#### Proposed NU Business Name: LIMA GORUR KHAMAR



Project identification and prepared by: Md. Rokon Uddin, Mohanpur Unit, Rajshahi

Project verified by: Md. Abdul Mannan Talukder



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MOST. NAIMA AKTER LIMA			
Age	:	06-05-1996 (21 Years)			
Education, till to date	:	S.S.C			
Marital status	:	Married			
Children	:	01 Son			
No. of siblings:	:	01 Sister			
Address	:	Vill: Dhopaghata P.O: Dhopaghata P.S: Mohanpur, Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother MST. BANESA MST. BANESA MD. DULAL Branch: Mowgasi, Mohanpur Centre 25 (Female), Member ID: 1948/2, Group No: 03 Member since: 2008- Running (9Years) First Ioan: BDT 10,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 20,000 Outstanding loan: 19,540/= Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04 Years experience in running business.
Training Info	:	He has No training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01761-453226
Mother's Contact No.	:	01721-705223
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur unit, Rajshahi

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MST. BANESA** joined Grameen Bank since 9 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

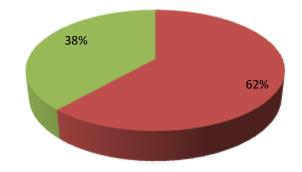
Proposed Nobin Udyokta Business Info					
Business Name	:	LIMA GORUR KHAMAKHAMAR			
Location	:	Dhopaghata, Mohanpur, Rajshahi			
Total Investment in BDT	:	BDT 1,30,000/-			
Financing	:	Self BDT 80,000/-(from existing business) 55%			
		Required Investment BDT 50,000/-(as equity) 45%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	OwneHome			
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in existing; pan item etc.</li> <li>Average 100% gain on sale.</li> <li>The business is operating by entrepreneur. Existing No employees. After getting equity fund no employee will be appointed.</li> <li>The shop is No Rent</li> <li>Collects goods from Mohanpur.</li> <li>Agreed grace period is 3 months.</li> </ul>			

#### **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Cow Item		20,000	2,40,000
Total Sales (A)		20,000	2,40,000
Less. Variable Expense			
Cow Item		0	0
Total variable Expense (B)		0	0
Contribution Margin (CM) [C=(A-B)		20,000	2,40,000
Less. Fixed Expense			
Mobile Bill		300	3,600
Salary (self)		5,000	60,000
Medicine		200	2,400
Food		6,000	72,000
Total fixed Cost (D)		11,500	1,38,000
Net Profit (E) [C-D)		8,500	1,02,000

Investment Breakdown									
Existing					Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total		
Gavi	1	40000	40,000	-	-	-	40,000		
ОХ	1	40000	40,000	1	50000	50,000	90,000		
Total	2		80,000	1		50,000	1,30,000		

### **Source of Finance**



- Entrepreneur's Contribution 80,000
- Investor's Investment 50,000
- Total 130,000

Fin					
Particular	Daily	Monthly	1st Year	2nd year	3 <sup>rd</sup> Year
Revenue (sales)					
Cow Item		25,000	3,00,000	3,15,000	3,30,750
Total Sales (A)		25,000	3,00,000	3,15,000	3,30,750
Less. Variable Expense					
Cow Item		0	0	0	0
Total variable Expense (B)		0	0	0	0
Contribution Margin (CM) [C=(A-B)		25,000	3,00,000	3,15,000	3,30,750
Less. Fixed Expense					
Mobile Bill		500	6,000	6,500	7,000
Salary (self)		5,000	60,000	60,000	60,000
Medicine		400	4,800	5,000	5,500
Food		7,000	84,000	87,000	90,000
Bank service Charge		100	1,200	1,200	1,200
Total Fixed Cost		13,000	1,56,000	1,59,700	1,63,700
Net Profit (E) [C-D)		12,000	1,44,000	1,55,300	1,67,050
Investment Payback			20,000	20,000	20,000

## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	1,44,000	1,55,300	1,67,050
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		1,24,000	2,59,300
	Total Cash Inflow	1,94,000	2,79,300	4,26,350
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20000	20,000
	Total Cash Outflow	70,000	20000	20,000
3	Net Cash Surplus	1,24,000	2,59,300	4,06,350



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill : 6 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

ইউলিগঃ ১৩ নং ফলম দেনং বাকশিমইল ইউনিয়ন পরিষদ থানা ঃ মোহনপুর, জেলা ঃ রাজশাহী। লাহসেন্স ঠিকানা ঃ গ্রাম...... দেশী দেশের দেশি বেশি দেশের জি थाना. (भा १२२२ - जिला. ज रहाला) ্রান্র নাম্রি আব্যা চালাইয়া যাইবার জন্য গ্রহণ পূর্বক লাইসেন্স প্রদান করা হইল। ব্যবসার স্থান : 510000 তারিখ-













# **FAMILY PICTURE**

