Proposed NU Business Name: ASAD DAIRY FARM



Project identification and prepared by: Md, Sujat Ali Sokhipur.

Project verified by: Md. Shamsul Arefin



| Brief Bio of The Proposed Nobin Udyokta | | | | | |
|---|-------|---|--|--|--|
| Name | : | MD. ASAD | | | |
| Age | : | 28-09-1995 (23Years) | | | |
| Education, till to date | | S.S.C | | | |
| Marital status | : | Unmarried | | | |
| Children | : | No | | | |
| No. of siblings: | : | 1 Brother 1 Sister | | | |
| Address | : | Vill: Kalidash P.O:kalidash P.S: Sokhipur Dist: Tangail | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother MST. ALEYA LATE. FAJLUL HAQUE Branch :Bonki, Centre 55 (Female), Member ID: 2250 , Group No: 02 Member since: 10-02-11 (6 years) First loan: BDT 15,000 | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing loan: BDT 30,000, Outstanding Loan:No Father No No No | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | No |
|---|---|--|
| Business Experiences and | : | 5 experience in running business. 5 Years in own business She has no training. |
| Training Info | : | |
| Other Own/Family Sources of Income | : | None |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01710377791 |
| Family's Contact No. | : | - |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Sokhipur Unit,Sokhipur. |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

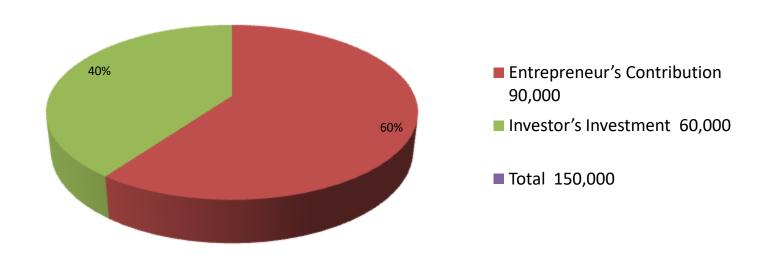
MST. ALEYA joined Grameen Bank since 6 years ago. At first she took BDT 15,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

| Proposed Nobin Udyokta Business Info | | | | | |
|---|---|--|--|--|--|
| Business Name | : | ASAD DAIRY FARM | | | |
| Location | : | Jadobpur | | | |
| Total Investment in BDT | : | BDT 150,000/- | | | |
| Financing | : | Self BDT 90,000/- (from existing business) 60% Required Investment BDT 60,000/- (as equity) 40% | | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 | | | |
| Proposed Salary | : | BDT 5,000 | | | |
| Size of shop | : | 12 ft x 8 ft=84 square ft | | | |
| Implementation | : | He has 1 cow and 1 calf in his farm. Average daily milk production is 11 liter and milk price is BDT 60. The business is operating by entrepreneur. Existing no employee. Collects goods from Nakshala. The farm is owned. Agreed grace period is 3 months. | | | |

| Existi | | | |
|-----------------------------------|-------|---------|--------|
| Particular | Daily | Monthly | Yearly |
| Revnue (Sale) | | | |
| Milk (11x60) | 360 | 10800 | 129600 |
| | | 0 | С |
| Total Sales(A) | 360 | 10800 | 129600 |
| Less Variable Expense (B) | | | С |
| Milk (11x60) | 50 | 1512 | 18144 |
| Total Variable Expense | 50 | 1512 | 18144 |
| Contributon Margin (CM) [C=(A-B)] | 310 | 9288 | 111456 |
| Less Fixed Expense | | | |
| Rent | | 0 | С |
| Electric Bill | | 0 | C |
| Transportaion | | 1,000 | 12000 |
| Salary (Self) | | 5000 | 60000 |
| Salary (Staff) | | 0 | C |
| Entertainment | | 200 | 2400 |
| Guard | | 0 | С |
| Generator | | 0 | C |
| Mobile Bill | | 0 | C |
| Total Fixed Cost (D) | | 6200 | 74400 |
| Net Profit (E)= [C-D] | | 3088 | 37056 |

| Investment Breakdown | | | | | | | |
|----------------------|--------|-------|----------|------|-------|--------|----------|
| | Existi | ng | Proposed | | | | |
| Particulars | Qty. | Unit | Amount | Qty. | Unit | Amount | Proposed |
| | | Price | (BDT) | | Price | (BDT) | Total |
| cow | 1 | 50000 | 50000 | 1 | 60000 | 60,000 | 110,000 |
| | | | 0 | | | 0 | 0 |
| Calf | 1 | 40000 | 40000 | | | | 40,000 |
| | 2 | 90000 | 90,000 | 1 | 60000 | 60,000 | 150000 |

Source of Finance



| Financial Projection (BDT) | | | | | | | |
|-----------------------------------|-------|---------|---------|----------|--------|--|--|
| Particular | Daily | Monthly | Year -1 | Year-2 | Year-3 | | |
| Revenue(Sales) | | | | | | | |
| Milk (11x60) | 660 | 19800 | 237600 | 249480 | 261954 | | |
| | | | | | | | |
| Total Sales(A) | 660 | 19800 | 237600 | 249480 | 261954 | | |
| Less Variable Expense (B) | | | | | | | |
| Straw, Bran, Medicine etc | 92 | 2772 | 33264 | 34927.2 | 36674 | | |
| Total Variable Expense | 92 | 2772 | 33264 | 34927.2 | 36674 | | |
| Contributon Margin (CM) [C=(A-B)] | 568 | 17028 | 204336 | 214552.8 | 225280 | | |
| Less Fixed Expense | | | | | | | |
| Rent | | 0 | 0 | 0 | 0 | | |
| Electric Bill | | 0 | 0 | 0 | 0 | | |
| Transportaion | | 1,000 | 12000 | 12600 | 13230 | | |
| Salary (Self) | | 5000 | 60000 | 60000 | 60000 | | |
| Salary (Staff) | | 0 | 0 | 0 | O | | |
| Entertainment | | 200 | 2400 | 2400 | 2400 | | |
| Guard | | 0 | 0 | 0 | 0 | | |
| Generator | | 0 | 0 | 0 | 0 | | |
| Mobile Bill | | 0 | 0 | 0 | 0 | | |
| Total Fixed Cost (D) | | 6200 | 74400 | 75000 | 75630 | | |
| Net Profit (E)= [C-D] | | 10828 | 129936 | 136432.8 | 143254 | | |
| Investment Pay Back | | | 24,000 | 24,000 | 24,000 | | |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|--------------------------|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| | Investment Infusion by | | | |
| 1.1 | Investor | 60,000 | | |
| 1.2 | Net Profit | 129,936 | 136432.8 | 143254.44 |
| | Depreciation (Non cash | | | |
| 1.3 | item) | | | |
| | Opening Balance of Cash | | | |
| 1.4 | Surplus | | 105936 | 218368.8 |
| | Total Cash Inflow | 189,936 | 242,369 | 361,623 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 60,000 | | |
| 2.2 | Payment of GB Loan | | | |
| | Investment Pay Back | | | |
| | (Including Ownership Tr. | | | |
| 2.3 | Fee) | 24000 | 24000 | 24000 |
| | Total Cash Outflow | 84,000 | 24,000 | 24,000 |
| 3 | Net Cash Surplus | 105,936 | 218,369 | 337,623 |

SWOT ANALYSIS

Strength

Employment: Self: 1 Family:0 Others:0

Experience & Skill: 5 years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





FAMILY PICTURE

