#### Proposed NU Business Name: HABIBUR PAN BOROJ



Project identification and prepared by: Mr. Kabir Raksam, Tahirpur Unit, Rajshahi

Project verified by: Mr. Kabir Raksam



Grameen Shakti Samajik Byabosha Ltd.

#### Brief Bio of The Proposed Nobin Udyokta

Name	••	MD. HABIBUR RAHMAN				
Age	:	15-12-1988( 28 Year)				
Education, till to date	:	Class Ten				
Marital status	:	Married				
Children	••	No				
No. of siblings:	•	1 Brother				
Address	:	Vill: jamgram uttorpara, P.O: jamgram,P.S: bagmara, Dist: Rajshahi				
Parent's and GB related Info						
(i) Who is GB member	:	Mother Father				
(ii) Mother's name	:	MST. HALIMA				
(iii) Father's name	:	MD. SEKANDAR ALI				
(iv) GB member's info	:	Branch: Shreepur, Centre # 63(Female),				
		Member ID: 6083/4 , Group No:03				
		Member since: 2007				
		First loan: BDT -5000				
Further Information:		Existing Loan: BDT 40000 Outstanding loan : 12520				
(v) Who pays GB loan installment	:	Father				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	07 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	-	Dis line bebsa
Other Own/Family Sources of Liabilities		Agriculture
Entrepreneur Contact No.	:	01717436682
Father's Contact No.	:	01737153046
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Tahirpur Unit, Rajshahi

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

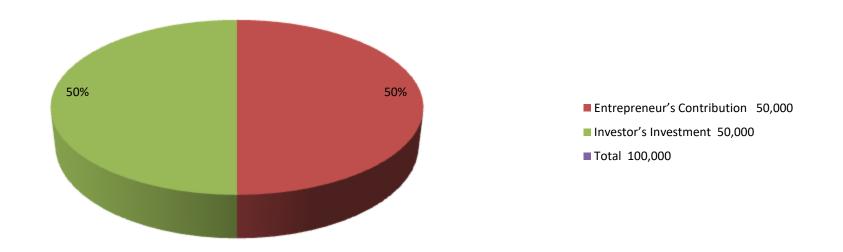
**MST. HALIMA** joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info						
Business Name	:	HABIBUR PAN BOROJ				
Location	:	Jamgram, bagmara, Rajshahi				
Total Investment in BDT	:	BDT 1,00,000				
Financing	:	Self BDT 50,000-(from existing business) 50% Required Investment BDT 50,000/-(as equity) 50%				
Present salary/drawings from business (estimates)	:	3DT 5000/-				
Proposed Salary	:	5000/=				
Size of shop	:	10 decimal				
Security of the shop	:	-				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Farm</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Average gain</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
sales	500	15,000	180000			
Total Sales (A)	500	15,000	180000			
Less. Variable Expense		0				
sales of product	0	0	0			
Total variable Expense (B)	0	0	0			
Contribution Margin (CM) [C=(A-B)	500	15,000	180000			
Less. Fixed Expense						
Rent						
Electricity Bill						
Mobile Bill		200	2,400			
Salary (self)		5000	60,000			
Guard						
Transportation		500	6,000			
medicin		1300	15,600			
Salary (staff)						
Bank service Charge						
Total fixed Cost (D)		7,000	84,000			
Net Profit (E) [C-D)		8,000	96,000			

Investment Breakdown								
	Proposed							
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total	
pan bor	2500	20	50,000	2500	20	50,000	100,000	
						0	0	
Total	2500	20	50,000	2500	20	50,000	100,000	

#### **Source of Finance**



				T		
Financial Projection (BDT)						
Daily	Month	1st Year	2nd year	3rd Year		
700	21000	252000	264600	277830		
700	21000	252000	264600	277830		
0	0	0	0	0		
0	0	0	0	0		
700	21000	252000	264600	277830		
	200	2400	2400	2400		
	5000	60000	60000	60000		
	500	6000	6500	7000		
	1300	15600	15800	16000		
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	·	100	100	100		
	7000	84100	84800	85500		
	14000	167900	179800	192330		
		20000	20000	20000		
	Daily 700 700 0 0	Daily       Month         700       21000         700       21000         700       21000         0       0         0       0         700       21000         0       0         0       0         100       0         100       0         100       0         100       0         100       0         100       0         100       0         100       0         100       0         100       0         100       0         100       0         100       100         100       500         100       1300         100       1300         100       100	Daily         Month         1st Year           700         21000         252000           700         21000         252000           700         21000         252000           700         0         0           0         0         0           0         0         0           700         21000         252000           0         0         0           0         0         0           0         0         0           700         21000         252000           700         21000         252000           700         21000         252000           200         2400         100           200         2400         5000           500         6000         1300           1300         15600         100           100         7000         84100           14000         167900         167900	Daily         Month         1st Year         2nd year           700         21000         252000         264600           700         21000         252000         264600           700         21000         252000         264600           700         0         0         264600           0         0         0         0           0         0         0         0           700         21000         252000         264600           0         0         0         0         0           0         0         0         0         0           700         21000         252000         264600           700         21000         252000         264600           700         21000         252000         264600           100         200         2400         2400           200         2400         2400         2400           500         6000         6500         15800           1300         15600         15800         1580           100         100         100         100           14000         167900         179800         179800 </td		

### Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	167900	179800	192330
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		147900	307700
	Total Cash Inflow	217900	327700	500030
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	147900	307700	480030



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 07 Years Skill and experience;

## WEAKNESS

Lack of Capital/Investment

# **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of farm : , Jamgram taherpur,bagmara,Rajshahi Regular customers;

## **T**<sub>HREATS</sub>

Theft Fire Political unrest



