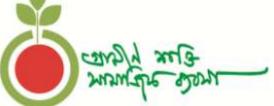
#### Proposed NU Business Name: NURUL ISLAM GORUR KHAMAR



Project identification and prepared by:MD. RABIUL ISLAM Godagari Unit , Rajshahi

Project verified by: MD.



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. NURUL ISLAM			
Age	:	15/06/1994(23Years)			
Education, till to date	:	Class Five			
Marital status	:	Married			
Children	:	1 SON			
No. of siblings:	:	3 Brother			
Address	:	Vill: Horishonkorpur, P.O: Pirijpur, P.S: Godagari, Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father MST. RINA BEGUM MD. SHONARUL Branch:Matikata,godagari,Centre #07(Female), Member ID:1871/4 , Group No:06 Member since:07/08/2013 First Ioan: BDT -10000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	::	Existing Loan: BDT 30000, Outstanding loan:21420 Mother No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Yes, Job
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01734111097
Father's Contact No.	:	01764865463
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Godagari Unit, Rajshahi

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

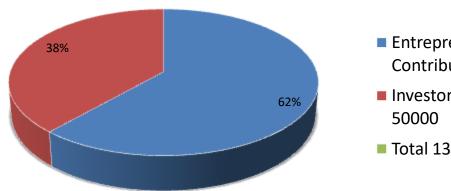
**MST. RINA BEGUM** joined Grameen Bank since 04 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info					
Business Name	:	NURUL ISLAM GORUR KHAMAR			
Location	:	Horishonkorpur, Pirijpur,Godagari, Rajshahi			
Total Investment in BDT	:	BDT 130000/-			
Financing	:	Self BDT 80000/-(from existing business) 62% Required Investment BDT 50,000/-(as equity) 38%			
Present salary/drawings from business (estimates)	:	3DT 5000/-			
Proposed Salary	:	5000/=			
Size of shop	:	10ft x 8ft= 80 square ft			
Security of the shop	:				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Farm</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Average gain</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing B	usiness (BDT)		
Particular	Monthly	3Monthly	Yearly
Revenue(Sales)			
Cow Sales		90000	360000
Total Sales(A)		90000	360000
Less. Variable Expense			
Cow		52500	210000
Total Variable Expense (B)		52500	210000
Contribution Margin(CM) [C=(A-B)]		37500	150000
Less. Fixed Expense			
Rent	0	0	0
Electricity Bill	200	600	2400
Transportation	200	600	2400
Salary (self)	5000	15000	60000
Salary (staff)	0	0	0
Mobile Bill	100	300	1200
Food	2000	6000	24000
Medicine	0	0	0
Bank Charge	0	0	0
Total Fixed Cost (D)	7500	22500	90000
Net Profit (E) [C-D]		15000	60000

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Cow	80000	40000	120000			
Food	0	10000	10000			
	0	0	0			
Total	80000	50000	130000			

**Source of Finance** 



- Entrepreneur's Contribution 80000 Investor's Investment
- Total 130000

Financial Projection (BDT)						
Particular	3Month	6Month	1st Year	2nd Year	3rd Year	
Revenue (Sales)						
Cow Sales	120000	240000	480000	504000	529200	
Total Sales (A)	120000	240000	480000	504000	529200	
Less. Variable Expense						
cow	77500	155000	310000	325500	341775	
Total Variable Expense (B)	77500	155000	310000	325500	341775	
Contribution Margin (CM) [C=(A-B)	42500	85000	170000	178500	187425	
Less. Fixed Expense						
Rent	0	0	0	0	0	
Electricity Bill	600	1200	2400	2600	2800	
Transportation	600	1200	2400	2700	3000	
Salary (self)	15000	30000	60000	60000	60000	
Salary (staff)	0	0	0	0	0	
Mobile Bill	300	600	1200	1200	1200	
Food	6000	12000	24000	24500	25000	
Medicine	0	0	0	0	0	
Bank Charge	0	0	0	0	0	
Total Fixed Cost (D)	22500	45000	90000	91000	92000	
Net Profit (E) [C-D]	20000	40000	80000	87500	95425	
Investment Payback			20000	20000	20000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	1st Year	2nd Year	3rd Year
1	Cash Inflow			
1.1	Investment Infusion by investor	50000		
1.2	Net P[rofit	80000	87500	95425
1.3	Depreciation (Non Cash item)			
1.4	Opening Balance of Cash Surplus		60000	127500
	Total Cash Inflow	130000	147500	222925
2	Cash Outflow			
2.1	Purchase of Product	50000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership			
2.3	Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70000	20000	20000
3	Net Cash Surplus	60000	127500	202925



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 03Years Skill and experience;

### WEAKNESS

Lack of Capital/Investment

### **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of farm : Horishonkorpur, Pirijpur,Godagari. Rajshahi Regular customers;

### **T**<sub>HREATS</sub>

Theft Fire Political unrest Pictures







## FAMILY PICTURE

