#### A Nobin Udyokta Project Sajal Traders



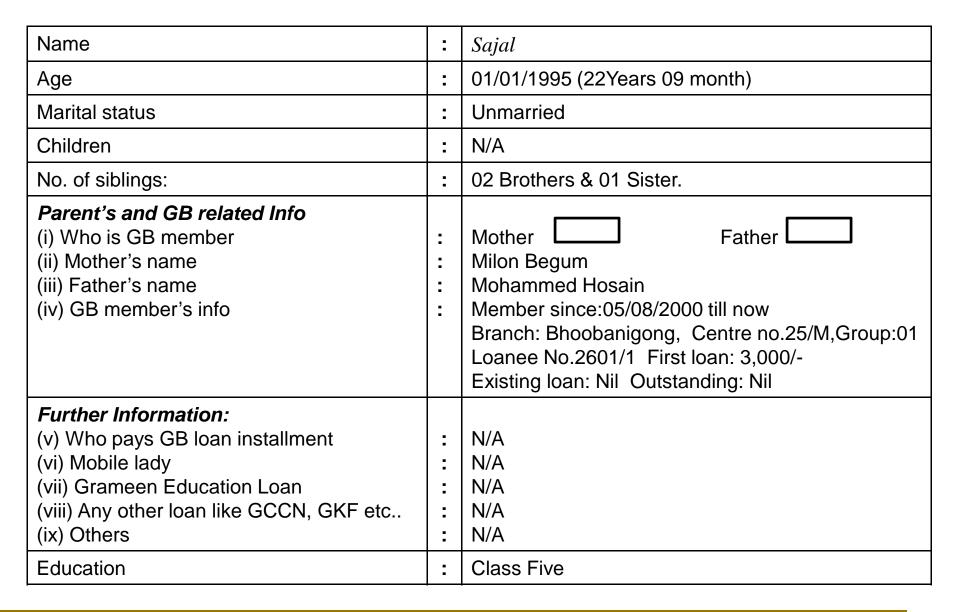
Project by : Sajal Identified by : Md. Mozahidul Islam Verified By: Md. Masum Mia



GT Social Business Anchal-2, Laxmipur

1

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA





Present Occupation	:	Woods Business
Trade License Number	:	158
Business Experiences	:	03 years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01837939009
NU Project Source/Reference	:	GT Laxmipur Unit Office, Laxmipur.

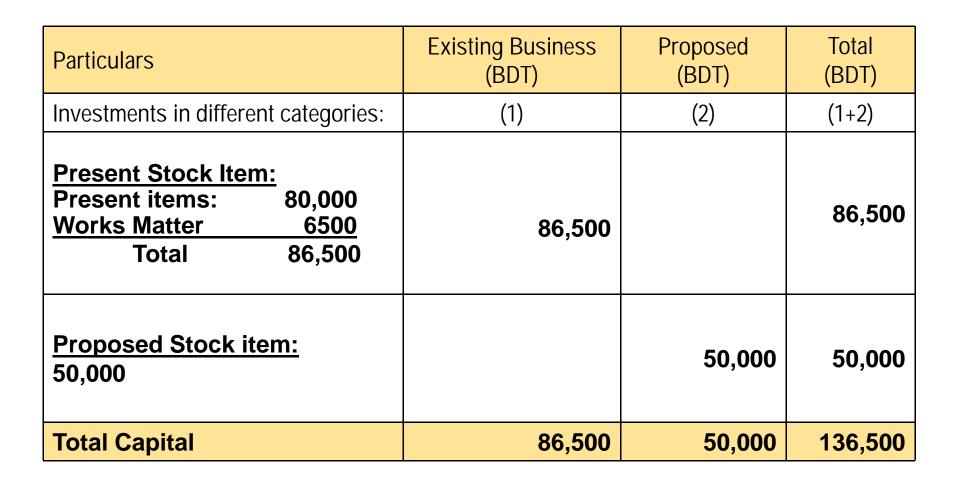


NU's mother has been a member of Grameen Bank Since 2000. At first his mother took a loan amount of 3,000 BDT from Grameen Bank. She invested the money in NU's family. NU's mother gradually improved their life standard by using GB loan.

## PROPOSED BUSINESS Info.

Business Name	:	Sajal Traders
Address/ Location	:	Bhobanigong Bazar, Sadar, Laxmipur.
Total Investment in BDT	:	136,500/-
Financing	••	Self BDT : 86,500 (from existing business) - 64% Required Investment BDT : 50,000 (as equity) - 36%
Present salary/drawings from business (estimates)	:	BDT 7,000
Proposed Salary		BD 8,000
Proposed Business % of present gross profit margin	:	30%
Estimated % of proposed gross profit margin	:	30%
Agreed grace period	:	2 months

#### PRESENT & PROPOSED INVESTMENT Breakdown



(\*) Details present Stock & (\*\*) Proposed Items mentioned in next slide

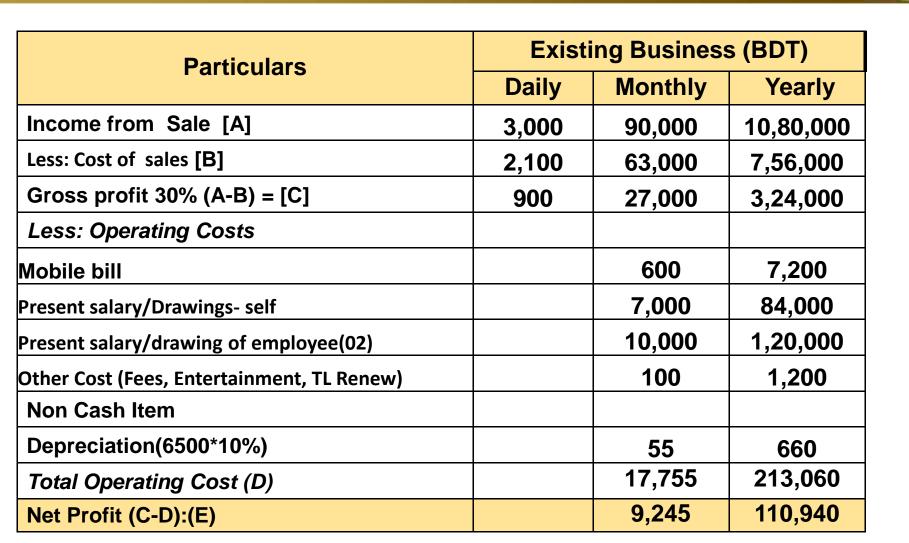
# PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock items				
Product name with quantity	Amount			
Difference Kinds Woods(200ft*400)	80,000			
Total Present Stock	80,000			

Proposed Stock items				
Product name with quantity	Amount			
Shill koroi wood (125ft*400)	50,000			
Total Proposed Item	50,000			

#### EXISTING BUSINESS OPERATIONS Info.



#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars	Year 1 (BDT)			Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Income from Sale [A]	3,500	1,05,000	12,60,000	4000	1,20,000	14,40,000
Less: Cost of sales [B]	2,450	73,500	8,82,000	2,800	84,000	10,08,000
Gross profit 30% (A-B) = [C]	1,050	31,500	3,78,000	1,200	36,000	4,32,000
Less operating cost :						
Mobile bill		700	8,400		750	9,000
Present salary/Drawings- self		8,000	96,000		8,000	96,000
Present salary employee(02)		10,000	1,20,000		12,000	1,44,000
Other Cost (Fees, Entertainment, TL Renew)		100	1,200		100	1,200
Non Cash Item						
Depreciation		55	660		55	660
Total Operating Cost [E]		18,855	226,260		20,905	250,860
Net Profit (D-E) = (F)		12,645	151,740		15,095	181,140
GT payback	30,000			30,000		
Retained Income:	121,740			151,140		

#### CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	0
1.2	Net Profit	151,740	181,140
1.3	Depreciation (Non Cash Item)	660	660
1.4	Opening Balance of Cash Surplus	0	122,400
	Total Cash Inflow	202,400	304,200
2.0	Cash Outflow		
2.1	Purchase of Cow	50,000	0
2.2	Payment of GB Loan	0	0
2.3	Investment Pay Back	30,000	30,000
	Total Cash Outflow	80,000	30,000
3.0	Net Cash Surplus	122,400	274,200

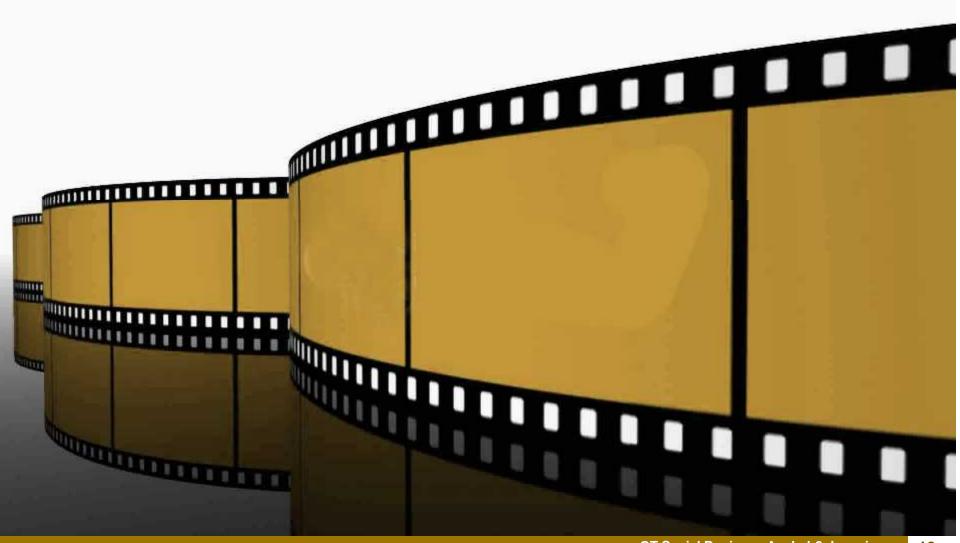
### SWOT Analysis



<ul> <li>Skilled &amp; Experience</li> <li>Good Communication System.</li> <li>Good Networking</li> <li>No Credit Sale</li> </ul>	<b>W</b> EAKNESS • Lack of investment
OPPORTUNITIES <ul> <li>Expansion Of Business</li> <li>Increasing the profitability</li> </ul>	THREATS Theft

## **Photographs**



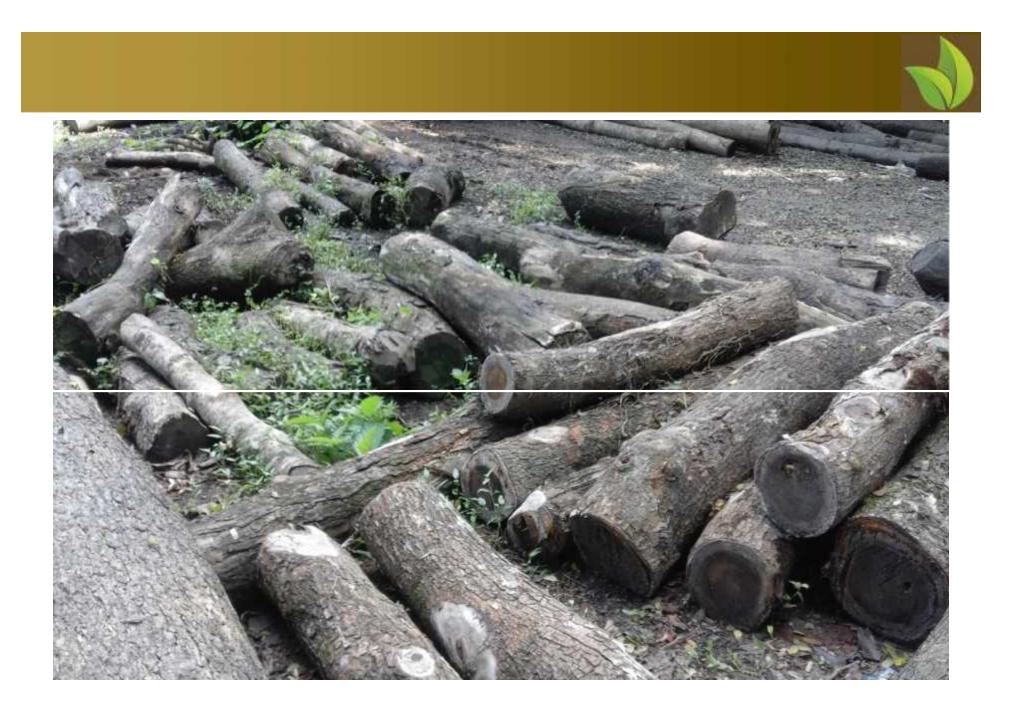


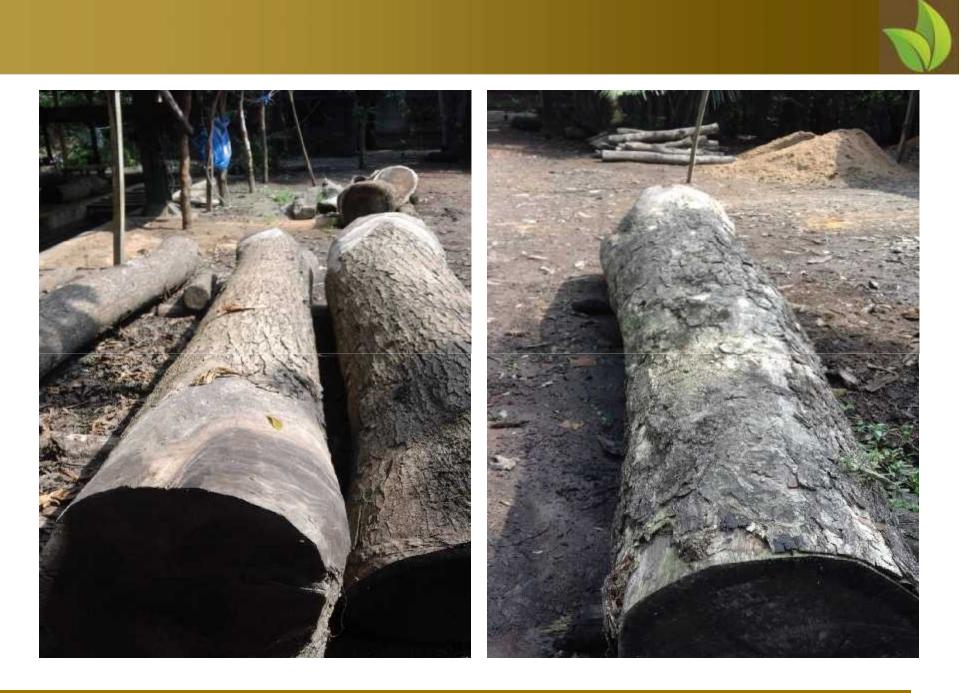


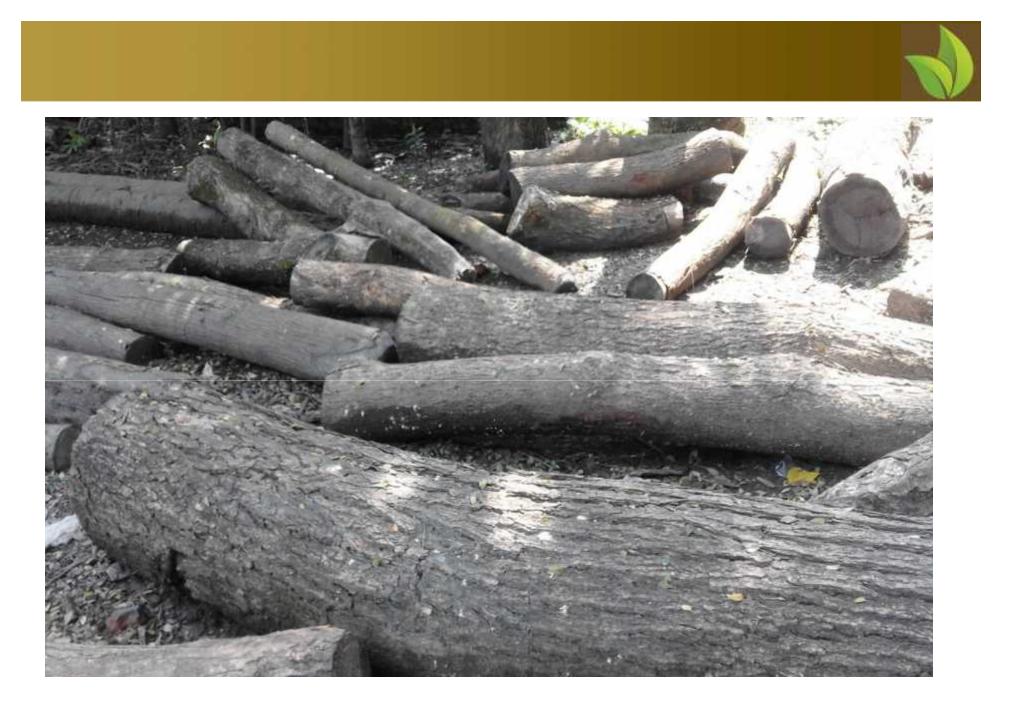










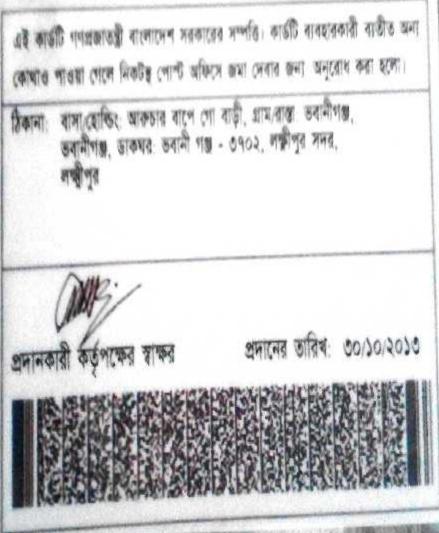


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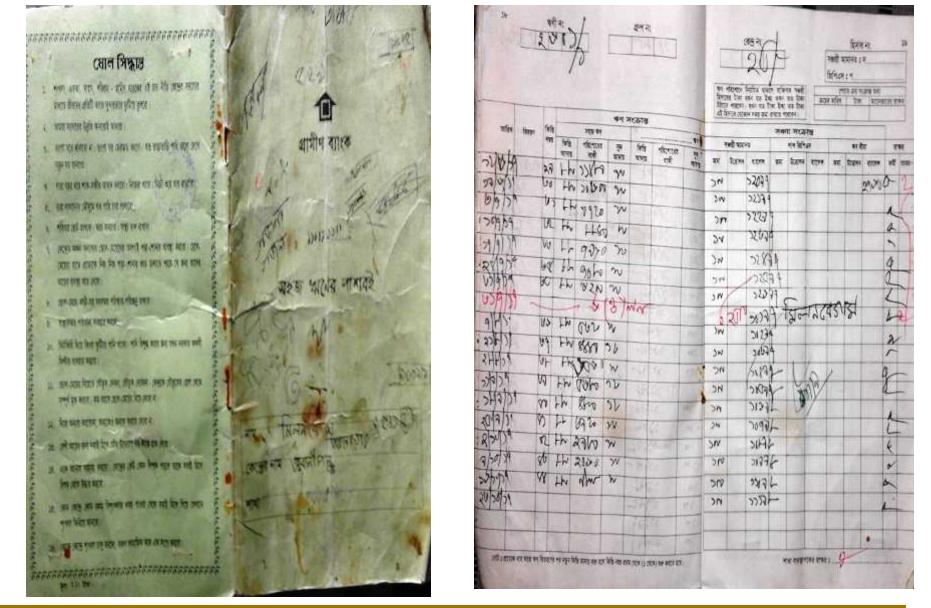












#### Presented at 182<sup>nd</sup> Internal Design Lab on October 26, 2017 at GT

