Proposed NU Business Name: KAZI ELECTRIC



Project identification and prepared by: MD.SHAIDUL AMIN Parshuram, Feni.

Project verified by: Shusanto Kumar biswas.



| Brief Bio of The Proposed Nobin Udyokta | | | | |
|---|-------|---|--|--|
| Name | : | KAZI GIYAS UDDIN | | |
| Age | : | 01-07-1984(33 Years) | | |
| Education, till to date | : | SSC | | |
| Marital status | : | Married | | |
| Children | : | 1 Daughter,01 Son | | |
| No. of siblings: | : | 02 Sisters. | | |
| Address | : | Vill:South kolapara, P.O:Porshuram, P.S: Porshuram, Dist: Feni. | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother Father MONOWARA BAGUM KAZI BAHAR MIAH Branch: Porshuram, Centre # 72(Female), Member ID:6423/2, Group No: 02 Member since: 27-05-2014-2017 (03 Years) First loan: BDT 15,000/- | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing loan: BDT 30,000/- Outstanding loan: 29000/- Mother No No No | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|---|
| Business Experiences and | : | 05years experience in running business. |
| Training Info | : | No |
| Other Own/Family Sources of Income | : | Nil |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01831024339 |
| Mother's Contact No. | : | 01837619014 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd.Parshuram,Feni. |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

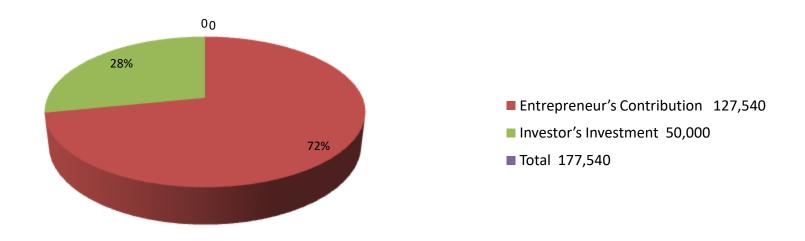
MONOWARA BAGUM joined Grameen Bank since 03 years ago. At first she took 15,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan Business.

| Proposed Nobin Udyokta Business Info | | | | |
|---|---|--|--|--|
| Business Name | : | KAZI ELACTRIC | | |
| Location | : | Upozila main road ,Porshuram,Feni. | | |
| Total Investment in BDT | : | BDT 1,27,540/- | | |
| Financing | : | Self BDT 77,540(from existing business) 72% | | |
| | | Required Investment BDT,50,000(as equity) 28% | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 | | |
| Proposed Salary | : | BDT 5,000 | | |
| Size of shop | : | 20 ft x 10 ft. = 200square ft | | |
| Security of the shop | : | 2,800/- | | |
| Implementation | : | The business is planned to be scaled up by investment in exist goods like; koten holder, seling rose, swich, others Average 15% gain on sale. The business is operating by entrepreneur. Existing employees. He is doing his business in renting place. Collects goods from Dhaka. Agreed grace period is 3 months. | | |

Existing

| | 0 | | |
|--|-------|---------|---------|
| Particular | Daily | Monthly | Yearly |
| Revnue (Sale) | | | |
| | | | |
| koten holder, seling rose, swice havy, soket, others | 4000 | 120000 | 1440000 |
| | 0 | 0 | 0 |
| Total Sales(A) | 4000 | 120000 | 1440000 |
| Less Variable Expense (B) | | | 0 |
| koten holder, seling rose, swice havy, soket, others | 3400 | 102000 | 1224000 |
| Total Variable Expense | 3400 | 102000 | 1224000 |
| Contributon Margin (CM) [C=(A-B)] | 600 | 18000 | 216000 |
| Less Fixed Expense | | | |
| Rent | | 1400 | 16800 |
| Electric Bill | | 150 | 1800 |
| Transportaion | | 200 | 2400 |
| Salary (Self) | | 5000 | 60000 |
| Salary (Staff) | | 0 | 0 |
| Entertainment | | 100 | 1200 |
| Guard | | 100 | 1200 |
| Generator | | 0 | 0 |
| Mobile Bill | | 300 | 3600 |
| Total Fixed Cost (D) | | 7250 | 87000 |
| Net Profit (E)= [C-D] | | 10750 | 129000 |

| Investment Breakdown | | | | | | | |
|----------------------|----------|-------------------|----------|------|-------|----------|----------|
| | Proposed | | | | | | |
| Particulars | Qty. | Unit Price | Existing | Qty. | Unit | Proposed | Proposed |
| | | | | | Price | | Total |
| koten holder | 0 | 0 | 2,500 | | | 0 | 2,500 |
| seling roch | 0 | 0 | 1,800 | | | 0 | 1,800 |
| swich havy | 0 | 0 | 4,000 | | | 20,000 | 24,000 |
| soket havy | 0 | 0 | 1,440 | | | 0 | 1,440 |
| cutout | 0 | 0 | 2,500 | | | 10,000 | 12,500 |
| andicuter | 0 | 0 | 2,500 | | | 0 | 2,500 |
| eneargy bulb | 0 | 0 | 20,000 | | | 20,000 | 40,000 |
| others | 0 | 0 | 20,000 | | | 0 | 20,000 |
| security | 0 | 0 | 2,800 | | | 0 | 2,800 |
| tar | 0 | 0 | 20,000 | | | 0 | 20,000 |
| Total | 0 | 0 | 77,540 | 0 | 0 | 50,000 | 127,540 |



| Financial Projection (BDT) | | | | | | |
|--|-------|---------|---------|---------|--|--|
| Particular | Daily | Monthly | Year -1 | Year-2 | | |
| Revenue(Sales) | | | | | | |
| koten holder, seling rose, swice havy, soket, others | 5000 | 150000 | 1800000 | 1890000 | | |
| | 0 | 0 | 0 | 0 | | |
| Total Sales(A) | 5000 | 150000 | 1800000 | 1890000 | | |
| Less Variable Expense (B) | | | | | | |
| silver disk,jug,paint,iron,electronic etc. | 4250 | 127500 | 1530000 | 1606500 | | |
| Total Variable Expense | 4250 | 127500 | 1530000 | 1606500 | | |
| Contributon Margin (CM) [C=(A-B)] | 750 | 22500 | 270000 | 283500 | | |
| Less Fixed Expense | | | | | | |
| Rent | | 1400 | 16800 | 16800 | | |
| Electric Bill | | 150 | 1800 | 2100 | | |
| Transportaion | | 200 | 2400 | 2520 | | |
| Salary (Self) | | 5000 | 60000 | 60000 | | |
| Salary (Staff) | | 0 | 0 | 0 | | |
| Entertainment | | 100 | 1200 | 1200 | | |
| Gard | | 100 | 1200 | 1200 | | |
| Generator | | 0 | 0 | 0 | | |
| Mobil Bill | | 300 | 3600 | 3700 | | |
| Total Fixed Cost (D) | | 7250 | 87000 | 87520 | | |
| Net Profit (E)= [C-D] | | 15250 | 183000 | 192150 | | |
| Investment Pay Back | | | 30,000 | 30,000 | | |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
|-----|--|--------------|--------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 50,000 | |
| 1.2 | Net Profit | 183,000 | 192150 |
| 1.3 | Depreciation (Non cash item) | | |
| 1.4 | Opening Balance of Cash Surplus | | 313000 |
| | Total Cash Inflow | 233,000 | 505,150 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 50,000 | |
| 2.2 | Payment of GB Loan | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 30000 | 30000 |
| | Total Cash Outflow | 80,000 | 30,000 |
| 3 | Net Cash Surplus | 313,000 | 475,150 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Citholia mosque road, Parshuram, Feni. Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











FAMILY PICTURE

