## **Mostakim Furniture Mart**



## Project by- Md. Dulal Miah

Identified by- Md. Abubakar Siddiq Verified by- Md. Altaf Hossain Brahmanbaria Unit Area 4 GRAMEEN TRUST

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Md. Dulal Miah
Age	:	08 Oct 1994 (23 Years)
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	04 Brothers 01 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother √ Father Shahera Begum Abdus Sattar Branch: North Suhilpur, Centre# 07 /mu, Group no :03 Loanee no.:1177/1, Member since:2009 , First Ioan:5000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF	:	Existing loan:80000 Outstanding:50000 Father N/A N/A N/A
Education	:	Four

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Furniture Business
Initial Investment	:	120000 ( NU)
Trade License		210 (2017-2018)
Business Experience And Training Info	:	02 Years.
Other Own/Family Sources of Income	:	His father is a farmer.
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01781714525
NU Project Source/Reference	:	GT- Brahmanbaria Unit.



NU's mother has been a member of Grameen Bank since 2009 (09 years). At first She took 5000 taka from GB. GB Borrower invested GB Loan in her husband's work and gradually improved their living standard by using GB loan.

# **PROPOSED NOBIN UDYOKTA BUSINESS INFO**

Business Name	:	Mostakim Furniture Mart
Address/ Location	:	Suhilpur Bazar, Brahmonbaria Sadar, Brahmonbaria
Total Investment in BDT	:	505000/-
Financing	:	Self BDT- 445000/- (from existing business) 88% Required Investment BDT- 60000/-(as equity) 12%
Present salary/drawings from business (estimates)	:	6000
Proposed Salary		7000
Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed gross profit margin (iii) Agreed grace period	:	25% 25% 01 month

## **PRESENT & PROPOSED INVESTMENT BREAKDOWN**

Particulars		Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in differen categories:	t	(1)	(2)	(1+2)
Present Stock Items: 1.Goods items- 2. Advance-	415000 30000	445000		445000
<u><b>Proposed items:</b></u> Akashi wood - 60000			60000	60000
Total Capital		445000	60000	505000



Present Stock items				
Product name	Unit (Quantity)	Amount		
1. Box Khat	1 ps	35000		
2. Wardrobe	1 ps	25000		
3. Sofa set	1 set	32000		
4. Stock Wood	-	50000		
5. Jointer Machine	1 ps	200000		
6. Bit Machine	1ps	50000		
7. Ronda Machine	1 ps	5000		
8. Drill Machine	1 ps	3000		
9. Hawoa Machine	1 ps	2000		
10. Karambis Machine	1 ps	1000		
11. Chanpathor Machine		10000		
12. Furniture & Fan	-	2000		
13. Advance		30000		
Total Present Stock		445000		

Proposed items			
Unit	Amount		
	60000		
	60000		

# **INFO ON EXISTING BUSINESS OPERATIONS**

	Ex	Existing Business (BDT)		
Particulars	Daily	Monthly	Yearly	
Sales (A)	8000	240000	2880000	
Less: Cost of sales (B)	6400	192000	2304000	
Profit (C) [C=(A-B)]	1600	48000	576000	
Less: Operating Costs				
Electricity bill		1500	18000	
Night grad bill		-	-	
Generator bill		-		
Shop Rent		1500	18000	
Mobile bill		300	3600	
Present salary/Drawings- self		6000	72000	
Present salary/Drawings- self -03		30000	360000	
Conveyance or Transport]		500	6000	
Others (fees, Entertainment, TL renew)		500	6000	
Non Cash Item:				
Depreciation Expenses(273000*10%)		910	27300	
Total Operating Cost (F)		41210	494520	
Net Profit (E-F):		6790	81480	

## FINANCIAL PROJECTION OF NU BUSINESS PLAN

Dentioulone		Year 1 (BDT)		Year 2 (BDT)		DT)
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	8500	255000	3060000	9000	270000	3240000
Less: Cost of sales (B)	63750	191250	2295000	6750	202500	2430000
Profit (C) [C=(A-B)]	2125	63750	765000	2250	67500	810000
Less: Operating Costs						
Electricity bill		1600	19200		1700	20400
Night grad bill		-	-		-	-
Generator bill		-			-	
Shop Rent		1500	18000		1500	18000
Mobile bill		500	6000		600	7200
Present salary/Drawings- self		7000	84000		8000	96000
Present salary/Drawings- self -03		36000	432000		38000	456000
Conveyance or Transport]		600	7200		600	7200
Others (fees, Entertainment, TL renew)		500	6000		500	6000
Non Cash Item:						
Depreciation Expenses(285000*10%)		910	27300		910	27300
Total Operating Cost (F)		48610	583320		51810	621720
Net Profit (E-F):		15140	181680		15690	188280
GT payback			36000			36000
Retained Income:		145680			152280	

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	60000	-
1.2	Net Profit	181680	188280
1.3	Depreciation (Non cash item)	27300	27300
1.4	Opening Balance of Cash Surplus	-	172980
	Total Cash Inflow	268980	388560
2.0	Cash Outflow		
2.1	Purchase of Product	60000	-
2.2	Payment of GB Loan	-	-
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36000	36000
	Total Cash Outflow	96000	36000
3.0	Net Cash Surplus	172980	352560

## SWOT ANALYSIS

<ul> <li>Screenies</li> <li>Skilled and experienced</li> <li>Relationship with GB</li> <li>Good communicational Skill</li> <li>Well known businessman</li> <li>Besides School &amp; College</li> </ul>	WEAKNESS Less Stock
OPPORTUNITIE <ul> <li>More Employment opportunity</li> <li>Expansion of business</li> </ul>	THREATS Competitors Theft





















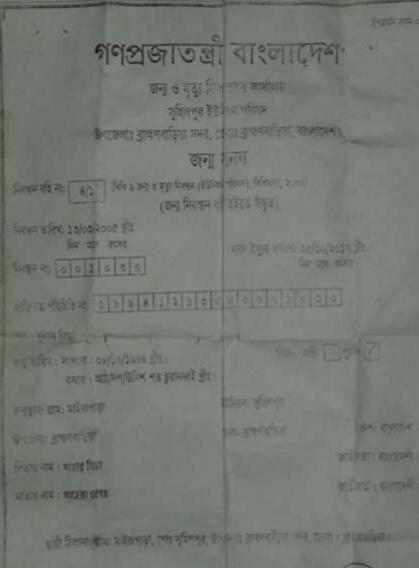
















গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: সাহেরা বেগম Name: Shahera Begum স্বামী: আব্দু সাত্তার মাতা: ফিরুজা

Date of Birth: 04 Jul 1975 ID NO: 1211350479865

প্রদানের তারিখ: ০২/০৯/২০০৮

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোমাও পাওয়া গেলে নিকটছ গোট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাজা: মাইজ পাড়া, সুহিলপুর, ডাকঘর: সুহিলপুর - ৩৪০০, প্রাক্ষণবাড়িয়া সদর, রাক্ষণবাড়িয়া

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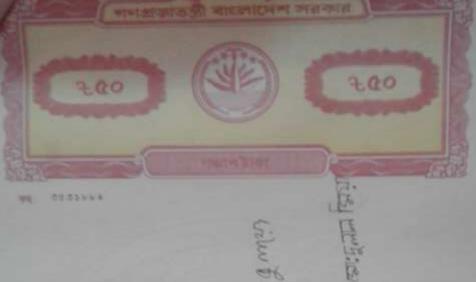
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