#### Proposed NU Business Name: M/S NUR TOWHID ELECTRIC WORKSHOP



Project identification and prepared by: Md. Answar Ali, Modhupur Unit, Tangail.

Project verified by: MD. Mizanur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD.ZAKIR HOSSEN		
Age	:	05-07-1983(34 Years)		
Education, till to date	:	Class 5		
Marital status	:	married		
Children	:	1 Son		
No. of siblings:	:	03 Brothers,01Sisters		
Address	:	Vill: Kakraid ,P.O :kakraid P.S: Modhupur, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MST. SAHERA BEGUM  MD. ABDUL HAKIM  Branch: Modhupur, Centre # 64(Female),  Member ID: 4666/1, Group No: 04  Member since: 05-07-2004 (10Years)  First loan: 3000 taka. Existing loan: 20,000 taka		
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GB,	: : :	Outstanding loan: 7620taka Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	•••	12Year esjpericnce in own business,12 years experience in running business.
Training Info	:	He has training 6months.
Other Own/Family Sources of Income	••	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01747-749621
Mother's Contact No.	:	no
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

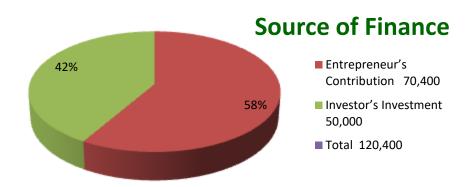
**MST. SAHERA BEGUM** joined Grameen Bank since 10 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan to purchase rickshaw.

Proposed Nobin Udyokta Business Info				
Business Name	:	M/S NUR TOWHID ELECTRIC WORKSHOP		
Location	:	Kakraid Bazar, Modhupur, Tangail.		
Total Investment in BDT	:	BDT:120,400		
Financing	:	Self BDT 70,400(from existing business) 58%		
		Required Investment BDT 50,000(as equity) 42%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 15 ft= 300 square ft		
Security of the shop	:	30,000		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; new pickup, new catlar, horn, chargercot, etc.</li> <li>The business is operating by entrepreneur. Existing 2 employee.</li> <li>The business is Own.</li> <li>Collects goods from Dhaka,</li> <li>Agreed grace period is 3 months.</li> </ul>		

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Particular	Daily	Monthly	Yearly
Revnue (Sale)			
newpicup,light,horn,charger cot,others	3000	90000	1080000
	0	0	0
Total Sales(A)	3000	90000	1080000
Less Variable Expense (B)			0
newpicup,light,horn,charger cot,others	2400	72000	864000
Total Variable Expense	2400	72000	864000
Contributon Margin (CM) [C=(A-B)]	600	18000	216000
Less Fixed Expense			
Rent		800	9600
Electric Bill		500	6000
Transportaion		300	3600
Salary (Self)		5000	60000
Salary (Staff)		3000	36000
Entertainment		300	3600
Guard		100	1200
Generator		0	0
Mobile Bill		300	3600

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
newpicup	10	100	1,000			10,000	11,000
newcatlar	1	900	900			10,000	10,900
ft fire	0	0	1,200			10,000	11,200
rickshaw chain	0	0	900			5,000	5,900
chargercot	10	50	500			5,000	5,500
light	13	100	1,300			5,000	6,300
racktep	0	0	2,100			5,000	7,100
piniemcharger			2,000			0	2,000
others			30,500			0	30,500
security			30,000			0	30,000
Total	34	1150	70,400	0	0	50,000	120,400



Financial Projection (BDT)

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Particular	Daily	Monthly	Year -1	Year-2
Revenue(Sales)				
newpicup,light,horn,charger cot,others	4000	120000	1440000	1512000
C	0	0	0	0
Total Sales(A)	4000	120000	1440000	1512000
Less Variable Expense (B)				
newpicup,light,horn,charger cot,others	3200	96000	1152000	1209600
Total Variable Expense	3200	96000	1152000	1209600
Contributon Margin (CM) [C=(A-B)]	800	24000	288000	302400
Less Fixed Expense				
Rent		800	9600	9600
Electric Bill		500	6000	6300
Transportaion		300	3600	3780
Salary (Self)		5000	60000	60000
Salary (Staff)		3000	36000	36000
Entertainment		300	3600	3600
Gard		100	1200	1200
Generator		0	0	0
Mobil Bill		300	3600	3700
Total Fixed Cost (D)		10300	123600	124180
Net Profit (E)= [C-D]		13700	164400	172620
Investment Pay Back			30,000	20,000

#### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	164,400	172620
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		134400
	Total Cash Inflow	214,400	307,020
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	134,400	277,020

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 12 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; kakraid bazar,modhupor,tangail. Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures













# **FAMILY PICTURE**

