A Nobin Udyokta Project

তামান্না টেইলার্স





Presented by: Tamanna Akter

NU Identified and PP Prepared by: Md. Razzab

Verified By: MD. Alauddin

Sonaimuri Unit
Anchal-2
GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Tamanna Akter
Age	:	01/06/1999
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	1 Brother & 2 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father Father Md. Selim Member since:2/12/2010 Branch: Amisha para , Group:08 Loanee No.5242/2,Center:8/M, First loan:20,000/-Existing loan:30,000 , Outstanding: 15,000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	: : : : : : : : : : : : : : : : : : : :	Father N/A N/A N/A N/A
Education	:	S.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Tailors & Clothe Store
Trade License Number	:	N/A
Business Experiences and Training Info	:	04 years
Other Own/Family Sources of Income	:	one brother are Student
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01834-775579
NU Project Source/Reference	:	Sonaimuri Unit, Noakhali.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank from 2010 to 2017. At first his mother took a loan amount of 20,000 BDT from Grameen Bank. She invested the money in NU's business. NU's mother gradually improved their life standard by using GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Tamanna Tailors	
Address/ Location	:	Amisapara , Sonaimuri , Noakhali	
Total Investment in BDT	:	1,84,500	
Financing	:	Self BDT 1,34,500 (from existing business) Required Investment BDT 50,000/-(as equity)	73 % 27%
Present salary/drawings from business (estimates)	:	8000/-	
Proposed Salary	:	8,000/-	
Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period	:	15% 15% 2 months	

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: সেলাই মেশিন ওভারলক মেশিন টৌবিল আয়রন ডেকরেশন অন্যান	50,000 15,000 30,000 4500 30,000 5,000		1,34,500
Proposed items:		50,000	50,000
Total Capital			1,84,500

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock items				
Product name	Amount			
ডেকরেশন	30,000			
সেলাই মেশিন	50,000			
ওভারলক মেশিন	15,000			
আয়রন	4,500			
টেবিল	30,000			
অন্যান	5,000			
Total Present Stock	1,34,500			

Proposed items				
Product Name	Unit	Amount		
ঝুকি মেশিন		20,000		
থান কাপড়		10,000		
সিট কাপড়	4	10,000		
অন্যান		10,000		
Total Proposed Stock		50,000		

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)				
	Daily	Monthly	Yearly		
Sales (A)	1,500	45,000	5,40,000		
Less: Cost of sales (B)	600	18,000	2,16,000		
Gross Profit C=(A-B)	900	27,000	3,24,000		
Less: Operating Costs					
Electricity bill		700	8,400		
Generator bill		300	3,600		
Shop Rent		800	9,600		
Night Guard bill		100	1,200		
Mobile bill		300	3,600		
Present salary/Drawings- self		7,000	84,000		
Conveyance or Transport]		200	2,400		
Others (fees, Entertainment, TL renew)		200	2,400		
Non Cash Item:					
Depreciation Expenses (10%)		1,254	15,050		
Total Operating Cost (D)		10,854	1,30,250		
Net Profit (C-D):		16,146	1,93,750		

FINANCIAL PROJECTION OF NU BUSINESS PLAN



		Year 1 (BD	T)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	1,700	51,000	6,12,000	1,800	54,000	6,48,000
Less: Cost of Sale (B)	680	20,400	2,44,800	720	21,600	2,59,200
Gross Profit (A-B)=(C)	1020	30,600	3,67,200	1,080	32,400	3,88,800
Less: Operating Costs						
Electricity bill		700	8,400		750	9,000
Generator bill		300	3,600		300	3,600
Shop Rent		800	9,600		800	9,600
Night Guard bill		100	1,200		100	1,200
Mobile bill		300	3,600		350	4,200
Present salary/Drawings- self		7,000	84,000		7,000	84,000
Conveyance or Transport		200	2,400		300	3,600
Others (fees, Entertainment, TL renew)		300	3,600		400	4,800
Non Cash Item:						
Depreciation Expenses (10%)		1,254	15,050		1,254	15,050
Total Operating Cost (D)		10,954	1,30,262		11,254	1,35,050
Net Profit (C-D) = (E)		19,646	2,36,938		21,146	2,53,750
GT payback		30,000			30,000	
Retained Income:		2,06,938			2,23,750	

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI . No.	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	2,36,938	2,53,750
1.3	Depreciation (Non cash item)	15,050	15,050
1.4	Opening Balance of Cash Surplus		2,21,988
	Total Cash Inflow	3,01,988	4,90,788
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3.0	Net Cash Surplus	2,21,988	4,60,788

SWOT Analysis



STRENGTH

- NU is full time engaged with Business
- Skilled & Experience 4 years
- Good Communication System.
- Good Networking with customer

WEAKNESS

Lack of investment

OPPORTUNITIES

- Expansion Of Business
- Increasing the profitability

THREATS

- political unrest
- Theft





























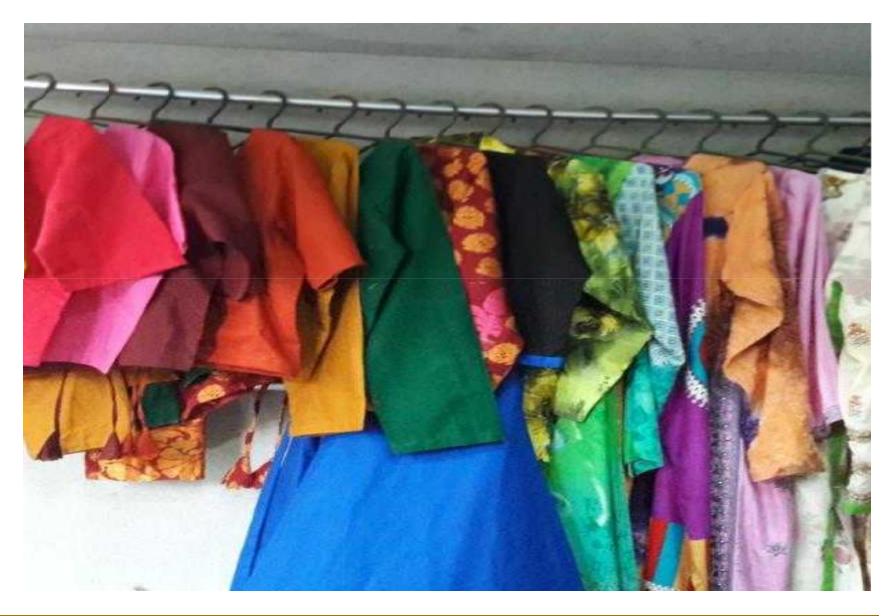




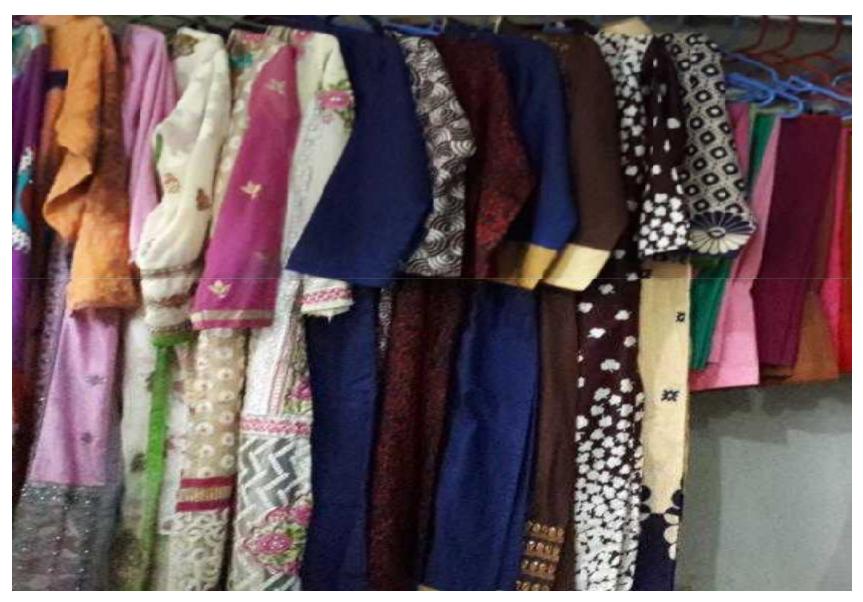








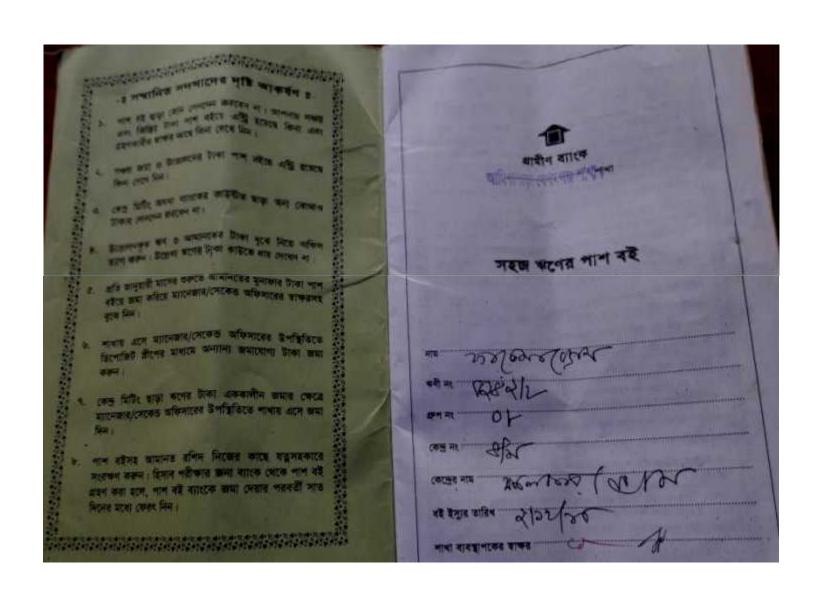




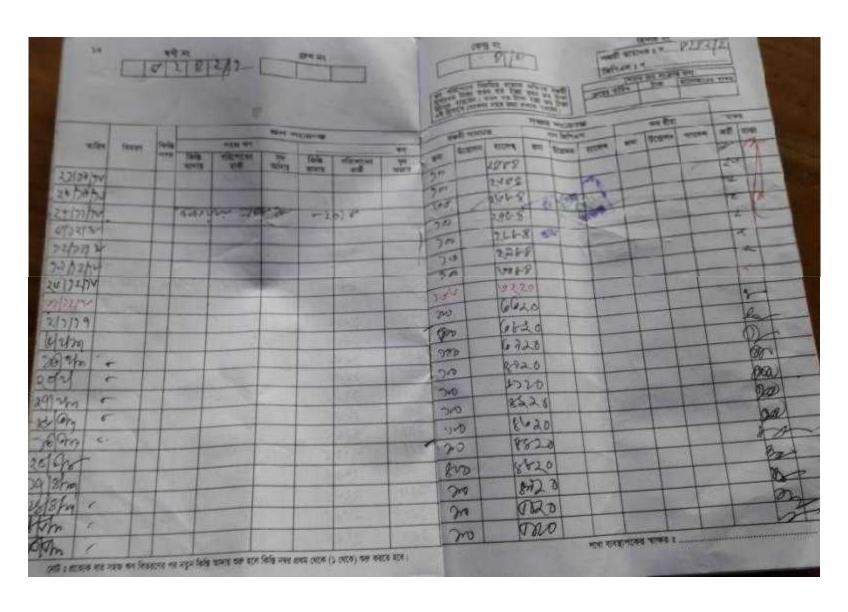


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Presented at
188th Internal Design
Regional Lab-45
On November 14, 2017 at GT

