Proposed NU Business Name: MONIR TAILORS



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Project verified by: Md.Shamsul Arefin



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MONIR HOSSEN			
Age	:	01-02-1987 (34 Years)			
Education, till to date	:	Class 5			
Marital status	:	married			
Children	:	0 Daughter, 01 Son			
No. of siblings:	:	01 Brother 02Sisters			
Address	:	Vill: Dakshin Joypara P.O: Joypara ; P.S: Dohar, Dist: Dhaka.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Rabia Begum LAL MUDDIN Branch:-, Centre # (Female), Member ID: , Group No: Member since: 2012-2017 (05Years) First loan: BDT 5000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: 20000 Outstanding loan: No No No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and Training Info	:	0 years experience in running business. 11 Years in own business. He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01813-141681
Family's Contact No.	:	-
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dohar Unit ,Dhaka

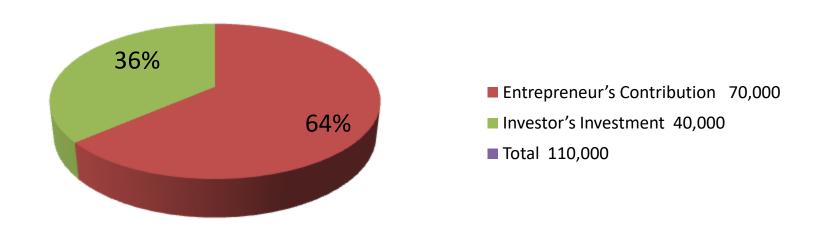
BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Rabia BEGUM joined Grameen Bank since 05 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MONIR TAILORS			
Location	:	,Dohar, Dhaka			
Total Investment in BDT	:	BDT 120,000/-			
Financing	:	Self BDT 70,000/- (from existing business) 74% Required Investment BDT 50,000/- (as equity) 26%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	15 ft x 10 ft= 150 square ft			
Implementation	•	 The business is planned to be scaled up by investment in existing goods; Long Cloth, Print Cloth, etc. Average gain on 25% sale. The business is operating by entrepreneur. Existing no employee. None employee will be appointed. The shop is owned Collects goods from local market. Agreed grace period is 3 months. 			

Existing						
Particular	Daily	Monthly	Yearly			
Revnue (Sale)						
Long cloth, Print Cloth, & Service ETC	2000	60000	720000			
	(0	0			
Total Sales(A)	2000	60000	720000			
Less Variable Expense (B)			0			
Long cloth, Print Cloth, & Service ETC	1300	39000	468000			
Total Variable Expense	1300	39000	468000			
Contributon Margin (CM) [C=(A-B)]	700	21000	252000			
Less Fixed Expense						
Rent		1250	15000			
Electric Bill		300	3600			
Transportaion		500	6000			
Salary (Self)		5000	60000			
Salary (Staff)		8000	96000			
Entertainment		300	3600			
Guard		0	0			
Generator		0	0			
Mobile Bill		200	2400			
Total Fixed Cost (D)		15550	186600			
Net Profit (E)= [C-D]		5450	65400			

Investment Breakdown								
Existing					Proposed			
Particulars	Cticulars Qty. Unit Amount Price (BDT)		Qty. Unit Amount Propo Price (BDT) Total		Proposed Total			
Long Cloth	300	70	21,000	300	70	21,000	42,000	
Print Cloth	350	60	21,000	350	60	21,000	42,000	
Thtee Pitch	8	1200	9,600			0	9,600	
Others			18,400			8,000	26,400	
			0			0	0	
	658	1330	70,000			50,000	120000	



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Long cloth, Print Cloth, & Service ETC	2200	66000	792000	831600	873180	
0	0	0	0	0	0	
Total Sales(A)	2200	66000	792000	831600	873180	
Less Variable Expense (B)						
Straw, Bran, Medicine etc	1430	42900	514800	540540	567567	
Total Variable Expense	1430	42900	514800	540540	567567	
Contributon Margin (CM) [C=(A-B)]	770	23100	277200	291060	305613	
Less Fixed Expense						
Rent		1250	15000	15000	15000	
Electric Bill		300	3600	3900	4200	
Transportaion		500	6000	6300	6615	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		8000	96000	96000	96000	
Entertainment		300	3600	3600	3600	
Gard		0	0	0	0	
Generator		0	0	0	0	
Mobil Bill		200	2400	2500	2600	
Total Fixed Cost (D)		15550	186600	187300	188015	
Net Profit (E)= [C-D]		7550	90600	95130	99887	
Investment Pay Back			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	90,600	95130	99886.5
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		70600	145730
	Total Cash Inflow	140,600	165,730	245,617
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	70,600	145,730	225,617

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community

Location of farm: Kolakopa, Nawabganj,

Dhaka;

Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









Family picture