Abdulla Still



Project by: Md.Faruk Mia Identified by- Razuan Kharim Verified By: Md. Ziaul Hoque



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Faruk Mia
Age	:	03/01/1988 (29 Years)
Marital status	:	Married
Children	:	01 Son,01Daughter
No. of siblings:	:	01 Brothers, 01 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Rusonara Late:Musor Mrida Member since: 2006 to 2016 Branch: Baliyati, Centre no.10, Group:02 Loanee No:N/A First loan: 2000/- Total Amount Received: Tk. 150,000 Last Loan: 20,000. Outstanding: N/A
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	:	N/A N/A N/A N/A
Education	:	Class Five

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Present Occupation		Business(Engineering Workshop)
Trade License Number	-	171
Business Experiences		010 Years
Other Own/Family Sources of Income	:	Business
NU Contact Info		01687404098
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT Dhamrai Unit Office, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY



NU's mother has been a member of Grameen Bank Since 2006. At first his mother took a loan amount of 2,000 BDT from Grameen Bank. She invested the money in son's business. At present, Nu's mother is not a GB Member. NU's mother gradually improved their life standard by using GB loan. Her son is now established in her respective field.

PROPOSED BUSINESS info



Business Name	:	Abdulla still
Address/ Location	:	Gupalpur Bazar, Saturia, Manikgong.
Total Investment in BDT	:	3,10,000/-
Financing	:	Self BDT : 240,000 (from existing business) -77% Required Investment BDT : 70,000 (as equity) -23 %
Present salary/drawings from business (estimates)	:	BDT 6,000
Proposed Salary		BDT 7,000
Proposed Business % of present gross profit margin	:	15%
Estimated % of proposed gross profit margin	:	15%
iii. Agreed grace period	:	2 months

PRESENT AND PROPOSED BUSINESS INVESTMENT BREAKDOWN



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present stock items: Fan (02): Baz Machine: Welding Machine (01): Hamar (03) Gus Drill Machine(01) Square Bar Machine(01) Ganding Machine(02) Present Goods Item (*)	3,000 35,000 20,000 19,000 10,000 10,000 15,000 1,28,000		240,000
Proposed Stock Items: (**) 2 ton Iron sheet		70,000	70,000
Total Capital	2,40,000	70,000	3,10,000

PRESENT AND PROPOSED BUSINESS INVESTMENT BREAKDOWN



Present Stock				
Product Name	Price			
Showcase (02)	20,000			
Almari (2):	19,000			
Iron sheet Centering	30,000			
Kobza	5,000			
Kasigated Chaka	14,000			
Welding Rod	40,000			
Total Present Stock	1,28,000			

Proposed Item				
Product Name	Price			
Angle Float Bar	30,000			
Square Bar	10,000			
Iron Sheet	30,000			
Total Proposed Item	70,000			

EXISTING BUSINESS OPERATION info



Particulars	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales (A)		1,80,000	21,60,000		
Less: Cost of Sale (B)		1,53,000	18,36,000		
Profit (15%) (A-B)= [C]		27,000	3,24,000		
Less: Operating Costs					
Electricity bill		2,000	24,000		
Mobile Bill		300	9,000		
Entertainment		500	6000		
Present Salary (Self)		6,000	84,000		
Employee's Salary (02)		9,000	108,000		
Others		200	2,400		
Non Cash Item:					
Depreciation Expenses (1,12,000*15%)		1,400	16,800		
Total Operating Cost (D)		19,400	2,32,800		
Net Profit (C-D):		7,600	91,200		

FINANCIAL PROJECTION OF NU BUSINESS PLAN



		Year 1 (B	DT)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)		210,000	25,20,000		2,25,000	27,00,000
Less: Cost of Sale (B)		178,500	21,42,000		191,250	22,95,000
Gross Profit 15% (A-B)=(C)		31,500	378,000		33,750	405,000
Less operating cost:						
Electricity bill		2200	26,400		2300	27,600
Mobile Bill		300	9,000		350	4,200
Entertainment		500	6000		500	6000
Present salary- self		7,000	84,000		7,000	84,000
Employee's Salary (02)		9,000	108,000		9,000	108,000
Others (Night Guard Bill)		250	3000		300	3600
Depreciation Expenses		1,400	16,800		1,400	16,800
Total Operating Cost (D)		20,650	2,47,800		20,850	2,50,200
Net Profit (C-D) = (E)		10,850	1,30,200		12,900	1,54,800
GT payback			42,000			42,000
Retained Income:		88,200			1,12,800	

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & Pay)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	0
1.2	Net Profit	1,30,200	1,54,800
1.3	Depreciation (Non cash item)	16,800	16,800
1.4	Opening Balance of Cash Surplus	0	1,05,000
	Total Cash Inflow	2,17,000	2,76,600
2.0	Cash Outflow		
2.1	Purchase of Product	70,000	0
2.2	Investment Pay Back (Including Ownership Tr. Fee)	42,000	42,000
	Total Cash Outflow	1,12,000	42,000
3.0	Net Cash Surplus	1,05,000	2,34,600

SWOT ANALYSIS



STRENGTH

- Environment-Friendly.
- Skilled & Experience
- Position of his shop beside main road.
- Pleasant personality

WEAKNESS

Lack of investment

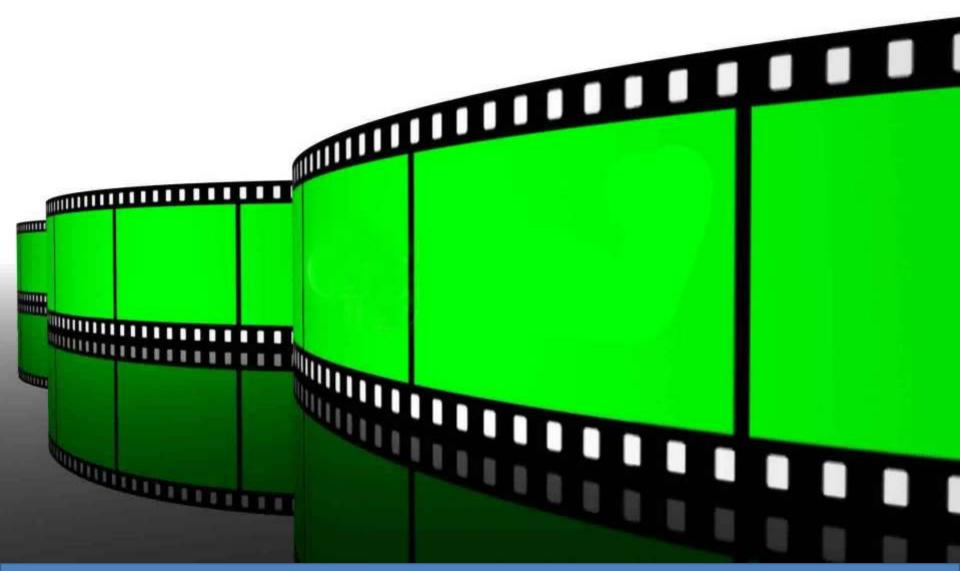
OPPORTUNITIES

- Expansion of Business
- Increasing the number of Customer
- Employment opportunity

THREATS

- Competitor may create.
- Fire.
- Theft.





GT Social Business Unit, Dhamrai









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