#### **A Nobin Udyokta Project**

#### **Tamanna Furniture Store**





Presented by: Tamanna Akter (Sabina)

NU Identified and PP Prepared by: Md. Razzab

Verified By: Md . Alauddin

Sonaimuri Unit
Anchal-2
GRAMEEN TRUST

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Tamanna Akter (Sabina)
Age	:	14/05/1999
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	1 Brother & 3 sisters
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: : :	Mother Father Rejiya Begum Md. Babul Member since:09/12/2012 Branch: Deoti, Group:01 Loanee No.1552/2,Center:12/M, First loan:10,000/- Existing loan: N/A, Outstanding: N/A
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GCCN, GKF etc  (ix) Others	:	N/A N/A N/A N/A
Education	:	H.S.C

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	-	Furniture shop
Trade License Number	:	37(17-18)
Business Experiences and Training Info	:	3 years
Other Own/Family Sources of Income	••	Father business man.
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01720-193167
NU Project Source/Reference	:	Sonaimuri Unit, Noakhali.

#### BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank Since 2012. At first his mother took a loan amount of 10,000 BDT from Grameen Bank. She invested the money in NU's business. NU's mother gradually improved their life standard by using GB loan.

## PROPOSED BUSINESS Info.



Business Name	:	Tamanna Furniture store
Address/ Location	:	Mourigonj bazer Sonaimuri , Noakhali
Total Investment in BDT	:	4,20,000/-
Financing	:	Self BDT :3,50,000 (from existing business) - 83% Required Investment BDT : 70,000 (as equity) - 17%
Present salary/drawings from business (estimates)	:	BDT 7,000
Proposed Salary		BDT 7,000
Proposed Business % of present gross profit margin	:	25%
Estimated % of proposed gross profit margin	:	25%
Agreed grace period	:	2 months

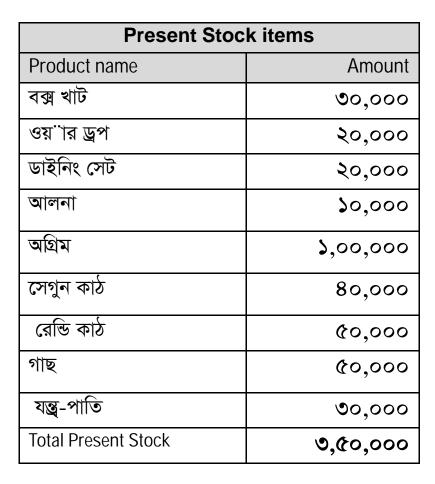
#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: বক্স খাট ওয়'নর ড্রপ ডাইনিং সেট আলনা সেগুন কাঠ রেভি কাঠ গাছ য <b>্র</b> -পাতি অথিম	30,000 20,000 20,000 10,000 40,000 50,000 50,000 30,000 1,00,000		3,50,,000
Proposed items:		70,000	70,000
Total Capital			4,20,000

#### PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Proposed ite	ms
Product Name	Amount
সেগুন কাঠ	<b>9</b> 0,000
রেন্ডি কাঠ	80,000
Total Proposed Stock	70,000

#### EXISTING BUSINESS OPERATIONS Info.



	Existing Business (BDT)		
Particulars	Monthly	Yearly	
Sales (A)	2,00,000	24,00,000	
Less: Cost of sales (B)	1,50,000	18,00,000	
Gross Profit C=(A-B)	50,000	6,00,000	
Less: <b>Operating Costs</b>			
Electricity bill	300	3,600	
Generator bill	200	2,400	
Shop Rent	2000	24,000	
Night Guard bill	200	2,400	
Mobile bill	300	3,600	
Present salary/Drawings- self	7,000	84,000	
Employee(2*10,000)	20,000	2,40,000	
Conveyance or Transport]	200	2,400	
Others (fees, Entertainment, TL renew)	200	2,400	
Non Cash Item:			
Depreciation Expenses (15%)	375	4,500	
Total Operating Cost (D)	30,775	3,69,300	
Net Profit (C-D):	19,225	2,30,700	

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN



	Year 1	(BDT)	Year 2	2 (BDT)
Particulars Particulars	Monthly	Yearly	Monthly	Yearly
Sales (A)	2,25,000	27,00,000	2,50,000	30,00,000
Less: Cost of Sale (B)	1,68,750	20,25,000	1,87,500	22,50,000
Gross Profit (A-B)=(C)	56,250	6,75,000	62,500	7,50,000
Less: Operating Costs				
Electricity bill	300	3,600	350	4,200
Generator bill	200	2,400	200	2,400
Shop Rent	2000	24,000	2000	24,000
Night Guard bill	200	2,400	200	2,400
Mobile bill	350	4,200	400	4,800
Present salary/Drawings- self	7,000	84,000	7,000	84,000
Employee(2*10,000)	20,000	2,40,000	20,000	2,40,000
Conveyance or Transport	250	3,000	300	3,600
Others (fees, Entertainment, TL renew)	300	3,600	400 4,800	
Non Cash Item:				
Depreciation Expenses (15%)	375	4,500	375	4,500
Total Operating Cost (D)	30,975	3,71,700	31,225	3,74,700
Net Profit $(C-D) = (E)$	25,275	3,03,300	31,275	3,75,300
GT payback	42,0		42,0	000
Retained Income:	2,61,300		3,33	,300

## CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI . No. #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	3,03,300	3,75,300
1.3	Depreciation (Non cash item)	4,500	4,500
1.4	Opening Balance of Cash Surplus		2,65,800
	Total Cash Inflow	3,77,800	6,45,600
2.0	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42,000	42,000
	Total Cash Outflow	1,12,000	42,000
3.0	Net Cash Surplus	2,65,800	6,03,600

#### SWOT Analysis



## STRENGTH

- Skilled & Experience
- Good Communication System.
- Quality service & product

## WEAKNESS

Lack of investment

### **O**PPORTUNITIES

- Expansion Of Business
- Increasing the profitability

#### THREATS

- POLITICAL related disease
- Theft





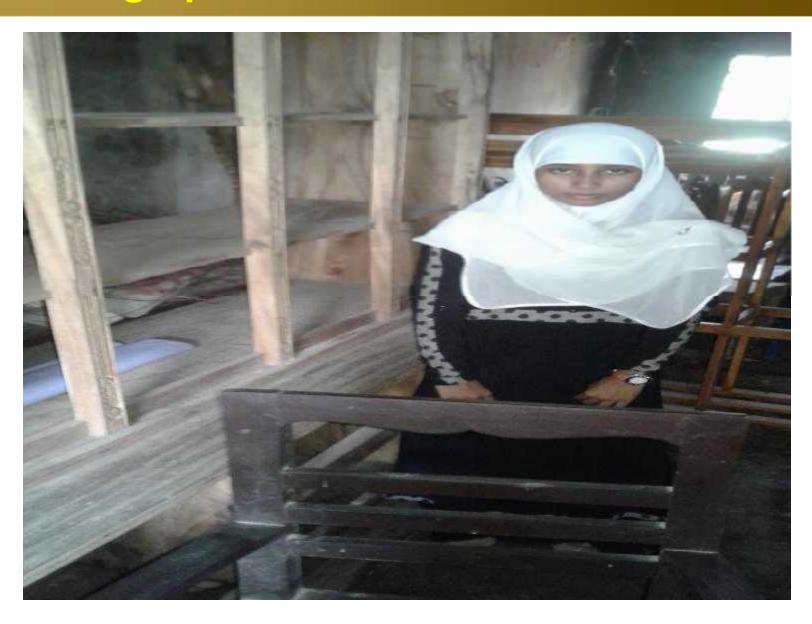












































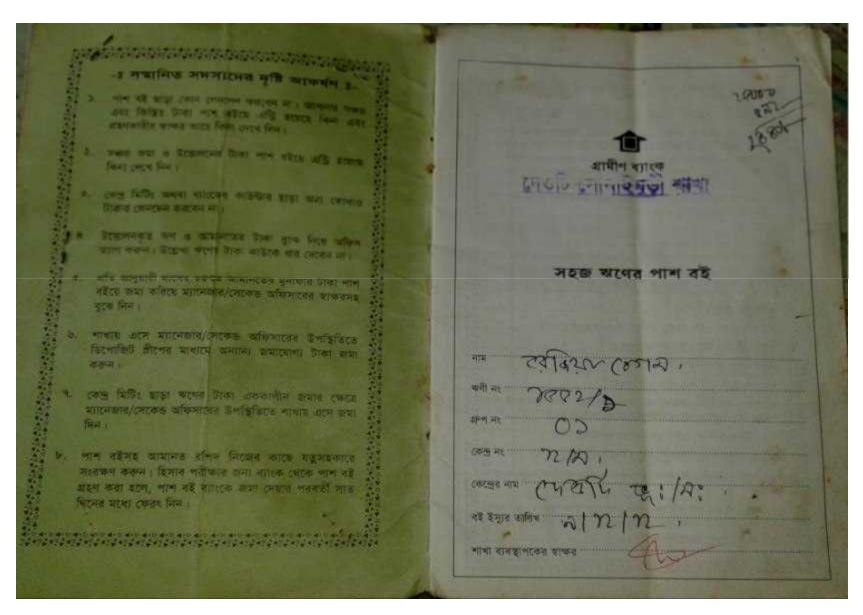


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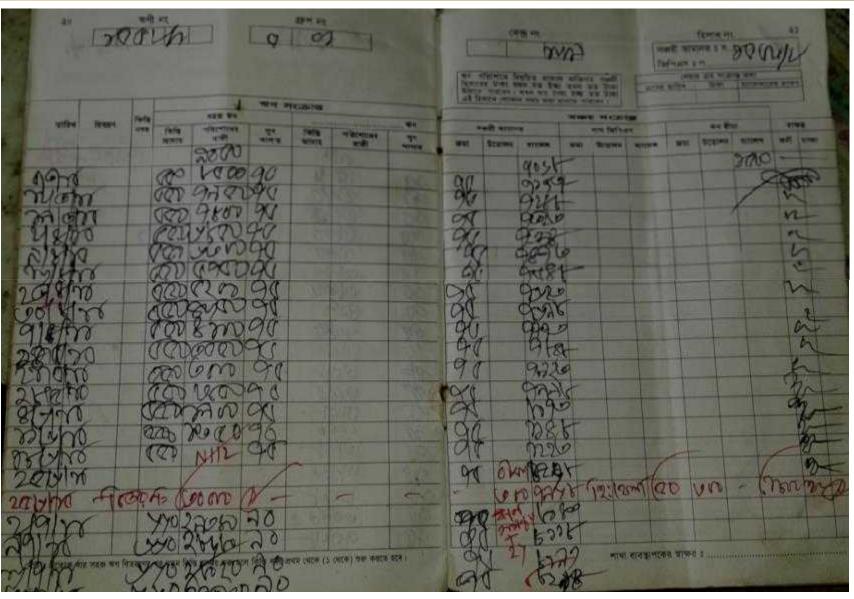


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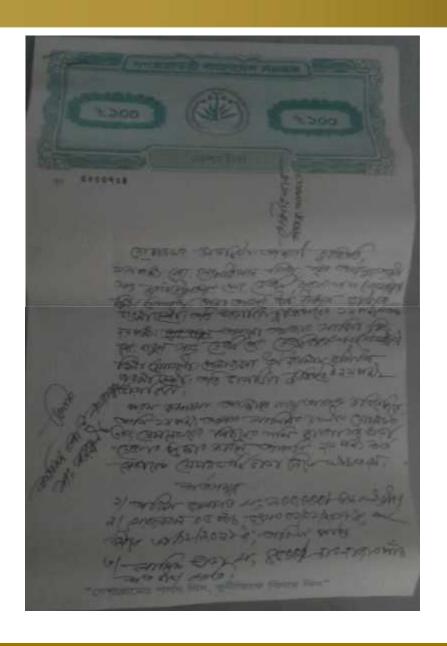


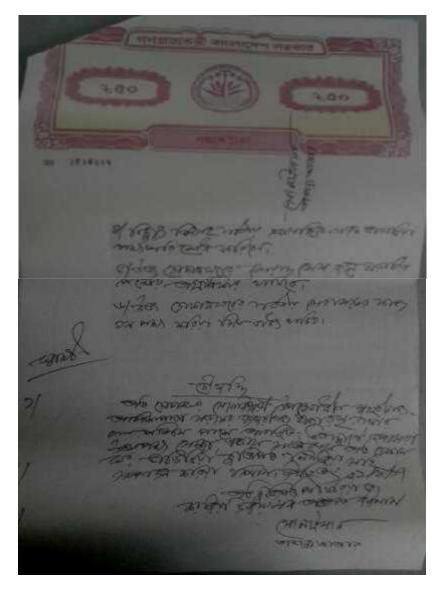














# Presented at GT Regional Design Lab on August 08, 2017

