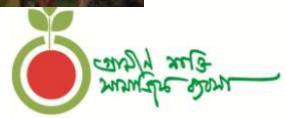
Proposed NU Business Name: SHAHIDUL PEYARA KHAMAR



Project identification and prepared by: Md. Sahjamal Sirazi, Puthia, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SHAHIDUL ISLAM		
Age	:	23-03-1984 (19 Years)		
Education, till to date	:	Class -5		
Marital status	:	Married		
Children	:	1 Daughter		
No. of siblings:	:	1 Brother		
Address	:	Vill: Baludiar ,P.O:Sholuya ,P.S: Carghat , Dist: Rajshahi.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. ZORINA BEGUM LATE. KAIMUDDIN Branch: Nimpara, Carghat, Centre # 35 (Female), Member ID: 8825/5, Group No:10 Member since: 2002 to (15 Years) First loan: 5,000 taka.		
Further Information: (v) Who pays GB loan installment	:	Existing Loan: BDT 20,000 Outstanding loan; BDT 19,080 Self		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01727-072445
Brother 's Contact No.	:	01728-654061
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. ZORINA BEGUM joined Grameen Bank since 15 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info			
Business Name	:	SHAHIDUL PEYERA KHAMAR	
Location	:	Sholuya , Carghat ,Rajshahi.	
Total Investment in BDT	:	BDT 155,000/-	
Financing	:	Self BDT 105,000/- (from existing business) 68% Required Investment BDT 50,000(as equity) 32%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	2.5- Bhiga	
Security of the shop	:	BDT -45,000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Guava . Average 30 % gain on sales The business is operating by entrepreneur. Existing no employee. One will be appointed after getting equity fund. The land is under lease. Collects goods from Garden Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Guava (5x 3,000)	15,000	180,000		
Total Sales (A)	15,000	180,000		
Less. Variable Expense				
Total variable Expense (B)	-	-		
Contribution Margin (CM) [C=(A-B)	15,000	180,000		
Less. Fixed Expense				
Lease Payment	7,50	9,000		
Transportation	500	6,000		
Salary (self)	5,000	60,000		
Fertilizer, Insect killer	3,000	36,000		
Mobile Bill	300	3,600		
Total fixed Cost (D)	9,550	114,600		
Net Profit (E) [C-D)	5,450	65,400		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Guava Tree (300x200)	60,000	-	60,000		
Lease	-	50,000	50,000		
Security	45,000		45,000		
Total	105,000	50,000	155,000		

Source of Finance

Financial				
Particular	Monthly	1st Year	2nd Year	3 rd Year
Revenue (sales)				
Guava (6 ct x 3,000)	18,000	216,000	226,800	238,140
Total Sales (A)	18,000	216,000	226,800	238,140
Less. Variable Expense				
Total variable Expense (B)	-	-	-	-
Contribution Margin (CM)				
[C=(A-B)	18,000	216,000	226,800	238,140
Less. Fixed Expense				
Lease Payment	7,50	9,000	9,000	9,000
Transportation	500	6,000	6,000	6,000
Salary (self)	5,000	60,000	60,000	60,000
Fertilizer, Insect killer	3,500	42,000	44,100	46,305
Mobile Bill	300	3,600	3,600	3,600
Total Fixed Cost	10,050	120,600	122,700	124,905
Net Profit (E) [C-D)	7,950	95,400	104,100	113,235
Investment Payback		20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	95,400	104,100	113,235
	Depreciation (Non cash			
1.3	item)	-	-	-
	Opening Balance of Cash			
1.4	Surplus	-	75,400	84,100
	Total Cash Inflow	145,400	179,500	197,335
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	75,400	159,500	177,335

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:02

Experience & Skill: 2 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest



