Proposed NU Business Name: ANTOR ART



Project identification and prepared by: Md. Delwer Hossain, Kapashia Unit, Gazipur

Project verified by: Md. Siddikur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MOHAMMAD ALI				
Age	:	05/08/1987 (30 Years)				
Education, till to date	:	SSC				
Marital status	:	Married				
Children	:	Nil				
No. of siblings:	:	3 Sisters				
Address	:	Vill: Balasi, P.O: Amraid, P.S: Kapashia, Dist: Gazipur.				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father MST. RAHIMA KHATUN RERAMOT Branch: Shinghosree, Centre # 69 (Female), Member ID: 4029, Group No: 03 Member since: 20/01/2002 to 2012 (10 Years) First Loan: BDT 5,000/-, Existing Loan: BDT 19,000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding Loan: Nil Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Yes
Business Experiences and	:	08 years experience in running business. He has 04 Years training
Training Info	:	Tie flas 04 Tears trailling
Other Own/Family Sources of Income	:	Yes (Farming)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01716-606271
Family's Contact No.	:	01722-600730
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. KapashiaUnit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. RAHIMA KHATUN joined Grameen Bank since 10 years ago. At first She took BDT 5,000/- loan from Grameen Bank. She gradually took loan from GB. She utilized loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	ANTOR ART			
Location		Amraid Bazar, Kapashia, Gazipur			
Total Investment in BDT	:	BDT 1,30,000 /-			
Financing	:	Self BDT 80,000/- (from existing business) 62% Required Investment BDT 50,000/- (as equity) 38%			
Present salary/drawings from business (estimates)	:	BDT 4,000/-			
Proposed Salary	:	BDT 4,000/-			
Size of Farm	:	15 ft x 15 ft= 225 square ft			
Implementation	:	 He has various workshop products like: Picture Frame, Print media, Sign Board, Visiting Card, Cash Memo, Invitation Card etc. Average daily gain on sale is 20%. The business is operated by entrepreneur. Existing no employee. The shop is rented. Collects goods from Amraid Bazar. Agreed grace period is 3 months. 			

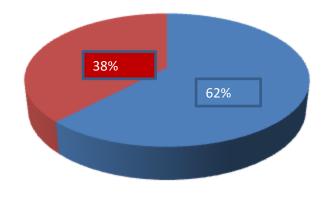
Existing Business

BDT (TK)

BDI (IK)						
Particulars Particulars	Daily	Monthly	Yearly			
Revenue (sales)						
Picture Frame, Print media, Sign Board, Visiting Card, Cash Memo, Invitation Card etc.	2,500	75,000	9,00,000			
Total Sales (A)	2,500	75,000	9,00,000			
Less. Variable Expense						
Picture Frame, Print media, Sign Board, Visiting Card, Cash Memo, Invitation Card etc.	1,875	56,250	16,87,500			
Total variable Expense (B)	1,875	56,250	16,87,500			
Contribution Margin (CM) [C=(A-B)	625	18,750	2,25,000			
Less. Fixed Expense						
Rent		1,000	12,000			
Transportation		500	6,000			
Electricity Bill		250	3,000			
Mobile Bill		300	3,600			
Entertainment		150	1,800			
Salary (self)		4,000	48,000			
Total fixed Cost (D)		6,200	74,400			
Net Profit (E) [C-D)		12,550	1,50,600			

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Total
Picture Frame	25 pcs	450	11,250	-	-	_	11,250
Print media	1000 ft	30	30,000				30,000
Art Instument	-	-	-	-	-	30,000	30,000
Wood, Paper,Glass	-	-	-	-	-	20,000	20,000
Sign Board	25 pcs	500	12,500	-	-	-	12,500
Visiting Card	100 Box	50	5,000	-	-	-	5,000
Cash Memo	500 Book	100	5,000	-	-	-	5,000
Invitation Card	500 pcs	30	15,000	-	-	-	15,000
Other	-	_	1,250	-	-	_	1,250
			80,000			50,000	1,30,000





- Entrepreneur's Contribution- 80,000
- Investor's Investment- 50,000
- Total Investment-1,30,000

Financial Projection

BDT (TK)

				2 nd Year	3 rd Year
Particulars	Daily	Monthly	1 st Year	(+5%)	(+5%)
Revenue (sales)					
Picture Frame, Print media, Sign Board,	3,500	1 05 000	12,60,000	13,23,000	13,89,150
Visiting Card, Cash Memo, Invitation Card etc.	3,300	1,03,000	12,00,000	13,23,000	13,83,130
Total Sales (A)	3,500	1,05,000	12,60,000	13,23,000	13,89,150
Less. Variable Expense					
Picture Frame, Print media, Sign Board,	2,625	78,750	9,45,000	9,92,250	10,41,863
Visiting Card, Cash Memo, Invitation Card etc.	2,023	78,730	3,43,000	3,32,230	10,41,803
Total variable Expense (B)	2,625	78,750	9,45,000	9,92,250	10,41,863
Contribution Margin (CM) [C=(A-B)	875	26,250	3,15,000	3,30,750	3,47,288
Less. Fixed Expense					
Rent		1,000	12,00	12,000	12,000
Transportation		800	9,600	11,000	12,000
Electricity Bill		250	3,000	3,000	3,000
Mobile Bill		350	4,200	4,400	4,500
Entertainment		150	1,800	1,900	2,000
Salary (self)		4,000	48,000	48,000	48,000
Total fixed Cost (D)		6,550	78,600	80,300	81,500
Net Profit (E) [C-D]		19,700	2,36,400	2,50,450	2,65,788
Investment Payback			20,000	20,000	20,000

Cash Flow Projection on Business Plan (Rec. & Pay)

SL	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow		-	, ,
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	2,36,400	2,50,450	2,65,788
1.3	Depreciation (Non cash item)		_	
1.4	Opening Balance of Cash Surplus		2,16,400	4,46,850
	Total Cash Inflow	2,86,400	4,66,850	7,12,638
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	2,16,400	4,46,850	6,92,638

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 08 Years

Quality goods & services

Skill and experience

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of farm Regular customers

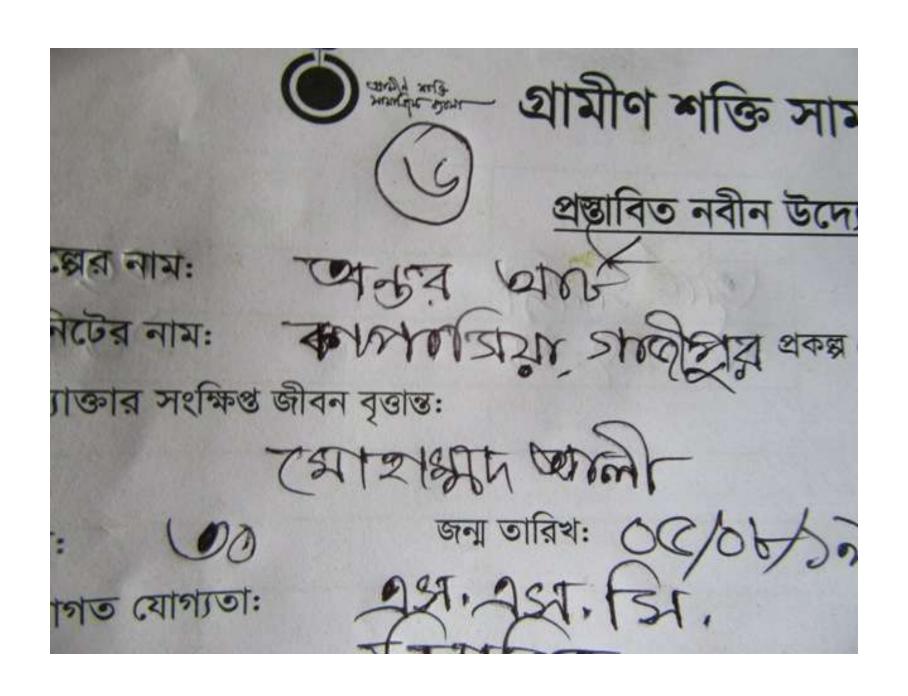
THREATS

Theft

Fire

Political unrest

Pictures







FAMILY PICTURE

