

Project identification and prepared by: Md. Rokon Uddin, Mohanpur Unit,Rajshahi

Project verified by: Md. Abdul Mannan Talukder


Brief Bio of The Proposed Nobin Udyokta

| Name | $:$ | MOST. NAIMA AKTER LIMA |
| :--- | :--- | :--- |
| Age | $:$ | $06-05-1996$ (21 Years) |
| Education, till to date | $:$ | S.S.C |
| Marital status | $:$ | Married |
| Children | $:$ | 01 Son |
| No. of siblings: | $:$ 01 Sister |  |
| Address | Vill: Dhopaghata P.O: Dhopaghata P.S: Mohanpur, Dist: Rajshahi |  |
| Parent's and GB related Info |  |  |
| (i) Who is GB member | Mother |  |
| (ii) Mother's name | MST. BANESA |  |
| (iii) Father's name | MD. DULAL |  |
| (iv) GB member's info | $:$ Branch: Mowgasi, Mohanpur Centre 25 (Female), |  |
|  | Member ID: 1948/2, Group No: 03 |  |
|  | Member since: 2008- Running (9Years) |  |
|  | First loan: BDT 10,000 |  |
| Further Information: | Existing Loan: BDT 20,000 Outstanding loan: 19,540/= |  |
| (v) Who pays GB loan installment | $:$ | Father |
| (vi) Mobile lady | $:$ | No |
| (vii) Grameen Education Loan | $:$ | No |
| (viii)Any other loan like GB, BRAC | $:$ | No |
| ASA etc.. |  |  |

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT,,,)

| Present <br> Occupation(Besides own <br> business, i.e., persuading <br> further studies, other <br> business etc.) | $:$ | Nil |
| :--- | :--- | :--- |
| Business Experiences and <br> Training Info | $:$ | 04 Years experience in running business. |
| Other Own/Family Sources <br> of Income | $:$ | Agriculture |
| Other Own/Family Sources <br> of Liabilities | $:$ | None |
| Entrepreneur Contact No. | $:$ | $01761-453226$ |
| Mother's Contact No. | $:$ | $01721-705223$ |
| NU Project <br> Source/Reference | $:$ | Grameen Shakti Samajik Byabosha Ltd. Mohanpur unit, <br> Rajshahi |

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. BANESA joined Grameen Bank since 9 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

## Proposed Nobin Udyokta Business Info

| Business Name | $:$ | LIMA GORUR KHAMAKHAMAR |
| :--- | :--- | :--- |
| Location | $:$ | Dhopaghata, Mohanpur, Rajshahi |
| Total Investment in BDT | $:$ | BDT 1,30,000/- |
| Financing | $:$ | Self BDT 80,000/-(from existing business) 55\% <br> Required Investment BDT 50,000/-(as equity) 45\% |
| Present salary/drawings <br> from business (estimates) | $:$ | BDT 5,000/- |
| Proposed Salary | $:$ | BDT 5,000/- |
| Size of shop | $:$ | OwneHome <br> Implementation <br> existing; pan item etc. <br> -Average 100\% gain on sale. <br> -The business is operating by entrepreneur. Existing <br> employees. After getting equity fund no employee will be <br> appointed. <br> -The shop is No Rent <br> -Collects goods from Mohanpur. <br> -Agreed grace period is 3 months. |

## Existing Business (BDT)

| Particular | Daily | Monthly | Yearly |
| :---: | :---: | :---: | :---: |
| Revenue (sales) |  |  |  |
| Cow Item |  | 20,000 | 2,40,000 |
| Total Sales (A) |  | 20,000 | 2,40,000 |
| Less. Variable Expense |  |  |  |
| Cow Item |  | 0 | 0 |
| Total variable Expense (B) |  | 0 | 0 |
| Contribution Margin (CM) [C=(A-B) |  | 20,000 | 2,40,000 |
| Less. Fixed Expense |  |  |  |
| Mobile Bill |  | 300 | 3,600 |
| Salary (self) |  | 5,000 | 60,000 |
| Medicine |  | 200 | 2,400 |
| Food |  | 6,000 | 72,000 |
| Total fixed Cost (D) |  | 11,500 | 1,38,000 |
| Net Profit (E) [C-D) |  | 8,500 | 1,02,000 |


| Investment Breakdown |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Existing |  |  |  | Proposed |  |  |  |
| Particulars | Qty. | Unit Price | Amount (BDT) | Qty | Unit Price | Amount (BDT) | Proposed Total |
| Gavi | 1 | 40000 | 40,000 | - | - | - | 40,000 |
| OX | 1 | 40000 | 40,000 | 1 | 50000 | 50,000 | 90,000 |
|  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |
| Total | 2 |  | 80,000 | 1 |  | 50,000 | 1,30,000 |

Source of Finance

Financial Projection (BDT)

| Particular | Daily | Monthly | 1st Year | 2nd year | $3^{\text {rd }}$ Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue (sales) |  |  |  |  |  |
| Cow Item |  | 25,000 | 3,00,000 | 3,15,000 | 3,30,750 |
| Total Sales (A) |  | 25,000 | 3,00,000 | 3,15,000 | 3,30,750 |
| Less. Variable Expense |  |  |  |  |  |
| Cow Item |  | 0 | 0 | 0 | 0 |
| Total variable Expense (B) |  | 0 | 0 | 0 | 0 |
| Contribution Margin (CM) [C=(A-B) |  | 25,000 | 3,00,000 | 3,15,000 | 3,30,750 |
| Less. Fixed Expense |  |  |  |  |  |
| Mobile Bill |  | 500 | 6,000 | 6,500 | 7,000 |
| Salary (self) |  | 5,000 | 60,000 | 60,000 | 60,000 |
| Medicine |  | 400 | 4,800 | 5,000 | 5,500 |
| Food |  | 7,000 | 84,000 | 87,000 | 90,000 |
| Bank service Charge |  | 100 | 1,200 | 1,200 | 1,200 |
| Total Fixed Cost |  | 13,000 | 1,56,000 | 1,59,700 | 1,63,700 |
| Net Profit (E) [C-D) |  | 12,000 | 1,44,000 | 1,55,300 | 1,67,050 |
| Investment Payback |  |  | 20,000 | 20,000 | 20,000 |

## Cash flow projection on business plan (rec. \& Pay)

| SI \# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT |
| :---: | :--- | ---: | ---: | ---: |
| $\mathbf{1}$ | Cash Inflow |  |  |  |
| 1.1 | Investment Infusion by Investor | 50,000 |  |  |
| 1.2 | Net Profit | $\mathbf{1 , 4 4 , 0 0 0}$ | $\mathbf{1 , 5 5 , 3 0 0}$ | $\mathbf{1 , 6 7 , 0 5 0}$ |
|  |  |  |  |  |
| 1.3 | Depreciation (Non cash item) |  |  |  |
| 1.4 | Opening Balance of Cash Surplus |  | $1,24,000$ | $2,59,300$ |
|  | Total Cash Inflow | $\mathbf{1 , 9 4 , 0 0 0}$ | $\mathbf{2 , 7 9 , 3 0 0}$ | $\mathbf{4 , 2 6 , 3 5 0}$ |
| $\mathbf{2}$ | Cash Outflow |  |  |  |
| 2.1 | Purchase of Product | 50,000 |  |  |
| 2.2 | Payment of GB Loan |  |  |  |
|  | Investment Pay Back (Including |  |  |  |
| 2.3 | Ownership Tr. Fee) | 20,000 | 20000 | 20,000 |
|  | Total Cash Outflow | $\mathbf{7 0 , 0 0 0}$ | $\mathbf{2 0 0 0 0}$ | $\mathbf{2 0 , 0 0 0}$ |
| $\mathbf{3}$ | Net Cash Surplus | $\mathbf{1 , 2 4 , 0 0 0}$ | $\mathbf{2 , 5 9 , 3 0 0}$ | $\mathbf{4 , 0 6 , 3 5 0}$ |

## SWOT ANALYSIS

| Employment: Self: 01 Family:0 Others:0 |
| :--- | :--- |
| Experience \& Skill : 6 Years |
| Quality goods \& services; |
| Skill and experience; |$\quad$ Lack of Capital/Investment



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 গহণ পুর্বক नाইफल ब্রमान कन्ता इইन।


जর্রিষ-







## FAMILY PICTURE



