#### **Proposed NU Business Name: FARVEZ STORE**



Project identification and prepared by: Modon Kumar Biswas, Dakshinkhan Unit, Dhaka Project verified by: Md. Siddiqur Rahaman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta							
Name	:	Farvez Ahmed					
Age	:	12-11-1998 ( 19 Years)					
Education, till to date	:	HSC					
Marital status	:	Unmarried					
Children	:	Nill					
No. of siblings:	:	01 Brothers 02 Sisters					
Address	:	Vill: 278 Holan Namapara, P.O: Dakshinkhan , P.S: Dakshinkhan, Dist: Dhaka					
Parent's and GB related Info							
(i) Who is GB member	:	Mother Father					
(ii) Mother's name	:	Majada Begum					
(iii) Father's name	:	Mohammod Ali					
(iv) GB member's info	:	Branch: Dakshinkhan, Centre # 17 (Female),					
		Member ID: 5194 , Group No: 10					
		Member since: 20-02-1997 (20 Years)					
		First loan: BDT = 2,000 /-					
Further Information:		Outstanding loan:= 3997/-					
(v) Who pays GB loan installment	:	Father					
(vi) Mobile lady	:	No					
(vii) Grameen Education Loan	:	No					
(viii) Any other loan like GB, BRAC ASA etc	:	No					

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences & Skill	••	05 years of business experience.
Own Business and	:	05 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	None
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	••	01799-206978
Family's Contact No.	:	01795-716470
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

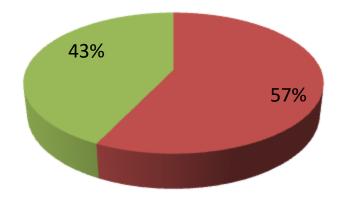
**Majada Begum** joined Grameen Bank since 20 years ago. At first she took BDT 2,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Pro	pc	osed Nobin Udyokta Business Info
Business Name	:	Farvez Store
Location	:	Holan Namapara, Dakshinkhan, Dhaka
Total Investment in BDT	:	BDT 700,000/-
Financing	:	Self BDT 400,000/- (from existing business) 57%
		Required Investment BDT 300,000/- (as equity) 43%
Present salary/drawings from business (estimates)	:	BDT 8,000
Proposed Salary	:	BDT 8,000
Size of shop	:	12 ft x 14 ft= 168 square ft
Security of the shop	:	BDT 0,000
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice, Dal, Ata, Oil, Soft Drink, Bakery, Shop, Coklets etc.</li> <li>Average 20 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is Owner .</li> <li>Collects goods from Tongi .</li> <li>Agreed grace period is 3 months.</li> </ul>

Existing Business (BDT)								
Particular	Daily	Monthly	Yearly					
Revenue (sales)								
Grocery	3,000	90,000	1,080,000					
0	0	0	0					
Total Sales (A)	3,000	90,000	1,080,000					
Less. Variable Expense								
Grocery	2,400	72,000	864,000					
Total variable Expense (B)	2,400	72,000	864,000					
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000					
Less. Fixed Expense								
Rent		0	0					
Electricity Bill		700	8,400					
Transportation		1,000	12,000					
Mobile Bill		800	9,600					
Entertainment		500	6,000					
Salary (sttaf)		0	0					
Salary (self)		8,000	96,000					
Total fixed Cost (D)		11,000	132,000					
Net Profit (E) [C-D)		7,000	84,000					

			Inve	estment Breakdo	wn			
Particulars		Existing	3	Particulars		Proposed		
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Rice	60	2850	171000	Rice	65	2850	185,250	356,250
Dal	120	100	12000	Dal	150	100	15,000	27,000
Ata	10	1400	14000	Ata	25	1400	35,000	49,000
Oil	150	90	13500	Oil	200	90	18,000	31,500
Soft Drink	30	420	12600	Soft Drink	45	420	18,900	31,500
Bekary	150	60	9000	Bekary	200	60	12,000	21,000
Soap	200	30	6000	Soap	250	30	7,500	13,500
Cocklets	200	350	70000	Cocklets	0	0	0	70,000
Теа	150	70	10500	Теа	70	70	4,900	15,400
Machenaries			20000				0	20,000
Others			61400	Others			3,450	64,850
Total			400000				300,000	700,000

### **Source of Finance**



- Entrepreneur's Contribution 400,000
- Investor's Investment 300,000

#### Total 700,000

Financia	Financial Projection (BDT)								
Particular	Daily	Monthly	1st Year	2nd Year	3rd year				
Revenue (sales)									
Grocery	4,000	120,000	1,440,000	1,512,000	1,587,600				
	0	0	0	0	0				
Total Sales (A)	4,000	120,000	1,440,000	1,512,000	1,587,600				
Less. Variable Expense									
Grocery	3,200	96,000	1,152,000	1,209,600	1,270,080				
Total variable Expense (B)	3,200	96,000	1,152,000	1,209,600	1,270,080				
Contribution Margin (CM) [C=(A-B)	800	24,000	288,000	302,400	317,520				
Less. Fixed Expense									
Rent		0	0	0	0				
Electricity Bill		735	8,820	9,261	9,724				
Transportation		1,100	13,200	13,860	14,553				
Mobile Bill		960	11,520	12,096	12,701				
Entertainment		500	6,000	6,300	6,615				
Salary (sttaf)		0	0	0	0				
Salary (self)		8,000	96,000	96,000	96,000				
Non Cash Item									
Depreciation		0	0	0	0				
Total Fixed Cost		11,295	135,540	137,517	139,593				
Net Profit (E) [C-D)		12,705	152,460	164,883	177,927				
Investment Payback			120,000	120,000	120,000				

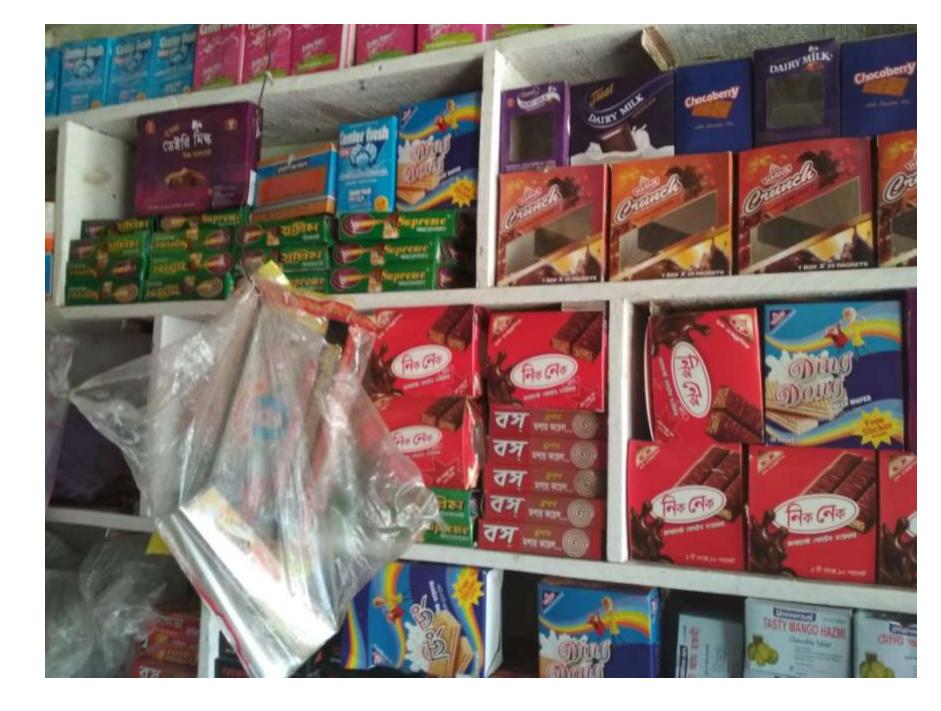
## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	300,000		
1.2	Net Profit	152,460	164,883	177,927
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		32,460	77,343
	Total Cash Inflow	452,460	197,343	255,270
2	Cash Outflow			
2.1	Purchase of Product	300,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	120.000	120.000	120.000
2.3	Ownership Tr. Fee)	120,000	120,000	120,000
	Total Cash Outflow	420,000	120,000	120,000
3	Net Cash Surplus	32,460	77,343	135,270



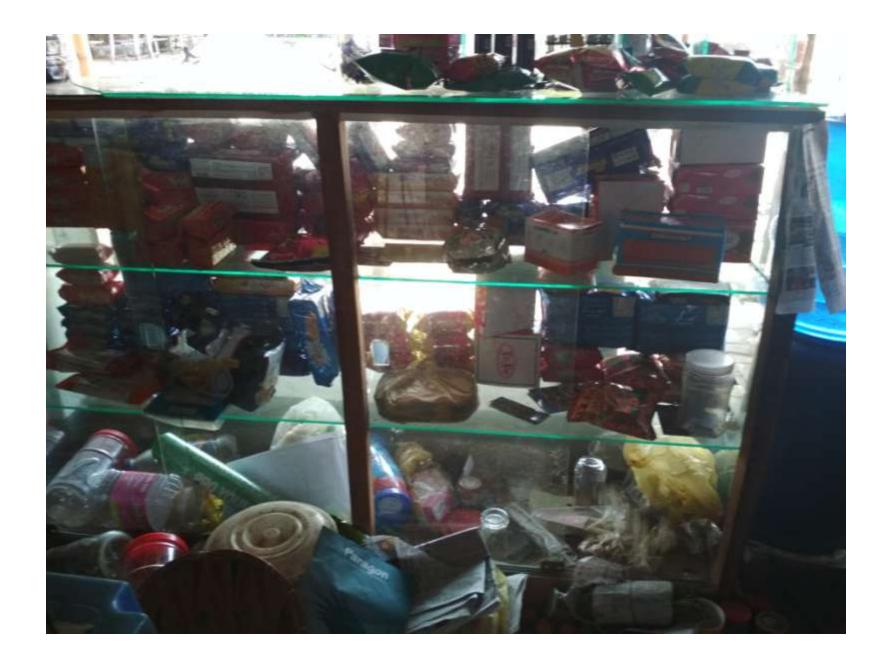
STRENGTH Employment: Self: 01 Family:0 Others:0 Experience & Skill : 05 Years Own Business : 05 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
<b>OPPORTUNITIES</b>	<b>T</b> HREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures















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# **FAMILY PICTURE**

