Proposed NU Business Name: MAYA SORNO SILPALAY



Project identification and prepared by: Romendro Nath Haldar Sonagazi, Feni.

Project verified by: Susanto kumar biswhas



Brief Bio of The Proposed Nobin Udyokta						
Name	:	SUJON CHANDRO DE				
Age	:	27/09/1989 (28Years)				
Education, till to date	:	S. S. C				
Marital status	:	Married				
Children	:	01 Daughter				
No. of siblings:	:	02Brothers 01 Sister				
Address	:	Vill :Akilpur P.O: Boktermunci bazar P.S: Sonagazi, Dist: Feni.				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MAYA RANI DE PORIMOL CHANDRO DE Branch: Mongolkhandi, Centre # 38/(Female), Member ID:8788, Group No: 01 Member since: 10-09-2012 (05 Years) First loan: BDT 20,000/-				
Further Information: (v) Who pays GB loan installment	:	Existing loan: BDT 70,000/- Outstanding loan: BDT 0/- Mother				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(besides Own Business, I.E., Persuading Further Studies, Other Business Etc.)	:	Nil
Business Experiences And	:	08 Years Experience 04 In Running Business.
Training Info	:	He Has No Training
Other Own/Family Sources Of Income	:	No
Other Own/Family Sources Of Liabilities	:	None
Entrepreneur Contact No.	:	01776-507777
Mother's Contact No.	:	01827-372316
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sonagazi Unit,feni.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

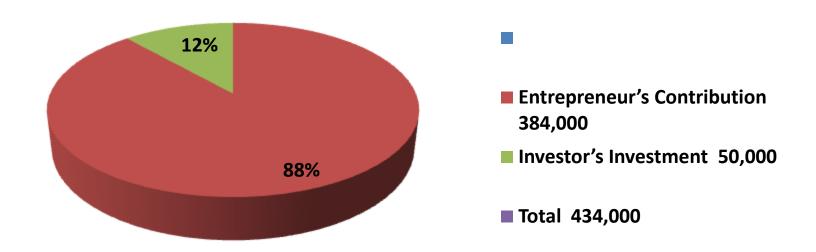
MAYA RANI DE joined Grameen Bank since 05 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	SUJON CHOADRO DE			
Location	:	Boktermunci bazar, sonagazi, Feni.			
Total Investment In BDT	:	Bdt 4,34,000/-			
Financing	:	Self BDT 3,84,,000/- (From Existing Business) 88% Required Investment Bdt,50,000(as Equity) 12%			
Present Salary/Drawings From Business (Estimates)	:	Bdt 5,000/-			
Proposed Salary	:	Bdt 5,000/-			
Size Of Shop	:	10 Ft X 10 ft. = 100 Square Ft			
Security Of The Shop	:	2,40,000/-			
Implementation	:	 The Business Is Planned To Be Scaled Up By Investment In Existing Goods Like Angori,nakful, kaner dul & Others. Average 30% Gain On Sale. The Business Is Operating By Entrepreneur. Existing 02 Employee. He Is Doing His Business In Rent Place. Collects Goods From Feni. Agreed Grace Period Is 3 Months. 			

Existing

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Angori,nakful, kaner dul & Others	5000	150000	1800000
	0	0	0
Total Sales(A)	5000	150000	1800000
Less Variable Expense (B)			0
Angori,nakful, kaner dul & Others	3500	105000	1260000
Total Variable Expense	3500	105000	1260000
Contributon Margin (CM) [C=(A-B)]	1500	45000	540000
Less Fixed Expense			
Rent		3000	36000
Electric Bill		700	8400
Transportaion		0	0
Salary (Self)		5000	60000
Salary (Staff)		20000	240000
Entertainment		400	4800
Guard		200	2400
Generator		750	9000
Mobile Bill		350	4200
Total Fixed Cost (D)		30400	364800
Net Profit (E)= [C-D]		14600	175200

Investment Breakdown							
	Existin	g 5	Proposed				
Particulars	Qty.	Unit	Existing	Qty.	Unit	Proposed	Proposed
		Price			Price		Total
Angori	10	4,000	40,000			0	40,000
Nakful	80	500	40,000			0	40,000
Kaner dul	8	8,000	64,000			0	64,000
Gold	0	0	0	1	40,000	40,000	40,000
Others	0	0	0			10,000	10,000
Secqurity	0	0	240,000			0	240,000
Total	98	12500	384,000	1	40,000	50,000	434,000



Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Angori,nakful, kaner dul & Others	7000	210000	2520000	2646000	2778300
0	0	0	0	0	0
Total Sales(A)	7000	210000	2520000	2646000	2778300
Less Variable Expense (B)					
. Angori,nakful, kaner dul & Others	4900	147000	1764000	1852200	1944810
Total Variable Expense	4900	147000	1764000	1852200	1944810
Contributon Margin (CM) [C=(A-B)]	2100	63000	756000	793800	833490
Less Fixed Expense					
Rent		3000	36000	36000	36000
Electric Bill		700	8400	8700	9000
Transportaion		0	0	0	0
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		20000	240000	240000	240000
Entertainment		400	4800	4800	4800
Gard		200	2400	2400	2400
Generator		750	9000	9000	9000
Mobil Bill		350	4200	4300	4400
Total Fixed Cost (D)		30400	355800	356200	356600
Net Profit (E)= [C-D]		32600	391200	410760	431298
Investment Pay Back			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	391,200	410760	431298
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		371200	761960
	Total Cash Inflow	441,200	781,960	1,193,258
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	371,200	761,960	1,173,258

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0

Others:02, Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community

Location of shop: Bokter munci Bazar,

Sonagazi, Feni.

Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







