------|----------------|--------|
| Product name | (Quantity) | Amount |
| Paddy Seed | | 150000 |
| Potato Seed | | 20000 |
| T.S.P | | 10000 |
| M.O.P | | 7000 |
| Urea | | 25000 |
| DAP | | 12000 |
| Varieties pesticides | | 60000 |
| Total Present Stock | | 284000 |

| Proj | posed items | |
|----------------------|-------------|--------|
| Product Name | (Quantity) | Amount |
| T.S.P | | 30000 |
| M.O.P | | 20000 |
| Urea | | 20000 |
| Total Proposed items | | 70000 |

INFO ON EXISTING BUSINESS OPERATIONS

| | | Existing Business (| BDT) | | |
|--|-------|---------------------|---------|--|--|
| Particulars319 | Daily | | | | |
| Sales (A) | 15000 | 450000 | 5400000 | | |
| Less: Cost of sales (B) | 13500 | 405000 | 4860000 | | |
| Goss Profit 10% (C) [C=(A-B)] | 1500 | 45000 | 540000 | | |
| Less: Operating Costs | | | | | |
| Electricity bill | | 500 | 6000 | | |
| Night guard bill | | 200 | 2400 | | |
| Mobile bill | | 800 | 9600 | | |
| Present salary/Drawings- self | | 7000 | 84000 | | |
| Conveyance or Transport | | 3000 | 36000 | | |
| Others (fees, Entertainment, TL renewal) | | 300 | 3600 | | |
| Depreciation(10000*10%) | | 83 | 1000 | | |
| Non Cash Item: | | 0 | 0 | | |
| Total Operating Cost (F) | | 11883 | 142596 | | |
| Net Profit (E-F): | | 33117 | 397404 | | |

FINANCIAL PROJECTION OF NU BUSINESS PLAN

| Particulare | | Year 1 (BI | OT) | Year 2 (BDT) | | |
|--|-------|------------|---------|--------------|---------|---------|
| Particulars | Daily | Monthly | Yearly | Daily | Monthly | Yearly |
| Sales (A) | 16000 | 480000 | 5760000 | 17000 | 510000 | 6120000 |
| Less: Cost of Sale (B) | 14400 | 432000 | 5184000 | 15300 | 459000 | 5508000 |
| Gross Profit 10% (A-B)=(C) | 1600 | 48000 | 576000 | 1700 | 51000 | 612000 |
| Less: Operating Costs | | | | | | |
| Electricity bill | | 500 | 6000 | | 700 | 8400 |
| Night guard bill | | 200 | 2400 | | 200 | 2400 |
| Mobile bill | | 800 | 9600 | | 1000 | 12000 |
| Present salary/Drawings- self | | 8000 | 96000 | | 8000 | 96000 |
| Conveyance or Transport | | 3000 | 36000 | | 3000 | 36000 |
| Others (fees, Entertainment, TL renewal) | | 300 | 3600 | | 300 | 3600 |
| Depreciation | | 83 | 1000 | | 83 | 1000 |
| Non Cash Item: | | 0 | 0 | | 0 | 0 |
| Total Operating Cost | | 12883 | 154596 | | 13283 | 159396 |
| Net Profit $(C-D) = (E)$ | | 35117 | 421404 | | 37717 | 452604 |
| GT payback | | | 42000 | | | 42000 |
| Retained Income: | | 379404 | | | 410604 | |

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
|-----|---|--------------|--------------|
| 1.0 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 70000 | |
| 1.2 | Net Profit | 421404 | 452604 |
| 1.3 | Depreciation | 1000 | 1000 |
| 1.4 | Opening Balance of Cash Surplus | 0 | 380404 |
| | Total Cash Inflow | 492404 | 834008 |
| 2.0 | Cash Outflow | | |
| 2.1 | Purchase of Product | 70000 | |
| 2.2 | Investment Pay Back (Including Ownership Tr. Fee) | 42000 | 42000 |
| 2.3 | Payment of GB Loan | 0 | 0 |
| | Total Cash Outflow | 112000 | 42000 |
| 3.0 | Net Cash Surplus | 380404 | 792008 |

SWOT ANALYSIS

STRENGTH

- Skilled and experienced
- Relationship with GB
- Good communicational Skill
- Well known businessman

WEAKNESS

Less Stock

OPPORTUNITIE

- More Employment opportunity
- Expansion of business

THREATS

- Competitors
- Theft





















গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: মোঃ ইসমাইল শিকদার

-Name: MD ESMAIL SHIKDAR

পিতা: মৃত আলা উদ্দীন

याणः त्यार्भमा

Date of Birth: 31 Dec 1983

ID NO: 6815233353619



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: মোর্শেদা

Name: MORSHEDA

श्रामी: वालाउँग्रीन

মাতা: মৃত ফালু বিবি

Date of Birth: 03 Mar 1956

ID NO: 6815233353667

প্রত্যয়ন পত্র

| আমরা নিমু সাঞ্চরকারী, এই মর্মে প্রভায়ন করতেছি যে, |
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भारता द तहार द्वार

প্রত্যয়নকারীর স্বাক্ষর

লাম প্রের্জনের নির্মিন প্রের্জনির নির্মিন কর্মিন ক্রিম ক্রম ক্রিম ক্

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SP- NEWS PROPERTY লাইসেন ফি আদায় হত, পি, ফরম নং-১৩ वर्ष वरमत १ २०३१ - २०३ ४ পরিলিম্ভ-১৩ **७** नार्टिंग नाइरमम न१- 108/2029-26 विकिशतन नाम १८२१ माम स्तर्भ डाया विक यानित्कत नाम " " उभ डार्ग्ड न च्याटकप VC পিতা/স্বামীর নাম **** The Con-E LEGERAL BARELON BERGER उभरजना जा नाम वर्ष ব্যবসা বা পেশার ধরণ "NYA"," ব 2001= উল্লেখিত প্রতিষ্ঠানের অনুকূলে লাইসেন্স ফি গ্রহণ করিয়া ২০১৭ – ২০১ ৄ নালের জন্য অত ইউনিয়নের সীমার মধ্যে আবশ্যকীয় ব্যবসা ঢালাইয়া যাইবার অনুমতি দেওয়া হইল। ৩০-৬-২০১ ্তারিখ পর্যন্ত অত্র লাইসেন্স বৈধ বলিয়া বিবেচিত হইবে এবং প্রতি বংসর নবায়ন করিতে হইবে। সেকেটারীর স্বাক্ষর চন্দনবাড়ী ইউনিয়ন পরিষদ THE OWNER, NAMED IN COLUMN

Government of the People's Republic of Banglad Office of the Deputy Director Department of Agrl. Extension 8-2-6 Narsingdi zone, Narsingdi.

Form no. 15 2824 See rule 12 (2)

Licence for retail sale of pesticides.

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is hereby granted licence to sell pesticide (s) by retail sale on the premises situated at. Chand arange Let onst snared subjected to the condition specified below and to the provision of the pesticide ardinance. 1971 (no. II of 1971) and the rules made there under.

- 2. Licence shall be in force for a period of two years from the date of issue.
- 3. Pesticides to be sold:

Licence no. 722/301-76 Date. 2916/2056 1.

XW 6 910 926 Licensing Authority Seally is

Conditions

- 1. The licence shall be displayed in a prominent place in any part of the premises open to the public. 2. The licence shall comply with the provision of the pesticide
- ordinance, 1971 and the rules made there under.
- 3. The licence shall not be allowed to take commission for retail sale of pesticides exceeding the rate fixed by the govt.
- 4. Renewal. 24/6/2005



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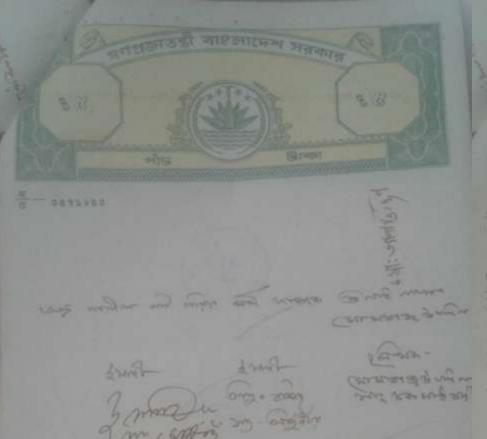
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