#### A Nobin Udyokta Project

### **New Sumon Furniture**





Project by: Md: Sumon Identified by: Masum Mia

Verified By: : Md. Mozahidul Islam

Laxmipur Unit
Anchal-2
GRAMEEN TRUST



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	•	Md: Sumon
Age	:	09/05/1983 (34 Years 06 month)
Marital status	:	Married
Children	:	02 Son , 01 Daughter.
No. of siblings:	:	06 Brothers & 01 Sisters.
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: : :	Mother Father Saju Begum Tufayal Ahmed Member since:2006 Branch: Razibpur, Centre no.71/M,Group:11 Loanee No.6783 First loan:5,000/- Existing loan: 20000/- Outstanding: 6240/-
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GCCN, GKF etc  (ix) Others	:	N/U N/A N/A N/A N/A N/A
Education	:	Class Five

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Furniture Business
Trade License Number	:	3216
Business Experiences	:	18 years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01741999982
NU Project Source/Reference	:	GT Laxmipur Unit Office, Laxmipur.

#### BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank Since 2006. At first his mother took a loan amount of 5,000 BDT from Grameen Bank. She invested the money in NU's family. NU's mother gradually improved their life standard by using GB loan.

# PROPOSED BUSINESS Info.



Business Name	:	New Sumon Furniture	
Address/ Location	:	Rehan Uddin Bhuya sarok, Sadar, Laxmipur.	
Total Investment in BDT	• •	2,47,500/-	
Financing	••	Self BDT : 167,500 (from existing business) - 68% Required Investment BDT : 80,000 (as equity) - 32%	
Present salary/drawings from business (estimates)	:	BDT 7,000	
Proposed Salary		BD 8,000	
Proposed Business % of present gross profit margin	:	25%	
Estimated % of proposed gross profit margin	:	25%	
Agreed grace period	:	2 months	

#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Item: Present items: 1,36,000 Works Matter 6500 Advance: 25,000 Total 1,67,500	167,500		167,500
Proposed Stock item: 80,000		80,000	80,000
Total Capital	167,500	80,000	247,500

(\*) Details present Stock & (\*\*) Proposed Items mentioned in next slide

#### PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock items	3
Product name with quantity	Amount
Sami Box Cot ( 04*10000)	40,000
Dressing table(02*8000)	16,000
Wall cabinet ( 02*15,000)	30,000
Sofa (01*10000)	10,000
Chair (04 Set)	20,000
Difference Kinds Woods(50ft*400)	20,000
Total Present Stock	1,36,000

Proposed Stock items	S
Product name with quantity	Amount
Shill koroi wood (66ft*500)	30,000
Akash moni wood (35ft*700)	22,000
Mehogoni wood (40ft*700)	28,000
Total Proposed Item	80,000

#### EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)				
T articulars	Daily	Monthly	Yearly		
Income from Sale [A]	4,800	1,44,000	17,28,000		
Less: Cost of sales [B]	3,600	1,08,000	12,96,000		
Gross profit $25\%$ (A-B) = [C]	1,200	36,000	4,32,000		
Less: Operating Costs					
Electricity bill		300	3,600		
Shop Rent		2000	24000		
Mobile bill		500	6,000		
Present salary/Drawings- self		7,000	84,000		
Present salary/drawing of employee(02)		20,000	2,40,000		
Other Cost (Fees, Entertainment, TL Renew)		100	1,200		
Non Cash Item					
Depreciation(6500*10%)		55	660		
Total Operating Cost (D)		29,955	359,460		
Net Profit (C-D):(E)		6,045	72,540		

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN



Doutionland		Year 1 (E	BDT)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Income from Sale [A]	5,000	1,50,000	18,00,000	5500	1,50,000	18,00,000
Less: Cost of sales [B]	3,750	1,12,500	13,50,000	4,125	1,23,750	14,85,000
Gross profit 25% (A-B) = [C]	1,250	37,500	4,50,000	1,375	41,250	4,95,000
Less operating cost:						
Electricity bill		300	3,600		400	4,800
Shop Rent		2000	24000		2000	24000
Mobile bill		600	7,200		650	6,600
Present salary/Drawings- self		7,000	84,000		7,000	84,000
Present salary employee(02)		20,000	2,40,000		20,000	2,40,000
Other Cost (Fees, Entertainment, TL Renew)		100	1,200		100	1,200
Non Cash Item						
Depreciation		55	660		55	660
Total Operating Cost [E]		30,055	360,660		30,205	362,460
Net Profit $(D-E) = (F)$		7,445	89,340		11,045	132,540
GT payback		48,000	)	48,000		
Retained Income:		41,340	)		84,540	)

### CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	0
1.2	Net Profit	89,340	132,540
1.3	Depreciation (Non Cash Item)	660	660
1.4	Opening Balance of Cash Surplus	0	42,000
	Total Cash Inflow	170,000	175,200
2.0	Cash Outflow		
2.1	Purchase of Cow	80,000	0
2.2	Payment of GB Loan	0	0
2.3	Investment Pay Back	48,000	48,000
	Total Cash Outflow	128,000	48,000
3.0	Net Cash Surplus	42,000	127,200

#### **SWOT Analysis**



C	
J	TRENGTH

- Skilled & Experience
- Good Communication System.
- Good Networking
- No Credit Sale

## WEAKNESS

Lack of investment

### **O**PPORTUNITIES

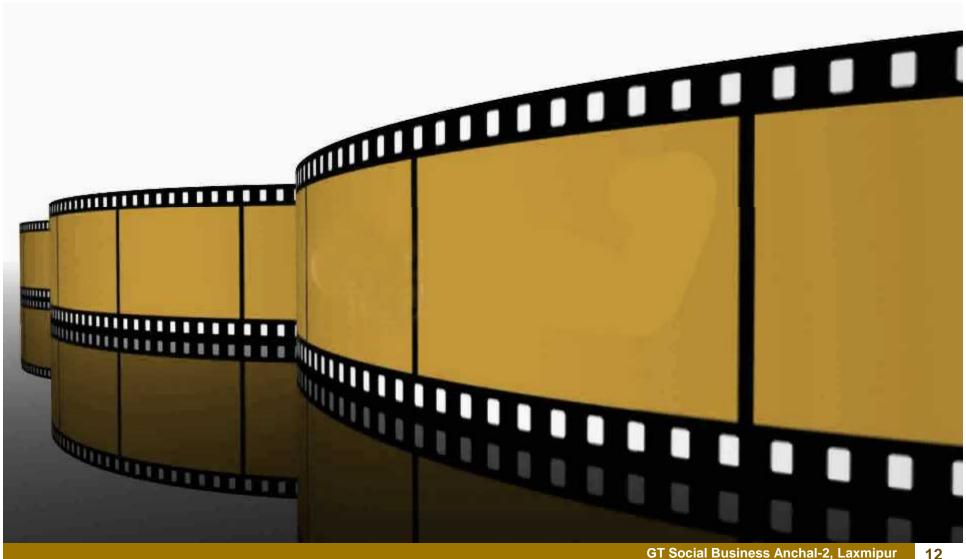
- Expansion Of Business
- Increasing the profitability

### THREATS

Theft

# **Photographs**

























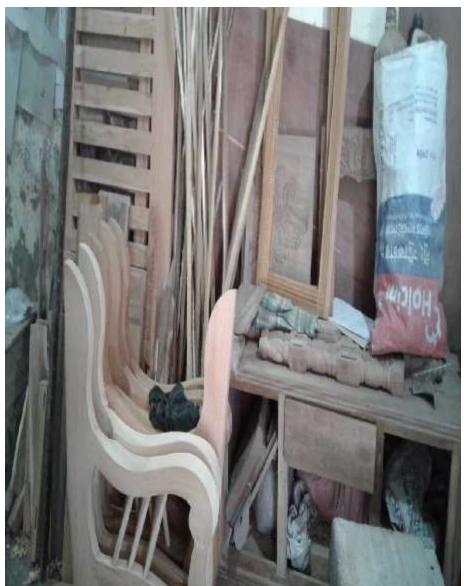






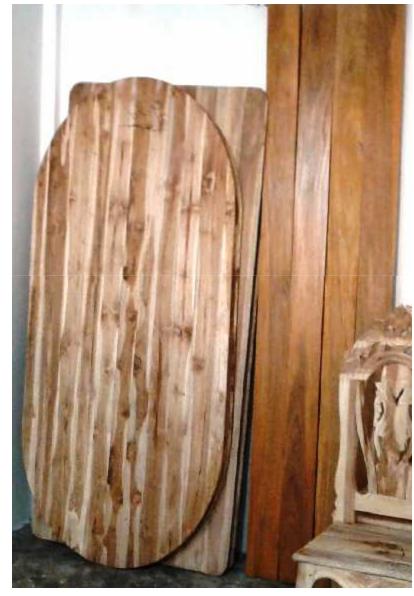


















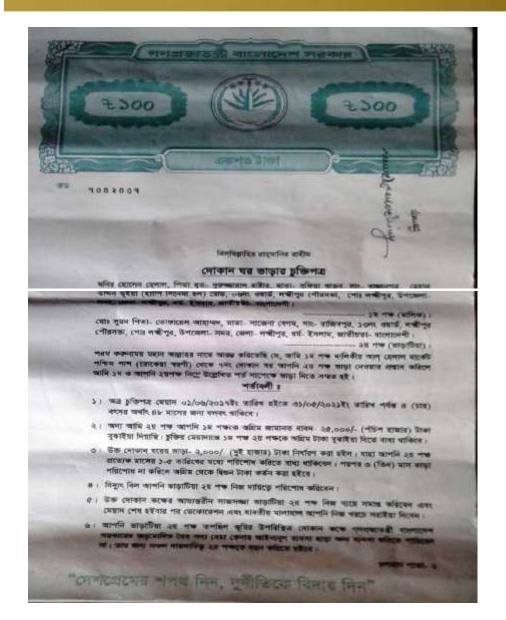






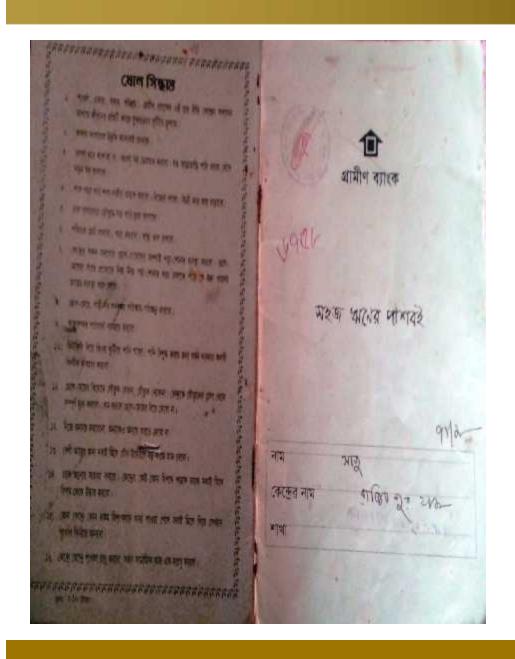
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188<sup>th</sup> Internal Design Lab
Regional-45
on November 14, 2017 at GT

