#### Proposed NU Business Name : VAI BON FURNITURE



Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD.MANIK MIA		
Age	:	01- 01 -1992(25 Y <i>ears</i> )		
Education, till to date	:	CLASS FIVE		
Marital status	:	MARRIED		
Children	:	02 SONS ,01 DAUGHTER		
No. of siblings:	:	2 Brothers ,1 Sister.		
Address	:	Vill: VARRA .P.O: VARRA , P.S: nagourpur , Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  Mst :BEGUM  Md: BAKAIS MIA  Branch :SOBOUTHPUR Centre #39/M(FAMEL),  Member ID : 2778/1 , Group No:05  Member since:01/11/1992  First loan: BDT 5000 /-		
Further Information:		Outstanding loan: 23600		
(v) Who pays GB loan installment	•	Father		
(vii) Mobile lady	•	No No		
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No No		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and	:	12 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	business.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01743812880
Family's Contact No.	:	01729541073
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

#### **BEGUM**

joined Grameen 25years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in . AGRICULCTURE

#### **Proposed Nobin Udyokta Business Info**

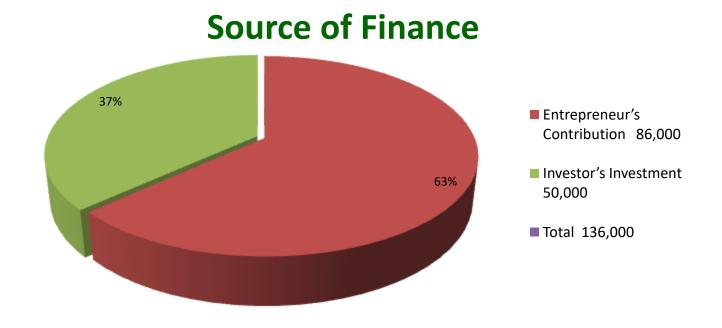
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Business Name	:	VAI BON FURNITURE	
Location	:	VARRA, BAZZAR ,NAGARPUR TANG AIL	
Total Investment in BDT	:	BDT/-136000	
Financing	:	Self BDT 86000/- (from existing business 63% Required Investment BDT 50,000/- (as equity) 37%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	10ft x 10 ft= 100 ssquare ft	
Security of the shop	:	0	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; KHAT DRACHING TABIL KAT, etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is WONT.</li> <li>Collects goods from tangail</li> <li>Agreed grace period is 3 months.</li> </ul>	

#### **Existing Business (BDT)**

#### BDT (TK)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
KHAT DRACHING TABIL KAT		60500	726000
Total Sales (A)		60500	726000
Less. Variable Expense			
KHAT DRACHING TABIL KAT	0	48400	580800
Total variable Expense (B)	0	48400	580800
Contribution Margin (CM) [C=(A-B)	0	12100	145200
Less. Fixed Expense			
Rent		0	0
Electricity Bill		100	1200
Transportation		,1500	18000
Mobile Bill		300	3600
Entertainment		200	2400
Gurd		0	0
janitor		0	0
Salary (self)		5,000	60,000
Total fixed Cost (D)		7100	85200
Net Profit (E) [C-D)		5000	60000

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
KHAT	32000		32000	
DRACHING	14000		14000	
TABIL				
KAT	40000	50000	90000	
Total	86000	50000	136000	



Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year(+5%)	3 <sup>RD</sup> YEAR(5%)	
Revenue (sales)					
KHAT DRACHING TABIL KAT	60500	726000	762300	800415	
Total Sales (A)	60500	726000	762300	800415	
Less. Variable Expense					
KHAT DRACHING TABIL KAT	48400	580800	609840	640332	
Total variable Expense (B)	48400	580800	609840	640332	
Contribution Margin (CM) [C=(A-B)	12100	145200	152460	160083	
Less. Fixed Expense					
Rent	0	0	0	0	
Electricity Bill	100	1200	1200	1200	
Guard	0	0	0	0	
Mobile Bill	300	3600	3600	3600	
generator	0	0	0	0	
Entertainment	200,	2400	2400	2400	
transportation	1500	18000	18000	18000	
Salary (self)	5000	60,000	60,000	60000	
Total Fixed Cost	7100	85200	85200	85200	
Net Profit (E) [C-D)	5000	60000	67260	74883	
Investment Payback		20000	20000	20000	

### Cash flow projection on business plan (rec. & Pay)

Ca.	Cash flow projection on business plan (rec. & Pay					
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	3RDYEAR (BDT)		
1	Cash Inflow					
1.1	Investment Infusion by Investor	50,000				
1.2	Net Profit	60000	67260	74883		
1.3	Depreciation (Non cash item)	0	0			
1.4	Opening Balance of Cash Surplus		40000	87260		
	Total Cash Inflow	110000	107260	162143		
2	Cash Outflow					
2.1	Purchase of Product	50000				
2.2	Payment of GB Loan					
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000		
	Total Cash Outflow	70000	20000	20000		
3	Net Cash Surplus	40000	87260	142143		

#### **SWOT ANALYSIS**

## Strength

Employment: Self: Family:0 Others:

Experience & Skill: Years Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

#### THREATS

Theft

Fire

Political unrest

# Pictures

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