A Nobin Udyokta Project

সাখী টেইলার্স



Presented by: Md.Shariat Ullah

NU Identified and PP Prepared by: Md. Razzab

Verified By: MD. Alauddin



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md.Shariat Ullah
Age	:	01/01/1988
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	3 Brothers & 3 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father Rijiya Begum Mohammad Ullah Member since:10/02/2012 Branch: Amisha Para , Group:07 Loanee No.3093,Center:10/M, First loan:20,000/- Existing loan:30,000 , Outstanding: 13,440
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	: : : : : : : : : : : : : : : : : : : :	Father N/A N/A N/A N/A N/A
Education	:	Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Tailors & Clothe Store
Trade License Number	:	(17-18)
Business Experiences and Training Info	:	08 years
Other Own/Family Sources of Income	:	Two brothers are Student
Other Own/Family Sources of Liabilities		N/A
NU Contact Info	:	01811-301514
NU Project Source/Reference	:	Sonaimuri Unit, Noakhali.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank from 2010 to 2017. At first his mother took a loan amount of 20,000 BDT from Grameen Bank. She invested the money in NU's business. NU's mother gradually improved their life standard by using GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Sathi Tailors	
Address/ Location	:	Noagaon, Sonaimuri , Noakhali	
Total Investment in BDT	:	1,90,500	
Financing	:	Self BDT 1,40,500 (from existing business) Required Investment BDT 50,000/-(as equity)	74 % 26%
Present salary/drawings from business (estimates)	:	8000/-	
Proposed Salary	:	8,000/-	
Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period	:	15% 15% 2 months	

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: সেলাই মেশিন ওভারলক মেশিন টেবিল আয়রন ফ্যান ডেকরেশন অন্যান	50,000 15,000 30,000 4500 6,000 30,000 5,000		1,40,500
Proposed items:		50,000	50,000
Total Capital			1,90,500

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock Item					
Product Name	Amount				
Decoration	30,000				
Sewing Machine	50,000				
Over lock Machine	15,000				
Iron	4,500				
Table	30,000				
Fan	6,000				
Others	5,000				
Total Present Stock	1,40,500				

Proposed Item					
Product Name	Amount				
Shirt Piece	10,000				
Than Cloth	20,000				
Normal Cloth	20,000				
Total Proposed Item	50,000				

EXISTING BUSINESS OPERATIONS Info.



	Existing Business (BDT)					
Particulars Particulars	Daily	Monthly	Yearly			
Sales (A)	1,500	45,000	5,40,000			
Less: Cost of sales (B)	600	18,000	2,16,000			
Gross Profit C=(A-B)	900	27,000	3,24,000			
Less: Operating Costs						
Electricity bill		700	8,400			
Generator bill		300	3,600			
Shop Rent		800	9,600			
Night Guard bill		100	1,200			
Mobile bill		300	3,600			
Present salary/Drawings- self		7,000	84,000			
Conveyance or Transport]		200	2,400			
Others (fees, Entertainment, TL renew)		200	2,400			
Non Cash Item:						
Depreciation Expenses (10%)		1,254	15,050			
Total Operating Cost (D)		10,854	1,30,250			
Net Profit (C-D):		16,146	1,93,750			

FINANCIAL PROJECTION OF NU BUSINESS PLAN



		Year 1 (BD	T)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	1,700	51,000	6,12,000	1,800	54,000	6,48,000
Less: Cost of Sale (B)	680	20,400	2,44,800	720	21,600	2,59,200
Gross Profit (A-B)=(C)	1020	30,600	3,67,200	1,080	32,400	3,88,800
Less: Operating Costs						
Electricity bill		700	8,400		750	9,000
Generator bill		300	3,600		300	3,600
Shop Rent		800	9,600		800	9,600
Night Guard bill		100	1,200		100	1,200
Mobile bill		300	3,600		350	4,200
Present salary/Drawings- self		7,000	84,000		7,000	84,000
Conveyance or Transport		200	2,400		300	3,600
Others (fees, Entertainment, TL renew)		300	3,600		400	4,800
Non Cash Item:						
Depreciation Expenses (10%)		1,254	15,050		1,254	15,050
Total Operating Cost (D)		10,954	1,30,262		11,254	1,35,050
Net Profit (C-D) = (E)		19,646	2,36,938		21,146	2,53,750
GT payback		30,000		30,000		
Retained Income:		2,06,938			2,23,750	

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI . No. #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	2,36,938	2,53,750
1.3	Depreciation (Non cash item)	15,050	15,050
1.4	Opening Balance of Cash Surplus		2,21,988
	Total Cash Inflow	3,01,988	4,90,788
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3.0	Net Cash Surplus	2,21,988	4,60,788

SWOT Analysis



STRENGTH

- NU is full time engaged with Business
- Skilled & Experience 8 years
- Good Communication System.
- Good Networking with customer

WEAKNESS

Lack of investment

OPPORTUNITIES

- Expansion Of Business
- Increasing the profitability

THREATS

- political unrest
- Theft









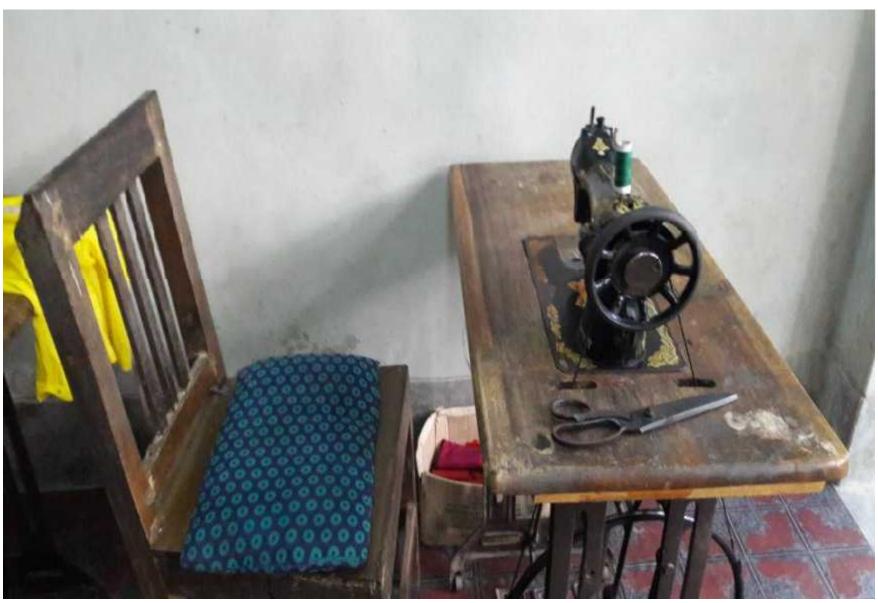
















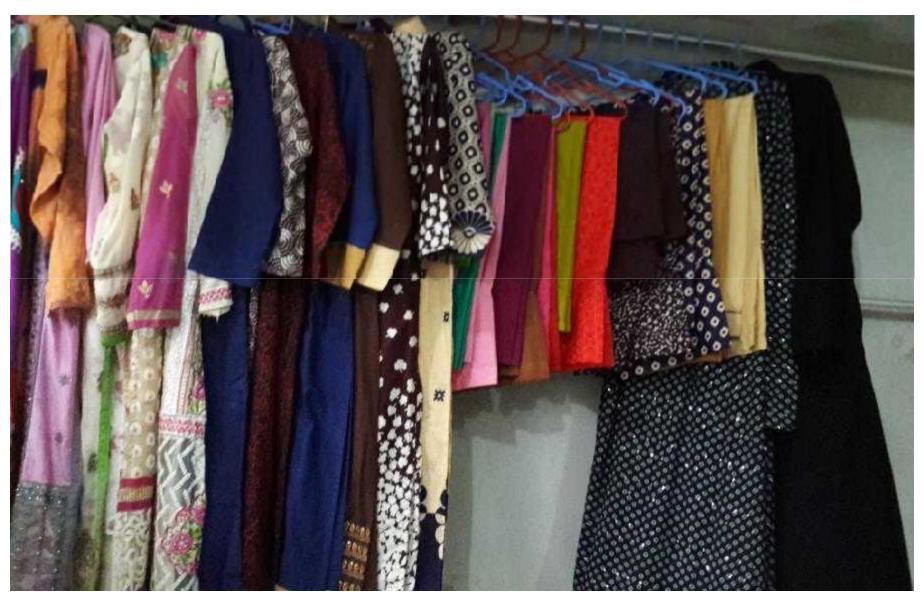




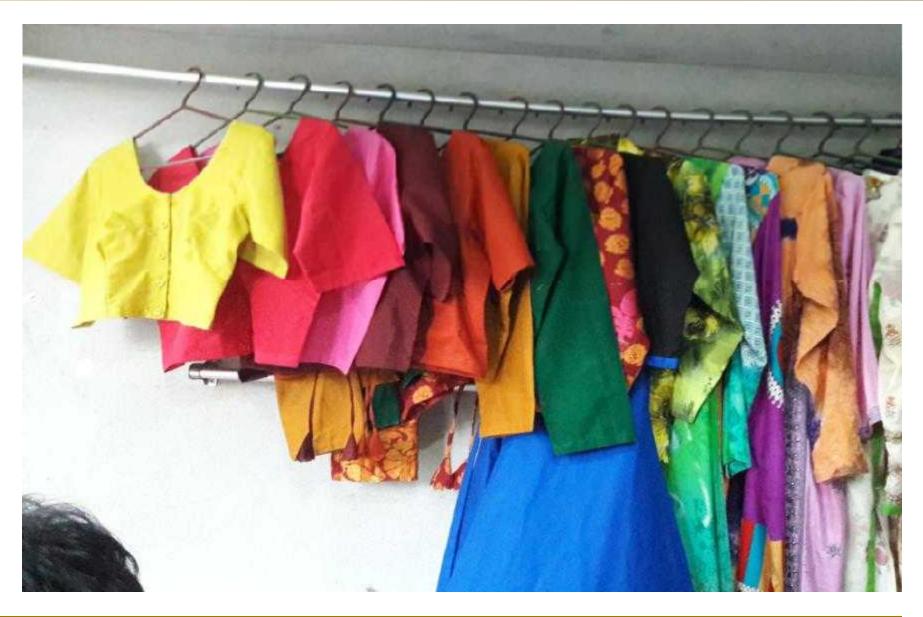






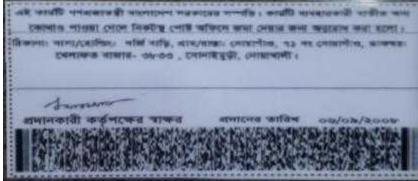








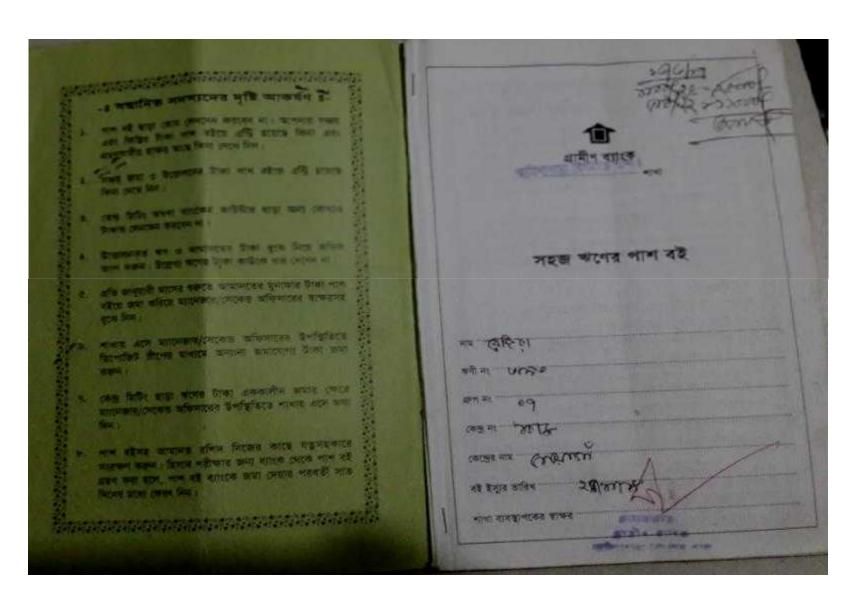




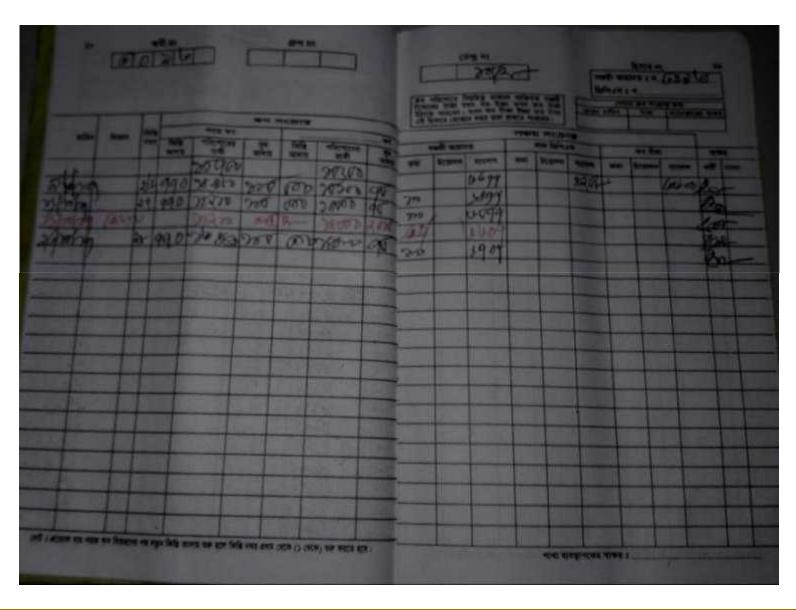




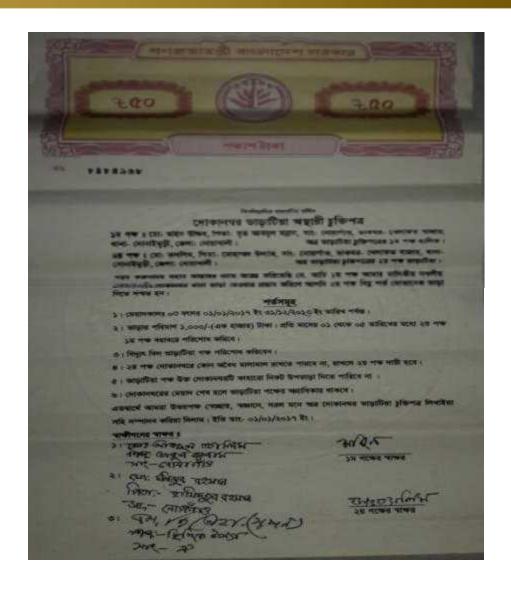














Presented at 182nd Internal Design Lab On October 26, 2017 at GT

