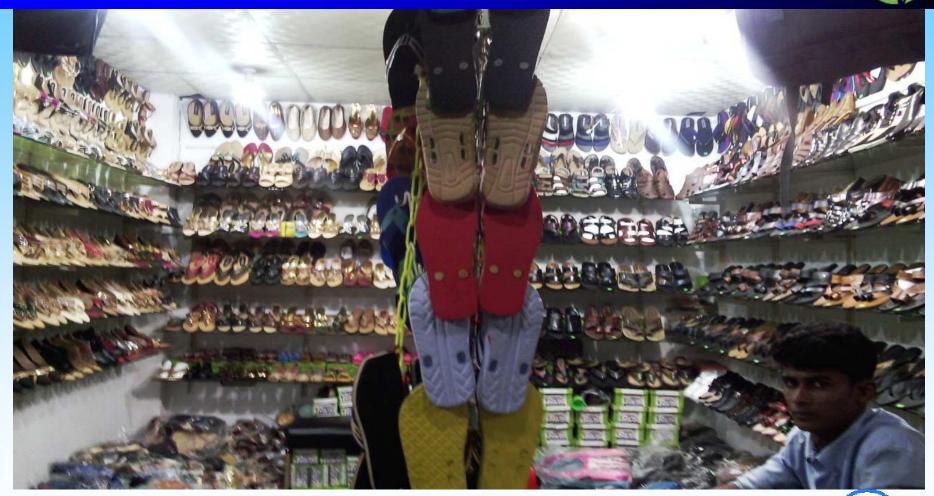
A Nobin Udyokta Project Abdul Kuddus Shoe Bazar



Project by : Al Jabin Identified & Verified By: Outtom Kumar Sarker

Chandpur Sadar Unit Anchal-1, Chandpur **GRAMEEN TRUST**

GT Social Business Anchal-1, Chandpur

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



| Name | : | Al Jabin |
|---|---|---|
| Age | : | 18/02/1995 (22 Years) |
| Marital status | : | Un Married, |
| Children | : | N/A |
| No. of siblings: | : | Three brothers |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : | Mother Jasmin Bagum md. Abdul Kuddus Member since: 04/02/2008 Branch: Rajargon Centre no.48 m, Group: 01 Loanee No. 4387/2 First Ioan: Tk. 8,000 Total Amount Received: Tk. 4,00,000/- Existing Ioan: Tk. 80,000/ Outstanding:Tk 53820 |
| <i>Further Information:</i> (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others | | Father N/A N/A N/A N/A |
| Education, till to date | : | Class Ten |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (Continued)



| Present Occupation | : | Shoes Business |
|---|---|---|
| Trade License Number | | |
| Business Experiences | | 05 years. |
| Other Own/Family Sources of Income | : | Two Brother Student & his father together Shoe Business |
| Other Own/Family Sources of Liabilities | : | N/A |
| NU Contact Info | : | 01876736405 |
| NU Project Source/Reference | : | GT Chandpur Sadar Unit Office, Chandpur. |



NU's mother has been a member of Grameen Bank (GB) Since 2008. At first his mother took a loan amount BDT 8000 from Grameen Bank. She Invested the money in her daughter's business. They gradually improved their life standard through GB loan.



| Business Name | : | Abdul Kuddus Shoe Bazer |
|---|---|---|
| Address/ Location | : | Babur Hat Bazar Carakhali Market, Chandpur |
| Total Investment in BDT | : | 485,900/- |
| Financing | : | Self B DT : 405,900 (from existing business) - 84% Required Investment B DT : 80,000 (as equity) - 16% |
| Present salary/drawings from business (estimates) | : | B DT 8,000 |
| Proposed Salary | | B DT 8,000 |
| Proposed Business % of present gross profit margin | : | 20% |
| Estimated % of proposed gross profit margin | : | 20% |
| Agreed grace period | : | 2 months |
| | | |

EXISTING BUSINESS OPERATIONS Info.



| Particulars | Existing Business (BDT) | | | |
|-----------------------------------|-------------------------|---------|-----------|--|
| Particulars | Daily | Monthly | Yearly | |
| Sales (A) | 3,000 | 105,000 | 1,260,000 | |
| Less: Cost of sale (B) | 2,400 | 72000 | 864,000 | |
| Gross Profit 20% (A-B)= [C] | 600 | 18,000 | 216,000 | |
| Less: Operating Costs | | | | |
| Electricity bill | | 400 | 4,800 | |
| Night Guard Bill | | 100 | 1,200 | |
| Rent | | 2,000 | 24,000 | |
| Mobile Bill | | 300 | 3,600 | |
| Salary from Business (Self) | | 8,000 | 96,000 | |
| Others (Entertainment) | | 200 | 2,400 | |
| Non Cash Item: | | | | |
| Depreciation Expenses(15,000*15%) | | 55 | 660 | |
| Total Operating Cost (D) | | 11,055 | 1,32,660 | |
| Net Profit (C-D): | | 6,945 | 83,340 | |

PRESENT & PROPOSED INVESTMENT Breakdown



| Particulars | Existing Business (BDT) | Proposed (BDT) | Total (BDT) |
|--|--------------------------------------|-------------------|----------------|
| Investments in different categories: | (1) | (2) | (1+2) |
| Present items: Furniture: Fan Advance: Present Goods Items (*) : | 4,400 1,500 1,00000 3,00000 | | 4,05,900 |
| Proposed Items (**) : | | 80,000 | 80,000 |
| Total Capital | 4,05,900 | 80,000 | 4,85,900 |

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock item

| Product name | Amount |
|-----------------------------|---------|
| Chaina Shoes Gents & Lady's | 1,00000 |
| Barmis Various item | 50,000 |
| Shoe Deshi | 60,000 |
| Sandal , Gents & Lady' s | 40,000 |
| Others Various item | 50,000 |
| Total Present Stock | 3,00000 |

Proposed Item

| Product Name | Amount |
|------------------------------|--------|
| Barmis Various item | 20000 |
| Shoe Deshi | 25,000 |
| Sandal, Shoes Gents & Lady's | 10,000 |
| Others Various item | 25,000 |
| Total : | 80,000 |

Financial Projection of NU BUSINESS PLAN



| Particulars | Year 1 (BDT) | | Year 2 (BDT) | | | |
|--------------------------|-----------------|---------|-----------------|-------|---------|----------|
| | Daily | Monthly | Yearly | Daily | Monthly | Yearly |
| Sales (A) | 3500 | 105000 | 1260000 | 4000 | 120000 | 1440000 |
| Less: Cost of Sale (B) | 2800 | 84000 | 1008000 | 3200 | 96000 | 1152000 |
| Profit 10% (A-B)=(C) | 700 | 21000 | 252000 | 800 | 24000 | 288000 |
| Less operating cost : | | | | | | |
| Electricity bill | | 400 | 4,800 | | 500 | 6,000 |
| Mobile Bill | | 300 | 3,600 | | 400 | 4,800 |
| Night Guard | | 100 | 1,200 | | 100 | 1,200 |
| Salary- self | | 8,000 | 96,000 | | 8,000 | 96,000 |
| Shop Rent | | 2,000 | 24,000 | | 2000 | 24,000 |
| Others | | 200 | 2,400 | | 350 | 4,200 |
| Depreciation Expenses | | 55 | 660 | | 55 | 660 |
| Total Operating Cost (F) | | 11055 | 1,32,660 | | 11,405 | 1,36,860 |
| Net Profit =(E-F) | | 9945 | 119340 | | 12,595 | 151,140 |
| GT payback | | 48,000 | | | 48,000 | |
| Retained Income: | 71,340 | | | | 103,140 | |

CASH FLOW Projection on Business Plan (Rec. & Pay.)



| SI # | Particulars | Year 1 (BDT) | Year 2 (BDT) |
|------|---|--------------|--------------|
| 1.0 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 80,000 | 0 |
| 1.2 | Net Profit (Ownership Tr. Fee added back) | 1,19,340 | 1,51,140 |
| 1.3 | Depreciation (Non cash item) | 660 | 660 |
| 1.4 | Opening Balance of Cash Surplus | 0 | 72,000 |
| | Total Cash Inflow | 2,00000 | 223,800 |
| 2.0 | Cash Outflow | | |
| 2.1 | Purchase of Product | 80,000 | 0 |
| 2.2 | Investment Pay Back (Including Ownership Tr. Fee) | 48,000 | 48,000 |
| 2.3 | Payment of GB loan | 0 | 0 |
| | Total Cash Outflow | 128.000 | 48,000 |
| 3.0 | Net Cash Surplus | 72,000 | 175,800 |

SWOT Analysis



| Still and 05 Years experience Quality service and Product Well Decorated Seven days open weekly 16 hours shop open | WEAKNESS Lack of investment |
|--|--|
| OPPORTUNITIES Have a chance at more customers within local area. Extendable society Products and service demand increasing. | THREATS New competitor may be present Political Unrest Theft |



| গণপ্রজাতরী বাংলাদেশ জন্ম ও মৃত্যু নিবছকের কার্বালয় ডলহ উপাদী(দিঃ) ইউনিয়ন পরিষদ ডাক্ষরা- মাটার বাজার, উপজেলা-মরুলর (শঃ), জেলাঃ টালপুর। ডিন্যু সন্দ বিধি ৯ জন্ম ও মৃত্যু নিবছল (ইউনিয়ন পরিমালা, ৫০০৬) (জন্ম নিবছল বাঁহ বইকে উত্বুভ) পিবছল ধহি দা- |
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| উপজেলা । মতলব দক্ষিণ সেলা । ঠালপুর সেশ : বাংলাদেশ । |
| পিতার নাম । মেয় আছল কুছুস জাতীয়তা। বালোসেনী। |
| মাতার নাম ।- জেসমিন কোম জাতীয়তা। বালোদেনী। |
| ছারী টিকানা । গ্রামা ব্যকরা ভাক্ষর- মাইরে বাজার । |
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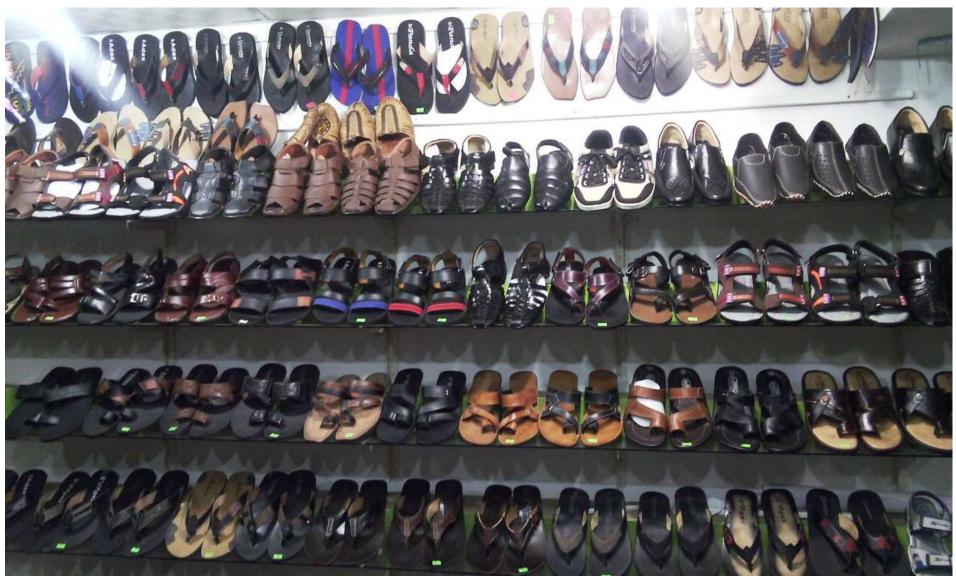


























Presented at 182nd Internal Design Lab on October 26, 2017 at GT

