#### Proposed NU Business Name: **BADAL DAIRY FARM**

Project identification and prepared by: Md.Shahidul Islam, Nawabgonj Unit, Dhaka

Project verified by: Md.Samsul Arefin



Brief Bio of The Proposed Nobin Udyokta						
Name	:	BADEAL HOSSAIN				
Age	••	20-03-1989 (28 Years)				
Education, till to date	••	Class 6				
Marital status	••	Married				
Children	••	01 Child				
No. of siblings:	••	01 Brothers 01 Sister				
Address	••	Vill: Chak Aouna, P.O: Aouna				
		. P.S: Nawabgonj, Dist: Dhaka.				
Parent's and GB related Info						
(i) Who is GB member	:	Mother Fathe				
(ii) Mother's name	:	HELENA BEGUM				
(iii) Father's name	:	MD.ABDUL HAI				
(iv) GB member's info	:	Branch: Sollah Nawabgonj, Centre # 21 (Female),				
		Member ID: 3302, Group No: 03				
		Member since: 15-01-2001 (11 Years)				
		First loan: BDT 3,000/-				
Further Information:		Existing loan: 25,000 Outstanding loan: Nill-				
(v) Who pays GB loan installment	:	N/A				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB,	:	No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		No
Business Experiences and	••	By birth years experience in running business. By birth Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	Cow rearing
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	•	01830-676644
Family's Contact No.	:	01959-861812
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Nawabgonj Unit ,Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

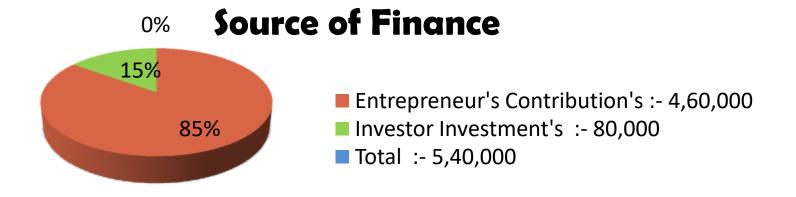
**HELENA BEGUM** joined Grameen Bank since 16 years ago. At first she took BDT 3,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	BADAL DAIRY FARM			
Location	:	Chak Aouna, Nawabgonj			
Total Investment in BDT	:	BDT 5,40,000/-			
Financing	:	Self BDT 4,60,000/- (from existing business) 85%			
		Required Investment BDT 80,000/- (as equity) 15%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	20 ft x 12 ft= 240 square ft			
Implementation	:	<ul> <li>He has 05 Cow, calf 03 in his farm.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The farm is owned.</li> <li>Collects goods from Shivrampur &amp; Joypara Hat.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Exesting			
Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Milk(14x60)	840	25200	302400
	0	0	0
Total Sales(A)	840	25200	302400
Less Variable Expense (B)			0
Straw,barn,medecine etc	0	10000	120000
Total Variable Expense	0	0	0
Contributon Margin (CM) [C=(A-B)]	0	15200	182400
Less Fixed Expense			
Electric Bill		300	3600
Transportaion		500	6000
Salary (Self)		5000	60000
Entertainment		0	0
Gard		0	0
Generator		0	0
Salary (Staff-4)		0	0
Mobil Bill		200	2400
Total Fixed Cost (D)		6000	72000
Net Profit (E)= [C-D]		9200	110400

Investment Breakdown								
Existing					Proposed			
<b>Particulars</b>	Qty.	<b>Unit Price</b>	Price Amount Qty. Unit Amount		Amount	Proposed		
			(BDT)		Price	(BDT)	Total	
Cow	5	80,000	4,00,000	1	80,000	80,000	4,80,000	
Calf	3	20,000	60,000				60,000	
Total			4,60,000			80,000	5,40,000	

#### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
Milk(20x60)	1200	36000	432000	453600	476280		
	0	0	0	0	0		
Total Sales(A)	1200	36000	432000	453600	476280		
Less Variable Expense (B)							
Straw,barn,medecine etc	0	11000	132000	138600	145530		
Total Variable Expense	0	11000	132000	138600	145530		
Contributon Margin (CM) [C=(A-B)]	0	25000	300000	315000	330750		
Less Fixed Expense							
Electric Bill		500	6000	6300	6600		
Transportaion		700	8400	100800	1209600		
Salary (Self)		5000	60000	60000	60000		
Salary (Staff-4)		0	0	0	0		
Entertainment		0	0	0	0		
Generator		0	0	0	0		
Mobil Bill		400	4800	4900	5000		
Total Fixed Cost (D)		6600	79200	172000	1281200		
Net Profit (E)= [C-D]		18400	220800	231840	243432		
Investment Pay Back			32,000	32,000	32,000		

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	220,800	231840	243432
1.3	Depreciation (Non cash			
	Opening Balance of Cash			
1.4	Surplus		188800	388640
	Total Cash Inflow	300,800	420,640	632,072
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr.	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	188,800	388,640	600,072

## **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 5 Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community

Location of farm: Chak Aouna, Nawabganj,

Dhaka;

Regular customers;

## THREATS

Theft

Fire

Political unrest





