Sabiha Store



Project by-Tanvir Alam

Identified By - Md. Alhaz Sarkar Verified by- Md. Ruhul Amin

Madhobpur Unit Area 4

GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Tanvir Alam		
Age	:	20 Jul -1985 (33 Years)		
Marital status	:	Unmarried		
Children	:	0 Son 0 Daughter		
No. of siblings:	:	02 Brothers 03 Sisters		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Sherin Akter Md.Ruhul Amin Branch: Adaor .Centre: 85/m Group no: 02 Loanee no. 6275/2 Member since: 2004 First loan:10,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF	: :	Existing loan: 00 Outstanding: 0 N/A N/A N/A N/A		
Education	:	Class H.s.c		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Shop Keeper
Initial Investment	:	30,000
Trade License		00431-00 (2017-2018)
Business Experience And Training Info	:	15 Years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01712-616216
NU Project Source/Reference	:	GT- Madhobpur Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother.. has been a member of Grameen Bank since 2004-2017 (13 years). At first She took 10,000 taka from GB. GB Borrower invested GB Loan in work and gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Sabiha Store
Address/ Location	:	Madhobpur p.s Road , Madhobpur, Hobigonj
Total Investment in BDT	:	1,80,000
Financing	:	Self BDT- 1,30,000 /-(from existing business) 72% Required Investment BDT-50,000 /-(as equity) 22%
Present salary/drawings from business (estimates)	:	7000
Proposed Salary		7000
Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed gross profit margin (iii) Agreed grace period	:	10% 10% 1 month

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Items 1,10,000 Furniture-20,000	1,30,000		1,30,000
Proposed items:		50,000	50,000
Total Capital	1,30,000	50,000	1,80,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name	Unit (Quantity)	Amount		
Biscuit		15,000		
Cool Drinks		10,000		
Cosmetics		15,000		
Stationary Item		20,000		
Load, Bkash		50,000		
Total Present Stock		1,10,000		

Proposed items				
Product Name	Unit (Quantity)	Amount		
Cool Drinks		20,000		
Cosmetics		15,000		
Biscuit		10,000		
Stationary Item		5,000		
Total Proposed items		50,000		

INFO ON EXISTING BUSINESS OPERATIONS

	Ex	Existing Business (BDT)			
Particulars	Daily	Monthly	Yearly		
Sales (A)	6,000	1,80,000	21,60,000		
Less: Cost of sales (B)	5,400	1,62,000	19,44,000		
Profit (C) [C=(A-B)]	600	18,000	2,16,000		
Gross Profit					
Less: Operating Costs					
Electricity bill		500	6,000		
Night guard bill		300	3,600		
Shop Rent					
Mobile bill		300	3,600		
Present salary/Drawings- self		8,000	84,000		
Present Salary-Staff (0)					
Others (fees, Entertainment, TL renewal)		500	6,000		
Non Cash Item:					
Depreciation Expenses(20,000)*10%		167	,000		
Total Operating Cost (F)		9,467	1,13,604		
Net Profit (E-F):		8,533	1,02,396		

FINANCIAL PROJECTION OF NU BUSINESS PLAN

	\	ear 1 (BD)	Γ)	Year 2 (BDT)		
Particulars Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	6,500	1,95,000	23,40,000	7,000	2,10,000	25,20,000
Less: Cost of Sale (B)	5,850	1,75,500	21,06,000	6,300	1,89,000	22,68,000
Profit (A-B)=(C)	650	19,500	2,34,000	700	21,000	2,52,000
Gross Profit						
Less: Operating Costs						
Electricity bill		500	6,000		500	6,000
Night guard bill		300	3,600		300	3,600
Shop Rent						
Mobile bill		300	3,600		500	6,000
Present salary/Drawings- self		8,000	84,000		9,000	96,000
Others (fees, Entertainment, TL renewal)						
Non Cash Item:		500	6,000		500	6,000
Depreciation Expenses(20,000*10%)		167	2,000		167	2,000
Total Operating Cost		9,767	1,17,204		10,967	1,31,604
Net Profit (C-D) = (E)		9,733	1,16,796		10,533	1,26,396
GT payback			30,000			30,000
Retained Income:			86,796			96,396

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	1,16,796	1,26,396
1.3	Depreciation (Non cash item)	2,000	2,000
1.4	Opening Balance of Cash Surplus		88,796
	Total Cash Inflow	1,68,796	2,17,192
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3.0	Net Cash Surplus	88,796	1,87,192

SWOT ANALYSIS

STRENGTH

- Skilled and experience
- Relationship with GB
- Demand from Locality
- Good communicational Skill
- Well known businessman

WEAKNESS

Less Stock

OPPORTUNITIE

- More Employment opportunity
- Expansion of business

THREATS

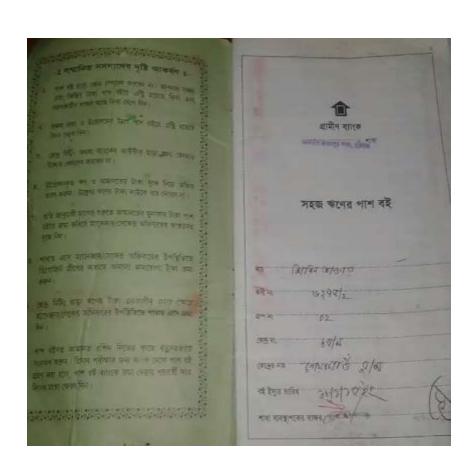
- Competitors
- Theft
- Fire













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