Proposed NU Business Name: FATEMA ELECTRIC AND VANGGARI BUSINESS



Project identification and prepared by: MD.SHAIDUL AMIN Parshuram,Feni.

Project verified by: Susasnto Kumar biswas.



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	JAMAL HOSSAIN			
Age	:	13-08-1996(22 Years)			
Education, till to date	•	JSC			
Marital status	:	Unmarried			
Children	:	No			
No. of siblings:	:	04 Brothers			
Address	:	Vill:Solia, P.O:Solia, P.S: Porshuram, Dist: Feni.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father FATEMA KHATUN SAFIQUR RAHMAN Branch: Porshuram, Centre # 29(Female), Member ID:4795, Group No: 08 Member since: 18-10-2005-2017(12Years) First Ioan: BDT 5,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady	:	Existing loan: BDT 30,000/- Outstanding loan: No No			
(vii) Grameen Education Loan(viii) Any other loan like GB, BRAC ASA etc	:	No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02years experience in running business.
Training Info	:	Yes(2years)
Other Own/Family Sources of Income	:	Nil
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01622-983440
Mother's Contact No.	:	01854-463169
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.Parshuram,Feni.

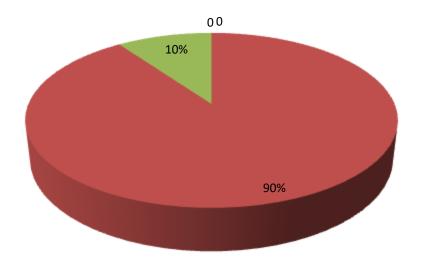
BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

FATEMA KHATUN joined Grameen Bank since 12 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	FATEMA ELECTRIC AND VANGGARI BUSINESS			
Location	:	Chitholia, Porshuram, Feni.			
Total Investment in BDT	:	BDT 506,000/-			
Financing	:	Self BDT 456,000(from existing business) 90%			
		Required Investment BDT,50,000(as equity) 10%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	20 ft x 10 ft. = 200square ft			
Security of the shop	:	30,000/-			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like;rice bag,oil tin,balb,swice,iron,others Average 15% gain on sale. The business is operating by entrepreneur. Existing 4employee. He is doing his business in rant place. Collects goods from Porshuram. Agreed grace period is 3 months. 			

Existing						
Particular	Daily	Monthly	Yearly			
Revnue (Sale)						
rice bag,oilteen,bulb,swice,others	3000	90000	1080000			
	0	0	0			
Total Sales(A)	3000	90000	1080000			
Less Variable Expense (B)			0			
rice bag,oilteen,bulb,swice,others	2550	76500	918000			
Total Variable Expense	2550	76500	918000			
Contributon Margin (CM) [C=(A-B)]	450	13500	162000			
Less Fixed Expense						
Rent		700	8400			
Electric Bill		100	1200			
Transportaion		200	2400			
Salary (Self)		5000	60000			
Salary (Staff)		6000	72000			
Entertainment		100	1200			
Guard		0	0			
Generator		0	0			
Mobile Bill		300	3600			
Total Fixed Cost (D)		12400	148800			
Net Profit (E)= [C-D]		1100	13200			

Investment Breakdown							
	Existi	ng	Proposed				
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
rice bag	7,000	40	280,000			25,000	305,000
oil teen	2,000	50	100,000			25,000	125,000
bulb	100	30	3,000			0	3,000
swice	50	20	1,000			0	1,000
iron vanggari	100	20	2,000			0	2,000
poltri food bag	2,000	10	20,000			0	20,000
others	0	0	20,000			0	20,000
security	0	0	30,000			0	30,000
						0	0
						0	0
Total	11250	170	456,000	0	0	50,000	506,000



- Entrepreneur's Contribution 456,000
- Investor's Investment 50,000
- Total 506,000

Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
rice bag,oilteen,bulb,swice,others	3500	105000	1260000	1323000	1389150	
0	0	0	0	0	0	
Total Sales(A)	3500	105000	1260000	1323000	1389150	
Less Variable Expense (B)						
silver disk,jug,paint,iron,electronic etc.	2975	89250	1071000	1124550	1180778	
Total Variable Expense	2975	89250	1071000	1124550	1180778	
Contributon Margin (CM) [C=(A-B)]	525	15750	189000	198450	208373	
Less Fixed Expense						
Rent		700	8400	8400	8400	
Electric Bill		100	1200	1500	1800	
Transportaion		200	2400	2520	2646	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		6000	72000	72000	72000	
Entertainment		100	1200	1200	1200	
Gard		0	0	0	0	
Generator		0	0	0	0	
Mobil Bill		300	3600	3700	3800	
Total Fixed Cost (D)		12400	148800	149320	149846	
Net Profit (E)= [C-D]		3350	40200	42210	44321	
Investment Pay Back			20,000	20,000	20,000	

	Cash flow projection on business plan (rec. & Pay)							
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)				
1	Cash Inflow							
1.1	Investment Infusion by Investor	50,000						
1.2	Net Profit	40,200	42210	44320.5				
1.3	Depreciation (Non cash item)							
1.4	Opening Balance of Cash Surplus		20200	42410				
	Total Cash Inflow	90,200	62,410	86,731				
2	Cash Outflow							
2.1	Purchase of Product	50,000						
2.2	Payment of GB Loan							
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000				
	Total Cash Outflow	70,000	20,000	20,000				
3	Net Cash Surplus	20,200	42,410	66,731				



Strength

Employment: Self: 01 Family:0 Others:0Experience & Skill : 10 Years Quality goods & services; Skill and experience;

WEAKNESS

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop;Hospital mor,Porshuram,Feni. Regular customers;

THREATS

Theft Fire Political unrest Pictures

















FAMILY PICTURE

