Al Fatha Tailors



Project by- Md.Sultan Uddin

Identified By - Md.Ruhul Amin Verified by- Md. Alhaz Sarkar

Madhobpur Unit Area 4

GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Md.Sultan Uddin		
Age	:	02 Jul-1987(30Years)		
Marital status		Married		
Children	:	01 Son 01 Doaughter		
No. of siblings:	:	04 Brothers 04 Sisters		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Mst. Monowara Begum Md. Amin Uddin Branch: Jogadispur Centre: 42/m Group no:02 Loanee no.:5384 Member since:2005-2013 First loan:2000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF	: :	Existing loan:0 Outstanding: 0 N/A N/A N/A N/A		
Education	:	Class Five		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Tailor &Shop Keeper
Initial Investment	:	50,000
Trade License		120 (2017-2018)
Business Experience And Training Info	:	12 Years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01639-859894
NU Project Source/Reference	:	GT- Madhobpur Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother.. has been a member of Grameen Bank since 2005-2013 (08 years). At first She took 2,000 taka from GB. GB Borrower invested GB Loan in work and gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Al Fatha Tailors
Address/ Location	:	Nowyapada Bazar,Madhobpur , Hobigonj
Total Investment in BDT	:	2,20,000
Financing	:	Self BDT- 1,70,000 /-(from existing business) 77% Required Investment BDT-50,000 /-(as equity) 23%
Present salary/drawings from business (estimates)	:	7000
Proposed Salary		7000
Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed gross profit margin (iii) Agreed grace period	Ξ	20 % 20% 1 month

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Items-1,20,000 Decoration- 30,000 Shop Advance- 20,000	1,70,000		1,70,000
Proposed items:		50,000	50,000
Total Capital	1,70,000	50,000	2,20,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items					
Product name	Unit (Quantity)	Amount			
Three Pcs		20,000			
Shirt pcs		15,000			
Cloth		25,000			
lungi		15,000			
Machine	02	15,000			
Shirt,Pant		30,000			
Total Present Stock		1,20,000			

Proposed items						
Product Name	Unit (Quantity)	Amount				
Cloth		20,000				
Winter Dress		30,000				
Total Proposed items		50,000				

INFO ON EXISTING BUSINESS OPERATIONS

	Estation Provinces (PDT)				
		Existing Business			
Particulars Particulars	Daily	Monthly	Yearly		
Sales (A)	2,000	60,000	7,20,000		
Less: Cost of sales (B)	1,600	48,000	5,76,000		
Profit (C) [C=(A-B)]	400	12,000	1,44,000		
Income from Services	200	6,000	72,000		
Gross Profit	600	18,000	2,16,000		
Less: Operating Costs					
Electricity bill		500	6,000		
Night guard bill		100	1,200		
Shop Rent		2,000	24,000		
Mobile bill		400	4,800		
Present salary/Drawings- self		7,000	84,000		
Present Salary-Staff (01)		3,000	36,000		
Conveyance or Transport					
Others (fees, Entertainment, TL renewal)		500	6,000		
Non Cash Item:					
Depreciation Expenses(30,000)*10%		250	3,000		
Total Operating Cost (F)		13,750	1,65,000		
Net Profit (E-F):		4,250	51,000		

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BI	OT)	Year 2 (BDT)		
Faiticulais	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	2,500	75,000	9,00,000	3,000	90,000	10,80,000
Less: Cost of Sale (B)	2,000	60,000	7,20,000	2,400	72,000	8,64,000
Profit (A-B)=(C)	500	15,000	1,80,000	600	18,000	2,16,000
Income from Services	200	6,000	72,000	200	6,000	72,000
Gross Profit	700	21,000	2,52,000	800	24,000	2,88,000
Less: Operating Costs						
Electricity bill		600	7,200		600	7,200
Night guard bill		100	1,200		100	1,200
Shop Rent		2,000	24,000		2,000	24,000
Mobile bill		600	7,200		600	7,200
Present salary/Drawings- self		7,000	84,000		7,500	90,000
Present Salary-Staff 01)		4,000	48,000		4,000	48,000
Conveyance or Transport						
Others (fees, Entertainment, TL renewal)		700	8,400		800	8,400
Non Cash Item:						
Depreciation Expenses		250	3,000		250	3,000
Total Operating Cost		15,250	1,83,000		15,850	1,90,200
Net Profit (C-D) = (E)		5,750	69,000		8,150	97,800
GT payback			30,000			30,000
Retained Income:			39,000			67,800

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	69,000	97,800
1.3	Depreciation (Non cash item)	3,000	3,000
1.4	Opening Balance of Cash Surplus		42,000
	Total Cash Inflow	1,22,000	1,42,800
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3.0	Net Cash Surplus	42,000	1,12,800

SWOT ANALYSIS

STRENGTH

- Skilled and experienced
- Relationship with GB
- Good communicational Skill
- Well known businessman

WEAKNESS

Less Stock

OPPORTUNITIE

- More Employment opportunity
- Expansion of business

THREATS

- Competitors
- Theft



























