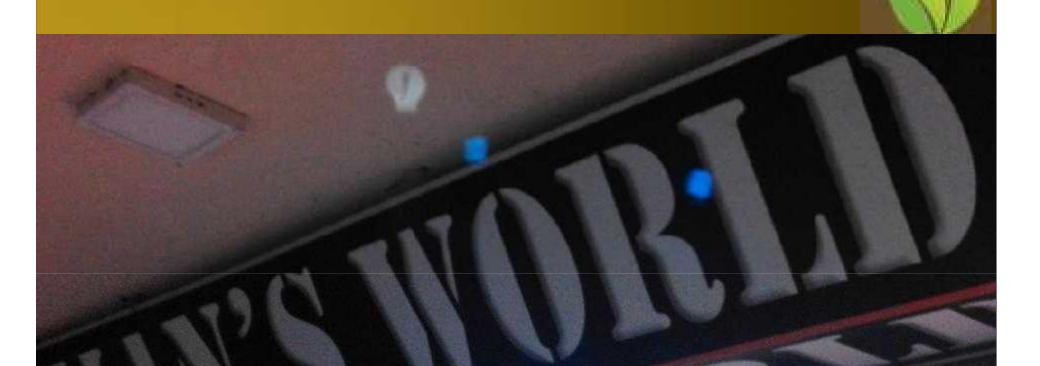
Man's world



Presented by: Saiful Islam

NU Identified and PP Prepared by: Md.Ala Uddin

Verified By: Md.Alauddin



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Saiful Islam
Age	:	14/02/1988
Marital status	:	Single
Children	:	N/A
No. of siblings:	:	3 Brothers & 2 sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Nazma Begum Abu Said Bhuiya Member Since:12/03/2012 Branch: Bojra Centre no.25/m, Group:01 Loanee No.2230 First loan:20000/- Existing loan: 25,000 Outstanding: 8,220/-
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	: : : : : : : : : : : : : : : : : : : :	Father N/A N/A N/A N/A
Education	:	S.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Garments
Trade License Number	:	861
Business Experiences and Training Info	:	06 years
Other Own/Family Sources of Income	:	Two Brothers Business Man
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01811916954
NU Project Source/Reference	:	GT Sonimuri Unit Office, Nohakhli

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank Since 2012. At first his mother took a loan amount of 20,000 BDT from Grameen Bank. She invested the money in NU's business. NU's mother gradually improved their life standard by using GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Means World
Address/ Location	:	Sonaimuri Bazar, Sonaimuri
Total Investment in BDT	••	4,18,500/=
Financing	:	Self BDT : 3,58,500 (from existing business) - 86% Required Investment BDT : 60,000 (as equity) - 14%
Present salary/drawings from business (estimates)	:	BDT 10,000
Proposed Salary		BDT 10,000
Proposed Business % of present gross profit margin	:	30%
Estimated % of proposed gross profit margin	:	30%
Agreed grace period	:	2 months

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: পেন্ট সার্ট পান্জাবী গেন্জী অনান'' ডেকরেশন জুতা	1,10,000 50,000 36,000 12,500 20,000 1,00,000 30000		3,58,500
Proposed items:		60,000	418500

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock Item	
Product Name	Amount
Pant (200*550)	1,10,000
Shirt (100*500)	50,000
Panjabi (80*450)	36,000
Ganji (50*250)	12,500
Shoe	30,000
Decoration	1,00,000
Others	20,000
Total Present Stock	3,58,500

Proposed Stock Item						
Product Name	Amount					
Pant (100*400)	40,000					
Shirt (40*500)	20,000					
Total Present Stock	60,000					

EXISTING BUSINESS OPERATIONS Info.

1	1	

	Existing Business (BDT)				
Particulars Particulars	Daily	Monthly	Yearly		
Sales (A)	3,000	90,000	10,80,000		
Less: Cost of sales (B)	2,000	60,000	7,20,000		
Gross Profit C=(A-B)	1,000	30,000	3,60,000		
Less: Operating Costs					
Electricity bill		700	8,400		
Generator bill		100	1,200		
Night Guard bill		200	2,400		
Mobile bill		300	3,600		
Present salary/Drawings- self		10000	120,000		
Employee (1*3,000)		5000	60000		
Conveyance or Transport]		200	2,400		
Others (fees, Entertainment, TL renew)		200	2,400		
Non Cash Item:					
Depreciation Expenses (15%)		1531	18375		
Total Operating Cost (D)		18231	2,18772		
Net Profit (C-D):		11769	141228		

FINANCIAL PROJECTION OF NU BUSINESS PLAN



Particulars		Year 1 (BD	T)	Year 2 (BDT)		
Farticulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	3,500	1,05,000	12,60,000	4,000	1,20,000	14,40,000
Less: Cost of Sale (B)	24,50	73,500	8,82,000	2,800	84,000	10,08,000
Gross Profit (A-B)=(C)	1,050	31,500	3,78,000	1,200	36,000	4,32,000
Less: Operating Costs						
Electricity bill		700	8,400		750	9,000
Generator bill		100	1,200		100	1,200
Night Guard bill		200	2,400		200	2,400
Mobile bill		300	3,600		300	3,600
Present salary/Drawings- self		10,000	120,000		10000	120000
Employee (1*3,000)		5000	60,000		5000	60,000
Conveyance or Transport		200	2,400		200	2,400
Others (fees, Entertainment, TL renew)		200	2,400		200	2,400
Non Cash Item:						
Depreciation Expenses (15%)		1531	18375		1531	18375
Total Operating Cost (D)		18231	218772		18281	219372
Net Profit (C-D) = (E)		13269	159228		17719	212628
GT payback	36000				36000	
Retained Income:	123288			180628		

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	0
1.2	Net Profit	159288	212688
1.3	Depreciation (Non Cash Item)	18375	18375
1.4	Opening Balance of Cash Surplus	0	121663
	Total Cash Inflow	237663	352726
2.0	Cash Outflow		
2.1	Purchase of camera	60,000	0
2.2	Payment of GB Loan	0	0
2.3	Investment Pay Back	32,000	36,000
	Total Cash Outflow	116000	36,000
3.0	Net Cash Surplus	121663	316726

SWOT Analysis



STRENGTH

- NU is full time engaged with Business
- Skilled & Experience
- Good Communication System.
- Good Networking with customers

WEAKNESS

Lack of investment

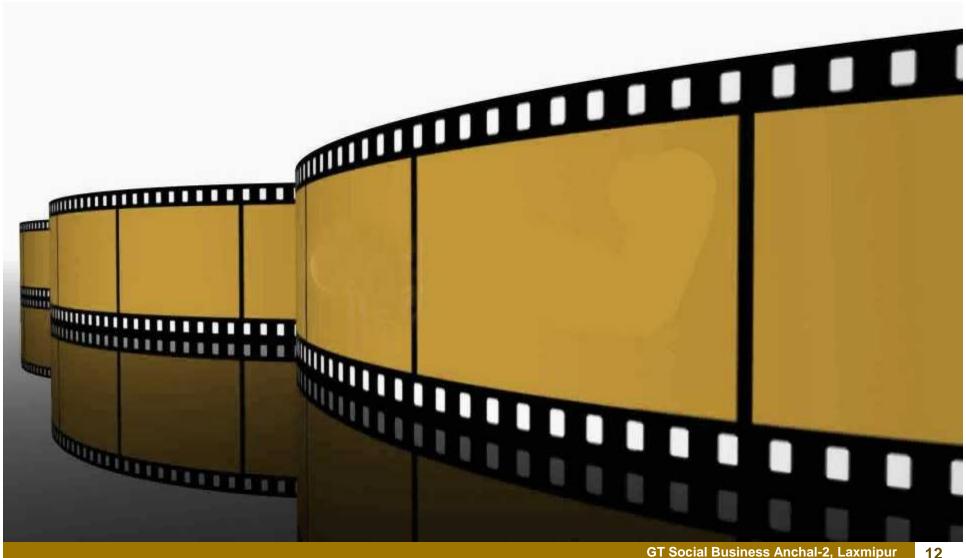
OPPORTUNITIES

- Expansion Of Business
- Increasing the profitability

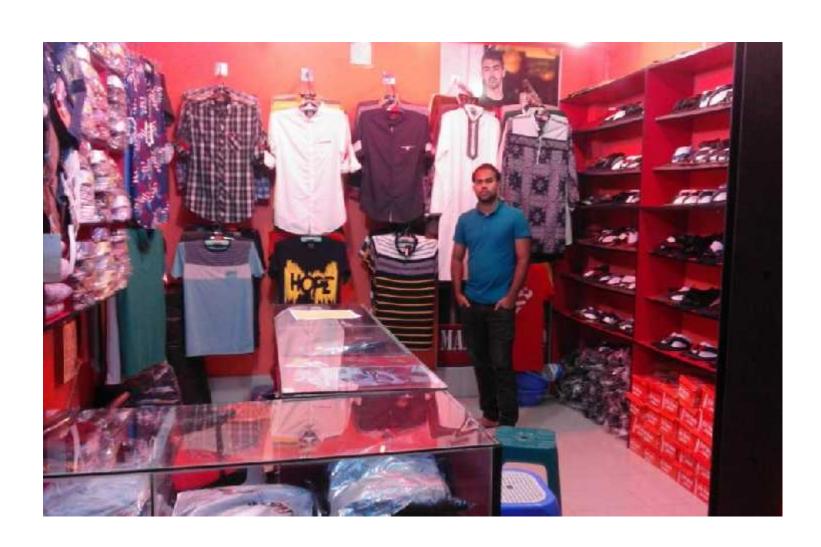
THREATS

- Business related
- Theft









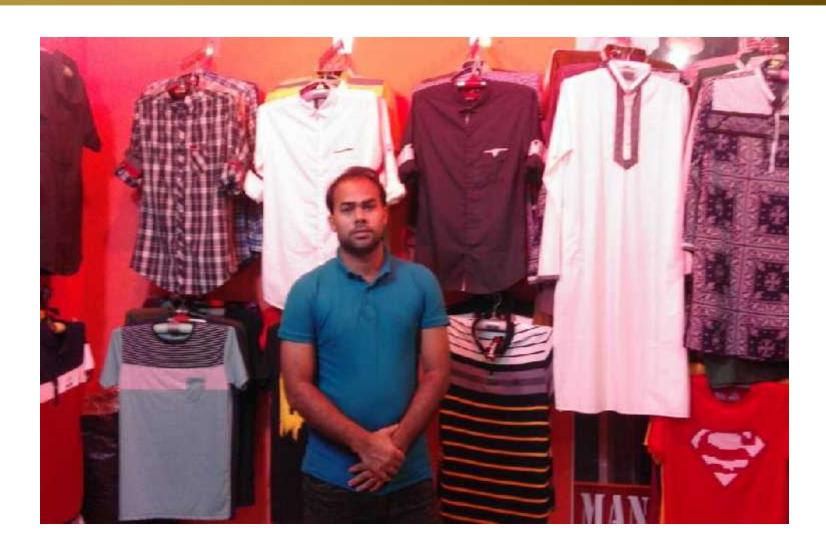
































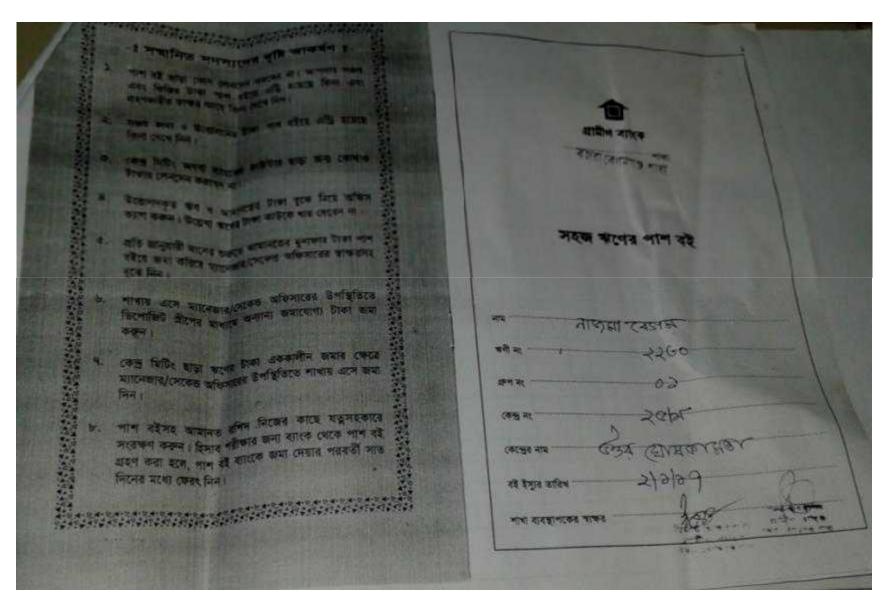




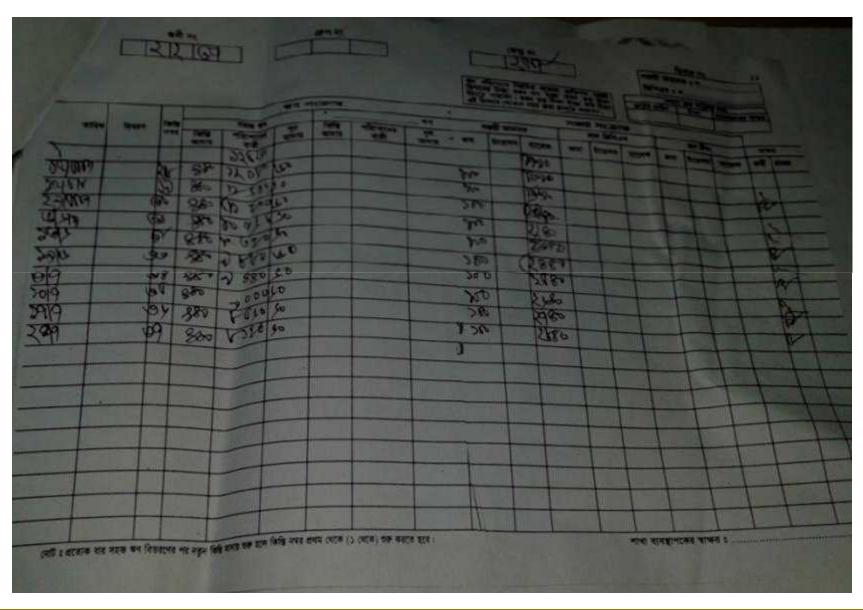




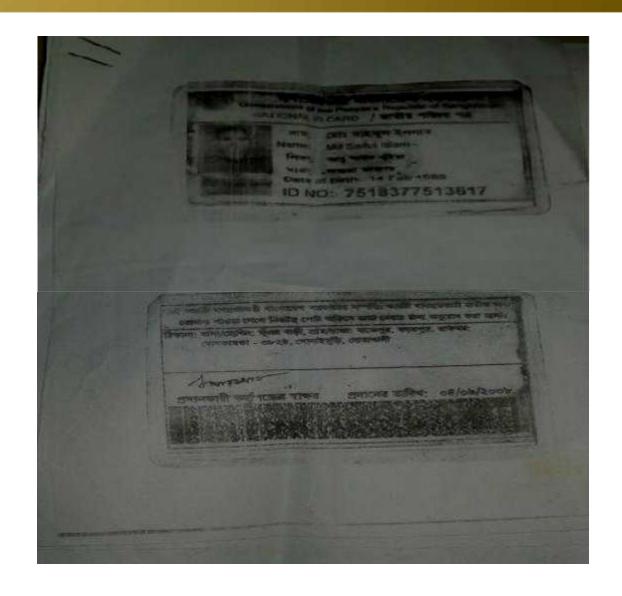














Presented at GT Regional Design Lab on August 08, 2017

