#### Proposed NU Business Name: IMRAN POULTRY FEED AND MEDICINE CORNER

Project identification and prepared by: Md. Delower hossain, KapashiaUnit, Gazipur

Project verified by: Md. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta					
Name	:	OSMAN GONI			
Age	:	10/10/1985 (32Y <i>ears)</i>			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	1 Son 1 Doughter			
No. of siblings:	:	2 Brothers 1 Sister			
Address	:	Vill: Chandpur, P.O: Bhawal Chandpur, P.S: Kapashia, Dist: Gazipur.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father ANOWARA BEGUM ANOWARA BEGUM ABUL HASHEM Branch: Bhawal Chandpur, Centre # 02 (Female), Member ID: 1054, Group No: 02 Member since: 15/02/2007 to 2017 (10Years) First Loan: BDT 10,000/- , Existing Loan: BDT 1,10,785/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Outstanding Loan: 31,710/- Father No No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Yes
Business Experiences and	:	05 years experience in running business.
		He has 03 Years training
Training Info	:	
Other Own/Family Sources of Income		Poultry Farming
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01768-44797
Family's Contact No.	:	01796-374919
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. KapashiaUnit, Gazipur

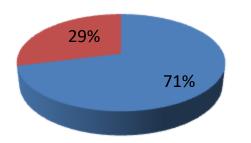
#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**ANOWARA BEGUM** joined Grameen Bank since 10 years ago. At first She took BDT 10,000/- loan from Grameen Bank. She gradually took loan from GB. He utilized loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	IMRAN POULTRY FEED AND MEDICINE CORNER				
Location		Chandpur bazer, Chandpur.				
Total Investment in BDT	:	BDT 2,80,000/-				
Financing	:	Self BDT 2,00,000/- (from existing business) 71% Required Investment BDT 80,000/- (as equity) 29%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-				
Proposed Salary	:	BDT 5,000/-				
Size of Shop	:	20 ft x 15 ft= 300 square ft				
Implementation		<ul> <li>The business is planned to be scaled up by investment in existing goods like; Renata, The acme, Ofsonin,Senchury, Bimco, Aci,Skf, Inseptta, Biocap,Abon Animel Helth,Poultry Feed Etc</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 0 employee.</li> <li>He is doing his business in rent place.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business							
BDT (TK)							
Particular	Daily	Monthly	Yearly				
Revenue (sales)							
Renata, The acme, Ofsonin,Senchury, Bimco, Aci,Skf, Inseptta, Biocap,Abon Animel Helth,Poultry Feed Etc	4,000	1,20,000	14,40,000				
Total Sales (A)	4,000	1,20,000	14,40,000				
Less. Variable Expense							
Renata, The acme, Ofsonin,Senchury, Bimco, Aci,Skf, Inseptta, Biocap,Abon Animel Helth,Poultry Feed Etc	3,400	1,02,000	12,24,000				
Total variable Expense (B)	3,400	1,02,000	12,24,000				
Contribution Margin (CM) [C=(A-B)	600	18,000	2,16,000				
Less. Fixed Expense							
Electricity Bill		370	4,440				
Transportation		2,000	24,000				
Mobile Bill		300	3,600				
Entertainment		150	1,800				
Gard		200	2,400				
Salary (self)		5,000	60,000				
Total fixed Cost (D)		8,020	96,240				
Net Profit (E) [C-D)		9,980	1,19,760				

Investment Breakdown								
Particulars	Existing					Proposed	<b>Proposed Total</b>	
	Unit	<b>Unit Price</b>	Total	Unit	Unit Price	Total		
Renata	25 Box	550	13,750	20 Box	550	11,000	24,750	
The acme	30 Box	850	25,500	20 Box	850	17,000	42,500	
Ofsonin	10 Box	360	3,600	10 Box	360	3,600	7,200	
Senchury	20 Box	900	18,000	15 Box	900	13,500	31,500	
Bimco	40 Box	550	22,000	20 Box	550	11,000	33,000	
Aci	15 Box	580	8,700	-	-	-	8,700	
Skf	20 Box	450	9,000	-	-	-	9,000	
Inseptta	12 Caton	380	4,560	-	-	-	4,560	
Віосар	20 Pcs	360	7,200	-	-	-	7,200	
Abon Animel Helth	30 Pcs	850	25,500	-	-	-	25,500	
Poultry Feed	20 Sacks	2,050	41,000	10 Sacks	2,050	20,500	61,500	
Others	-	-	21,190	-	-	3,400	24,590	
Total			2,00,000			80,000	2,80,000	



#### **Source of Finance**

- Entrepreneur's Contribution- 2,00,000
- Investor's Investment- 80,000
- Total Investment-2,80,000

Financial Projection							
BDT (TK)							
Particular	Daily	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)		
Revenue (sales)							
Renata, The acme, Ofsonin,Senchury, Bimco, Aci,Skf, Inseptta, Biocap,Abon Animel Helth,Poultry Feed Etc	6,000	1,80,000	21,60,000	22,68,000	23,81,400		
Total Sales (A)	6,000	1,80,000	21,60,000	22,68,000	23,81,400		
Less. Variable Expense							
Renata, The acme, Ofsonin,Senchury, Bimco, Aci,Skf, Inseptta, Biocap,Abon Animel Helth,Poultry Feed Etc	5,100	1,53,000	18,36,000	19,27,800	20,24,190		
Total variable Expense (B)	5,100	1,53,000	18,36,000	19,27,800	20,24,190		
Contribution Margin (CM) [C=(A-B)	900	27,000	3,24,000	3,40,200	3,57,210		
Less. Fixed Expense							
Electricity Bill		370	4,440	5,000	6,000		
Transportation		3,000	36,000	38,000	40,000		
Mobile Bill		350	4,200	4,400	4,500		
Entertainment		150	1,800	1,900	2,000		
Gard		200	2,400	2,400	2,400		
Salary (self)		5,000	60,000	60,000	60,000		
Total Fixed Cost		9,070	1,08,840	1,11,700	1,14,900		
Net Profit (E) [C-D)		17,930	2,15,160	2,28,500	2,42,310		
Investment Payback			32,000	32,000	32,000		

Ca									
SL	SL Particulars Year 1 (BDT) Year 2 (BDT)								
1	Cash Inflow								
1.1	Investment Infusion by Investor	80,000							
1.2	Net Profit	2,15,160	2,28,500	2,42,310					
1.3	Depreciation (Non cash item)		-						
1.4	Opening Balance of Cash Surplus		1,83,160	3,79,660					
	Total Cash Inflow	2,95,160	4,11,660	6,21,970					
2	Cash Outflow								
2.1	Purchase of Product	80,000							
2.2	Payment of GB Loan								
2.2	Investment Pay Back (Including		22.222						
2.3	Ownership Tr. Fee)	32,000	32,000						
	Total Cash Outflow         1,12,000         32,000								
3	Net Cash Surplus	1,83,160	3,79,660	5,89,970					



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill: 05 Years Quality goods & services Skill and experience THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of farm Political unrest **Regular customers**

Pictures

আমীণ শক্তি সামাজিক ব্যবসা লিঃ প্রস্তাবিত নবীন উদ্যোক্তা প্রকল্পের তথ্য अकल्लत नामः स्टेम्झाम (ming) किन्द्र 27 द्यादियिम वर्गनाम इडनिएउत नामः वाग्णात्रि भी, जार्श्वी विकल्ल अवल अवलत जातिथः > २ (२२) २ উদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত: জন্ম তারিখ: ১০ /১০ /১৯ ৮৫ জাতীয় পরিচয়পত্র নম্বর: 1985 उत्तर्भाग हासि নাম: বয়স: ৩০ শিক্ষাগত যোগ্যতা: @ ম এ ম . স 133M20 বৈবাহিক অবস্থা: ছেলে-মেয়ের সংখ্যা: ভাই/বোনের সংখ্যা: বর্তমান ঠিকানা: গ্রাম: ১৫ ন 🕅 (911: CV থানা: স্তায়ী ঠিকানা: গ্রাম: (911: उत्माखात त्यावाइन न१-0176 80 44 বাবা/মা মোবাইল নং-











# **FAMILY PICTURE**

