

Proposed NU Business Name: **BAZLU PHARMACY**



Project identification and prepared by: Md. Alamgir Hosain,
Jamurki Unit, Tangail.

Project verified by: MD. Mizanur Rahaman Patoyari



**Grameen Shakti
Samajik Byabosha Ltd.**

Brief Bio of The Proposed Nobin Udyokta

Name	:	BAZLUR RAHMAN
Age	:	17-08-1989 (34 Years)
Education, till to date	:	SSC
Marital status	:	Married
Children	:	NO
No. of siblings:	:	6 Brothers and 3 Sisters
Address	:	Vill: Deora P.O: Kuraliyapara P.S: Mirjapur Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	FATEMA BEGUM
(iii) Father's name	:	HUMAYUN SARKER
(iv) GB member's info	:	Branch: Banail Mirjapur, Centre # 38 (Female), Member ID: 2239, Group No: 07 Member since: 15.01.2000 (17Years) First loan: BDT 5000 /- Outstanding loan: 0/=
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	Yes
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	8 years experience in running business. He has 3 years training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01711-514127
Family's Contact No.	:	01715-649430
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

FATEMA BEGUM joined Grameen Bank since 17 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in AGRICULTURE .

Proposed Nobin Udyokta Business Info

Business Name	:	BAZLU PHARMACY
Location	:	Deora Bazar, Mirjapur , Tangail.
Total Investment in BDT	:	BDT 140,000/-
Financing	:	Self BDT 80,000/- (from existing business) 57% Required Investment BDT 60,000/- (as equity) 43%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10 ft x 08 ft= 80 square ft
Security of the shop	:	Nil /-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like Drug.▪The business is operating by entrepreneur. Existing no employee.▪After getting equity fund one employee will be appointed.▪Collects goods from Local Mirjapur.▪Agreed grace period is 3 months.

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Drug		100,000	1200,000
Total Sales (A)		100,000	1200,000
Less. Variable Expense			
Drug		86,000	1032,000
Total variable Expense (B)		86,000	1032,000
Contribution Margin (CM) [C=(A-B)]		12000	144,000
Less. Fixed Expense			
Rent		700	8400
Electricity Bill		300	3600
Transportation		1500	18000
Mobile Bill		200	2400
Entertainment		300	3600
Salary (self)		5000	60000
Total fixed Cost (D)		8000	96000
Net Profit (E) [C-D]		4000	4800

Financial Projection (BDT)					
Particular	Daily	Monthly	Yearly	2nd Year (+5%)	3rd Year(+5%)
Revenue (sales)					
Drug		100,000	1200,000	1260,000	1323,000
Total Sales (A)		100,000	1200,000	1260,000	1323,000
Less. Variable Expense					
Drug		86,000	1032,000	1083,600	1137,780
Total variable Expense (B)		86,000	1032,000	1083,600	1137,780
Contribution Margin (CM) [C=(A-B)]		12000	144,000	176,400	185,220
Less. Fixed Expense					
Rent		700	8400	8400	8400
Electricity Bill		300	3600	3600	3600
Transportation		1500	18000	18000	18000
Mobile Bill		200	2400	2400	2400
Entertainment		300	3600	3600	3600
Salary (self)		5000	60000	60000	60000
Total fixed Cost (D)		8000	96000	96000	96000
Net Profit (E) [C-D]		4000	48,000	80,400	89,220
Investment Payback			24,000	24,000	24,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	48,000	80,400	89,220
1.3	Depreciation (Non cash item)	0	0	
1.4	Opening Balance of Cash Surplus		24,000	80,400
	Total Cash Inflow	108,000	104,400	169,620
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	24,000	80,400	145,620

SWOT ANALYSIS

STRENGTH

Employment: Self: Family:Others:
Experience & Skill : 5Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



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প্রকল্পের নাম: বজলু হামেদী

ইউনিটের নাম: ডেপুটী

প্রকল্প প্রস্তাব গ্রহণের তারিখ: ০৭/০৮/২০১৭

উদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত:

নাম: শাজেদুর রহমান

বয়স: ৩৪ বছর

জন্ম তারিখ: ১৭/০৮/১৯৮৩ জাতীয় পরিচয়পত্র নম্বর: ৯৬০৮

শিক্ষাগত যোগ্যতা: এস. এস. সি.

বৈবাহিক অবস্থা: বিবাহিত

ছেলে-মেয়ের সংখ্যা: ৫

ভাই/বোনের সংখ্যা: ৫ ভাই ৩ বোন

বর্তমান ঠিকানা: গ্রাম: দেড়ুড়া

পো: কুড়োলিয়া পাড়া থানা: মির্জাপুর জেলা: টা

স্থায়ী ঠিকানা: গ্রাম: দেড়ুড়া

পো: ৩২৪৪ থানা: এ জেলা: টা

উদ্যোক্তার মোবাইল নং: ১২১২১০৩৩৩১৪

স্বাক্ষরিত মোবাইল নং: ১২১২১০



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