A Nobin Udyokta Project Abdul Kuddus Shoe Bazar



Project by : Al Jabin Identified & Verified By: Outtom Kumar Sarker

Chandpur Sadar Unit Anchal-1, Chandpur **GRAMEEN TRUST**

GT Social Business Anchal-1, Chandpur

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Al Jabin
Age	:	18/02/1995 (22 Years)
Marital status	:	Un Married,
Children	:	N/A
No. of siblings:	:	Three brothers
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Jasmin Bagum md. Abdul Kuddus Member since: 04/02/2008 Branch: Rajargon Centre no.48 m, Group: 01 Loanee No. 4387/2 First Ioan: Tk. 8,000 Total Amount Received: Tk. 4,00,000/- Existing Ioan: Tk. 80,000/ Outstanding:Tk 53820
<i>Further Information:</i> (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others		Father N/A N/A N/A N/A
Education, till to date	:	Class Ten

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (Continued)



Present Occupation	:	Shoes Business
Trade License Number		
Business Experiences		05 years.
Other Own/Family Sources of Income	:	Two Brother Student & his father together Shoe Business
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01876736405
NU Project Source/Reference	:	GT Chandpur Sadar Unit Office, Chandpur.



NU's mother has been a member of Grameen Bank (GB) Since 2008. At first his mother took a loan amount BDT 8000 from Grameen Bank. She Invested the money in her daughter's business. They gradually improved their life standard through GB loan.



Business Name	:	Abdul Kuddus Shoe Bazer
Address/ Location	:	Babur Hat Bazar Carakhali Market, Chandpur
Total Investment in BDT	:	485,900/-
Financing	:	Self B DT : 405,900 (from existing business) - 84% Required Investment B DT : 80,000 (as equity) - 16%
Present salary/drawings from business (estimates)	:	B DT 8,000
Proposed Salary		B DT 8,000
Proposed Business % of present gross profit margin	:	20%
Estimated % of proposed gross profit margin	:	20%
Agreed grace period	:	2 months

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)			
Particulars	Daily	Monthly	Yearly	
Sales (A)	3,000	105,000	1,260,000	
Less: Cost of sale (B)	2,400	72000	864,000	
Gross Profit 20% (A-B)= [C]	600	18,000	216,000	
Less: Operating Costs				
Electricity bill		400	4,800	
Night Guard Bill		100	1,200	
Rent		2,000	24,000	
Mobile Bill		300	3,600	
Salary from Business (Self)		8,000	96,000	
Others (Entertainment)		200	2,400	
Non Cash Item:				
Depreciation Expenses(15,000*15%)		55	660	
Total Operating Cost (D)		11,055	1,32,660	
Net Profit (C-D):		6,945	83,340	

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Furniture: Fan Advance: Present Goods Items (*) :	4,400 1,500 1,00000 3,00000		4,05,900
Proposed Items (**) :		80,000	80,000
Total Capital	4,05,900	80,000	4,85,900

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock item

Product name	Amount
Chaina Shoes Gents & Lady's	1,00000
Barmis Various item	50,000
Shoe Deshi	60,000
Sandal , Gents & Lady' s	40,000
Others Various item	50,000
Total Present Stock	3,00000

Proposed Item

Product Name	Amount
Barmis Various item	20000
Shoe Deshi	25,000
Sandal, Shoes Gents & Lady's	10,000
Others Various item	25,000
Total :	80,000

Financial Projection of NU BUSINESS PLAN



Particulars	Year 1 (BDT)		Year 2 (BDT)			
	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	3500	105000	1260000	4000	120000	1440000
Less: Cost of Sale (B)	2800	84000	1008000	3200	96000	1152000
Profit 10% (A-B)=(C)	700	21000	252000	800	24000	288000
Less operating cost :						
Electricity bill		400	4,800		500	6,000
Mobile Bill		300	3,600		400	4,800
Night Guard		100	1,200		100	1,200
Salary- self		8,000	96,000		8,000	96,000
Shop Rent		2,000	24,000		2000	24,000
Others		200	2,400		350	4,200
Depreciation Expenses		55	660		55	660
Total Operating Cost (F)		11055	1,32,660		11,405	1,36,860
Net Profit =(E-F)		9945	119340		12,595	151,140
GT payback		48,000			48,000	
Retained Income:	71,340				103,140	

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	0
1.2	Net Profit (Ownership Tr. Fee added back)	1,19,340	1,51,140
1.3	Depreciation (Non cash item)	660	660
1.4	Opening Balance of Cash Surplus	0	72,000
	Total Cash Inflow	2,00000	223,800
2.0	Cash Outflow		
2.1	Purchase of Product	80,000	0
2.2	Investment Pay Back (Including Ownership Tr. Fee)	48,000	48,000
2.3	Payment of GB loan	0	0
	Total Cash Outflow	128.000	48,000
3.0	Net Cash Surplus	72,000	175,800

SWOT Analysis



 Still and 05 Years experience Quality service and Product Well Decorated Seven days open weekly 16 hours shop open 	WEAKNESS Lack of investment
 OPPORTUNITIES Have a chance at more customers within local area. Extendable society Products and service demand increasing. 	THREATS New competitor may be present Political Unrest Theft



গণপ্রজাতরী বাংলাদেশ জন্ম ও মৃত্যু নিবছকের কার্বালয় ডলহ উপাদী(দিঃ) ইউনিয়ন পরিষদ ডাক্ষরা- মাটার বাজার, উপজেলা-মরুলর (শঃ), জেলাঃ টালপুর। ডিন্যু সন্দ বিধি ৯ জন্ম ও মৃত্যু নিবছল (ইউনিয়ন পরিমালা, ৫০০৬) (জন্ম নিবছল বাঁহ বইকে উত্বুভ) পিবছল ধহি দা-
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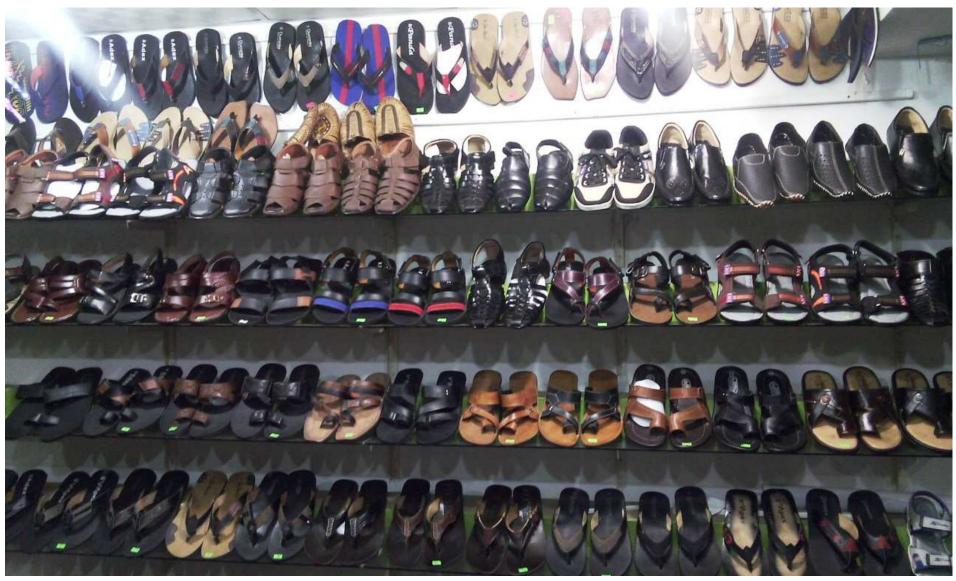


























Presented at 182nd Internal Design Lab on October 26, 2017 at GT

