## Sabiha Store



Project by-Tanvir Alam
Madhobpur Unit
Area 4
Identified By - Md. Alhaz Sarkar Verified by- Md. Ruhul Amin

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT,.,)

\begin{tabular}{|c|c|c|}
\hline Name \& . \& Tanvir Alam \\
\hline Age \& . \& 20 Jul -1985 (33 Years) \\
\hline Marital status \& \& Unmarried \\
\hline Children \& \& 0 Son 0 Daughter \\
\hline No. of siblings: \& \& 02 Brothers 03 Sisters \\
\hline \begin{tabular}{l}
Parent's and GB related Info \\
(i) Who is GB member \\
(ii) Mother's name \\
(iii) Father's name \\
(iv) GB member's info \\
Further Information: \\
(v) Who pays GB loan installment \\
(vi) Mobile lady \\
(vii) Grameen Education Loan \\
(viii)Any other loan like GCCN, GKF
\end{tabular} \& \(:\)
\(:\)
\(:\)

:
:

: \& | Mother $\square$ Father $\square$ |
| :--- |
| Sherin Akter |
| Md.Ruhul Amin |
| Branch: Adaor .Centre : 85/m Group no: 02 Loanee no. 6275/2 Member since: 2004 |
| First loan:10,000 |
| Existing loan: 00 Outstanding: 0 |
| N/A |
| N/A |
| N/A |
| N/A | <br>

\hline Education \& : \& Class H.s.c <br>
\hline
\end{tabular}

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation | $:$ | Shop Keeper |
| :--- | :--- | :--- |
| Initial Investment | $:$ | 30,000 |
| Trade License | $:$ | 00431-00 (2017-2018) Years |
| Business Experience <br> And Training Info | $:$ | N/A |
| Other Own/Family Sources <br> of Income | N/A |  |
| Other Own/Family Sources <br> of Liabilities | $:$ | 01712-616216 |
| NU Contact Info | $:$ | GT- Madhobpur Unit |
| NU Project <br> Source/Reference |  |  |

## BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother.. has been a member of Grameen Bank since 2004-2017 (13 years). At first She took 10,000 taka from GB. GB Borrower invested GB Loan in work and gradually improved their living standard by using GB loan.

| Business Name | $:$ | Sabiha Store |
| :--- | :--- | :--- |
| Address/ Location | $:$ | Madhobpur p.s Road, Madhobpur, Hobigonj |
| Total Investment in BDT | $:$ | $1,80,000$ |
| Financing | $:$ | Self BDT- 1,30,000 /-(from existing business) 72\% <br> Required Investment BDT-50,000 /-(as equity) 22\% |
| Present salary/drawings <br> from business (estimates) | $:$ | 7000 |
| Proposed Salary | $: 7000$ |  |
| Proposed Business <br> (i)\% of present gross profit <br> margin <br> (ii) Estimated \%of proposed <br> gross profit margin <br> (iii) Agreed grace period | $10 \%$ |  |

PRESENT \& PROPOSED INVESTMENT BREAKDOWN

| Particulars | Existing Business (BDT) | Proposed (BDT) | Total <br> $(B D T)$ |
| :--- | :---: | :---: | :---: |
| Investments in different categories: | $(1)$ | $(2)$ | $(1+2)$ |
|  |  |  |  |
| Present Stock Items: <br> Items 1,10,000 <br> Furniture-20,000 | $1,30,000$ |  | $1,30,000$ |
| Proposed items: |  | 50,000 | 50,000 |
| Total Capital |  |  |  |

## PRESENT \& PROPOSED INVESTMENT BREAKDOWN

| Present Stock items |  |  |
| :--- | :--- | ---: |
| Product name | Unit <br> (Quantity) | Amount |
| Biscuit |  | 15,000 |
| Cool Drinks |  | 10,000 |
| Cosmetics |  | 15,000 |
| Stationary Item |  | 20,000 |
| Load, Bkash |  | 50,000 |
| Total Present Stock |  | $\mathbf{1 , 1 0 , 0 0 0}$ |


| Proposed items |  |  |
| :--- | :--- | ---: |
| Product Name | Unit <br> (Quantity) | Amount |
| Cool Drinks |  | 20,000 |
| Cosmetics |  | 15,000 |
| Biscuit |  | 10,000 |
| Stationary Item |  | 5,000 |
| Total Proposed items |  | $\mathbf{5 0 , 0 0 0}$ |

## INFO ON EXISTING BUSINESS OPERATIONS

| Particulars |  | Existing Business (BDT) |  |  |
| :--- | :--- | :--- | :--- | :---: |
|  |  | Daily |  | Monthly |  |
| Yearly |  |  |  |
| Sales (A) | 6,000 | $1,80,000$ | $21,60,000$ |  |
| Less: Cost of sales (B) | 5,400 | $1,62,000$ | $19,44,000$ |  |
| Profit (C) [C=(A-B)] | 600 | 18,000 | $2,16,000$ |  |
| Gross Profit |  |  |  |  |
| Less: Operating Costs |  |  |  |  |
| Electricity bill |  | 500 | 6,000 |  |
| Night guard bill |  | 300 | 3,600 |  |
| Shop Rent |  |  |  |  |
| Mobile bill |  | 300 | 3,600 |  |
| Present salary/Drawings- self |  | 8,000 | 84,000 |  |
| Present Salary-Staff (0) |  | 500 | 6,000 |  |
| Others (fees, Entertainment, TL renewal) |  |  |  |  |
| Non Cash Item: |  | 167 | , 000 |  |
| Depreciation Expenses(20,000)*10\% |  | 9,467 | $1,13,604$ |  |
| Total Operating Cost (F) |  | 8,533 | $1,02,396$ |  |
| Net Profit (E-F): |  |  |  |  |

## FINANCIAL PROJECTION OF NU BUSINESS PLAN

| Particulars | Year 1 (BDT) |  | Year 2 (BDT) |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Daily | Monthly | Yearly | Daily | Monthly | Yearly |
| Sales (A) | 6,500 | $1,95,000$ | $23,40,000$ | 7,000 | $2,10,000$ | $25,20,000$ |
| Less: Cost of Sale (B) | 5,850 | $1,75,500$ | $21,06,000$ | 6,300 | $1,89,000$ | $22,68,000$ |
| Profit (A-B)=(C) | 650 | 19,500 | $2,34,000$ | 700 | 21,000 | $2,52,000$ |
| Gross Profit |  |  |  |  |  |  |
| Less: Operating Costs |  |  |  |  |  |  |
| Electricity bill |  | 500 | 6,000 |  | 500 | 6,000 |
| Night guard bill |  | 300 | 3,600 |  | 300 | 3,600 |
| Shop Rent |  |  |  |  |  |  |
| Mobile bill |  | 8,000 | 84,000 |  | 9,000 | 96,000 |
| Present salary/Drawings- self |  |  |  |  |  |  |
| Others (fees, Entertainment, TL <br> renewal) |  | 500 | 6,000 |  | 500 | 6,000 |
| Non Cash Item: |  | 167 | 2,000 |  | 167 | 2,000 |
| Depreciation Expenses(20,000*10\%) |  | 9,767 | $1,17,204$ |  | 10,967 | $1,31,604$ |
| Total Operating Cost | 9,733 | $1,16,796$ |  | 10,533 | $1,26,396$ |  |
| Net Profit (C-D) = (E) |  |  | 30,000 |  |  | 30,000 |
| GT payback |  |  | 86,796 |  |  | 96,396 |
| Retained Income: |  |  |  |  | 500 | 6,000 |

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. \& PAY.)

| SI \# |  |  |  |
| :--- | :--- | :---: | :---: |
|  | Particulars | Year 1 (BDT) | Year 2 (BDT) |
| 1.0 | Cash Inflow |  |  |
| 1.1 | Investment Infusion by Investor | 50,000 |  |
| 1.2 | Net Profit | $1,16,796$ | $1,26,396$ |
| 1.3 | Depreciation (Non cash item) | 2,000 | 2,000 |
| 1.4 | Opening Balance of Cash Surplus |  | 88,796 |
|  | Total Cash Inflow | $1,68,796$ | $2,17,192$ |
| 2.0 | Cash Outflow |  |  |
| 2.1 | Purchase of Product | 50,000 |  |
| 2.2 | Payment of GB Loan |  |  |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 30,000 | 30,000 |
|  | Total Cash Outflow | 80,000 | 30,000 |
| 3.0 | Net Cash Surplus | 88,796 | $1,87,192$ |




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नाय: गित्रिन आधान्र
Name: SHERIN AKTER
ग्वायी: মোः ক্ত্হন आयीन

Date of Birth: 12 Feb 1962
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thank

