

Proposed NU Business Name: **MAHABUB SANITARY WORKSHOP**



Project identification and prepared by: Md. Delower hossain,
Kapashia Unit, Gazipur

Project verified by: Md. Siddikur Rahman



Grameen Shakti
Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. MAHABUR RAHAMAN
Age	:	03/03/1999 (18Years)
Education, till to date	:	Fajil pass
Marital status	:	Married
Children	:	1 Dauther
No. of siblings:	:	1 Brother 1 Sister
Address	:	Vill: Barishab P.O: Varerchala P.S: Kapashia, Dist: Gazipur
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOMENA KHATUN
(iii) Father's name	:	MOSTOFA MIA
(iv) GB member's info	:	Branch: Barishab ,Centre # 01 (Female), Member ID: 1039 , Group No: 04 Member since: 06/10/2009 -2017 (08Years) First Loan: BDT 5,000 /-, Existing Loan: 35,000/- Outstanding Loan: Nill/-
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	03 years experience in running business. He has 03 years training
Other Own/Family Sources of Income	:	Farming
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01758-479745
Family's Contact No.	:	01793-368780
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd., Kapashia Unit, Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOMENA KHATUN joined Grameen Bank since 08 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info

Business Name	:	MAHABUB SANITARY WORKSHOP
Location	:	Amraid Bazar, Gazipur
Total Investment in BDT	:	BDT 2,65,000/-
Financing	:	Self BDT 2,05,000/- (from existing business) 71% Required Investment BDT 60,000/- (as equity) 29%
Present salary/drawings from business (estimates)	:	BDT 4,000/-
Proposed Salary	:	BDT 4,000/-
Size of shop	:	100ft x 100 ft = 1000 sq. ft
Security of the shop	:	Nil /-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like:Piler,Pipe,Slup,Dhakna,Chaka,Vantiletor,Khuti,Noycha,Chari,etc.▪The business is operated by entrepreneur. Existing 01 employee.▪The shop is rented.▪Collects goods from Gazipur.▪Agreed grace period is 3 months.

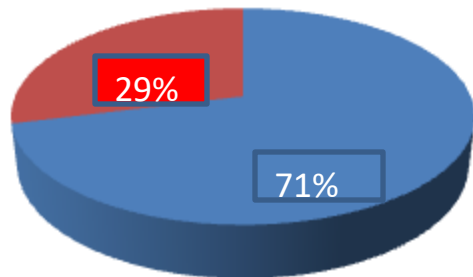
Existing Business

BDT (TK)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Piler,Pipe,Slup,Dhakna,Chaka,Vantiletor,Khuti,Noycha,Chari,etc		1,20,000	14,40,000
Total Sales (A)		1,20,000	14,40,000
Less. Variable Expense			
Piler,Pipe,Slup,Dhakna,Chaka,Vantiletor,Khuti,Noycha,Chari,etc		84,000	10,08,000
Total variable Expense (B)		84,000	10,08,000
Contribution Margin (CM) [C=(A-B)]		36,000	4,32,000
Less. Fixed Expense			
Rent		3,000	36,000
Electricity Bill		300	3,600
Transportation		700	8,400
Mobile Bill		300	3,600
Entertainment		150	1,800
Salary (staff)		3,000	36,000
Salary (self)		4,000	48,000
Total fixed Cost (D)		11,450	1,37,400
Net Profit (E) [C-D]		24,550	2,94,600

Investment Breakdown

Particulars	Existing			Proposed			Proposed Total
	Unit	Unit Price	Total	Unit	Unit Price	Total	
Piler	100 pcs	400	60,000	10 pcs	400	4,000	64,000
Pipe	15 pcs	800	12,000	20 pcs	800	16,000	28,000
Slup	25 pcs	400	10,000	30 pcs	400	12,000	22,000
Dhakna	30 pcs	300	9,000	-	-	-	9,000
Sand, Bricks	-	-	-	-	-	-	20,000
Chaka	100 pcs	300	30,000	-	-	-	30,000
Vantiletor	150 pcs	20	3,000	-	-	-	3,000
Khuti	180 pcs	80	14,400	-	-	-	14,400
Noycha	25 pcs	100	2,500	-	-	-	2,500
Chari	40 pcs	350	14,000	-	-	-	14,000
Security	-	-	50,000	-	-	-	50,000
Other	-	-	100	-	-	8,000	100
Total			2,05,000			60,000	2,65,000



Source of Finance

- Entrepreneur's Contribution- 2,05,000
- Investor's Investment- 60,000
- Total Investment-2,65,000

Financial Projection

BDT (TK)

Particular	Daily	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)
Revenue (sales)					
Piler,Pipe,Slup,Dhakna,Chaka,Vantiletor,Khuti,Noycha,Chari,etc		1,80,000	21,60,000	22,68,000	23,81,400
Total Sales (A)		1,80,000	21,60,000	22,68,000	23,81,400
Less. Variable Expense					
Piler,Pipe,Slup,Dhakna,Chaka,Vantiletor,Khuti,Noycha,Chari,etc		1,26,000	15,12,000	15,87,600	16,66,980
Total variable Expense (B)		1,26,000	15,12,000	15,87,600	16,66,980
Contribution Margin (CM) [C=(A-B)]		54,000	6,48,000	6,80,400	7,14,420
Less. Fixed Expense					
Rent		3,000	36,000	36,000	36,000
Electricity Bill		300	3,600	3,600	3,600
Transportation		1,000	12,000	13,000	14,000
Mobile Bill		350	4,200	4,400	4,500
Entertainment		150	1,800	1,900	2,000
Salary(staff)		3,000	36,000	36,000	36,000
Salary (self)		4,000	48,000	48,000	48,000
Total Fixed Cost		11,800	1,41,600	1,42,900	1,44,100
Net Profit (E) [C-D]		42,200	5,06,400	5,37,500	5,70,320
Investment Payback			24,000	24,000	24,000

Cash flow projection on business plan (Rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	5,06,400	5,37,500	5,70,320
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		4,82,400	9,95,900
	Total Cash Inflow	5,66,400	10,19,900	15,66,220
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	4,82,400	9,95,900	15,42,220

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family: 0 Others: 01
Experience & Skill : 03 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



খামাণ শক্তি সামাজিব

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প্রস্তাবিত নবীন উদ্যোক্তা প্রব

কল্পের নাম: মাহমুদ ম্যানুচেরা ওয়ার্কশপ
 ইউনিটের নাম: বঙ্গমিয়া, গাওঁপুৰ প্রকল্প প্রস্তাব গ্রহণ
 উদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত:

নাম: শ্রীঃ মাহমুদ রহমান
 বয়স: ২৫ জন্ম তারিখ: ০৬/০৬/১৯৯৯ জাতি

শিক্ষাগত যোগ্যতা: অন্বিত পাস
 বৈবাহিক অবস্থা: বিবাহিত
 ছেলে-মেয়ের সংখ্যা: ১ মেয়ে
 ভাই/বোনের সংখ্যা: ১ মেয়ে ২ বোন
 বর্তমান ঠিকানা: গ্রাম: বঙ্গমিয়া









FAMILY PICTURE

