#### Proposed NU Business Name :POJA STORE

Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail Project verified by: MD. Mizanur Rahaman Patoyari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	PORITOSH PAL				
Age	:	10-9-1984(34 Y <i>ears)</i>				
Education, till to date	:	CLASS ,FIVE				
Marital status	:	MARRIED				
Children	:	1 DOUGHTER				
No. of siblings:	:	2 Brother,2 Sister.				
Address	:	Vill: PALPARA .P.O:GOYHATA, P.S: nagourpur, Dist: Tangail.				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Mst :MINU RANI PAL FATH: RNNOJATH PAL Branch NAGOURPUR Centre #6/M(FAMEL), Member ID : 1348/2 , Group No:01 Member since:19/07/2009 First Ioan: BDT 8000 /-				
Further Information:		Outstanding loan: 5430				
<ul> <li>(v) Who pays GB loan installment</li> <li>(vi) Mobile lady</li> <li>(vii) Grameen Education Loan</li> <li>(viii) Any other loan like GB, BRAC ASA etc</li> </ul>	:	No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil /-
Business Experiences and	:	2years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	business.
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01710652038
Family's Contact No.	:	01767408512
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

MINU RANI PAL

joined Grameen 08years ago. At first she took BDT 8000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in . business

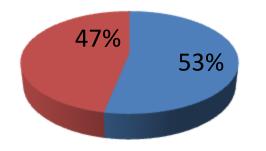
#### **Proposed Nobin Udyokta Business Info**

Business Name	:	POJA STORE		
Location	•	GOYHATA , BAZZAR ,NAGOURPUR TANGAIL		
Total Investment in BDT	•	BDT106670/-		
Financing	:	Self BDT 56670/- (from existing business 53%		
		Required Investment BDT 50,000/- (as equity) 47%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	•	BDT 5,000		
Size of shop	:	15 ft x 15 ft= 225ssquare ft		
Security of the shop	•	35000		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like;, MINERAL WATER, SHO, CHIEF, BISKIET WASHING POWDER, BRASH, BOL, PAST, PAN CHANA RICE DULL etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is RENT.</li> <li>Collects goods from tangail</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)							
BDT (TK)							
Particular	Daily	Monthly	Yearly				
Revenue (sales)							
MINERAL WATER , SHO , CHIEF , BISKIET WASHING POWDER , BRASH , BOL , PAST , PAN CHANA RICE DULL		80000	960000				
Total Sales (A)		80000	960000				
Less. Variable Expense							
MINERAL WATER , SHO , CHIEF , BISKIET WASHING POWDER , BRASH , BOL , PAST , PAN CHANA RICE DULL	0	68000	816000				
Total variable Expense (B)	0	68000	816000				
Contribution Margin (CM) [C=(A-B)	0	12000	144000				
Less. Fixed Expense							
Rent		700	8400				
Electricity Bill		500	6000				
Transportation		,500	6000				
Mobile Bill		300	3600				
Entertainment		300	3600				
Gurd		50	600				
janitor		150	1800				
Salary (self)		5,000	60,000				
Total fixed Cost (D)		7500	90000				
Net Profit (E) [C-D)		4500	54000				

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit	Amount	Qty.	y. Unit AmountPro		Proposed
		Price	(BDT)		Price	(BDT)	Total
Soft Drink	120	55	6,600	300	55	16,500	23,100
Shoe	50	100	5,000	120	100	12,000	17,000
Biscut			5,000			0	5,000
Brush	50	35	1,750			0	1,750
Security			35,000			0	35,000
Others			3,320			21,500	24,820
	220	190	56,670			50,000	106670

**Source Of Finance** 



Entrepreneur's Contribution 56670

Investor's Investment 50000

Financial Projection (BDT) S					
Deutlaulau	D.d. a set he has			3rd	
Particular	Monthly	1st Year	2nd Year(+5%)	Year(+5%)	
Revenue (sales)					
MINERAL WATER , SHO , CHIEF , BISKIET WASHING POWDER	80000	960000	1008000	1058400	
Total Sales (A)	80000	960000	1008000	1058400	
Less. Variable Expense					
MINERAL WATER , SHO , CHIEF , BISKIET WASHING POWDER ,	68000	816000	856800	899640	
Total variable Expense (B)	68000	816000	856800	899640	
Contribution Margin (CM) [C=(A-B)	12000	144000	151200	158760	
Less. Fixed Expense					
Rent	700	8400	8400	8400	
Electricity Bill	500	6000	6000	6000	
Guard	50	600	600	600	
Mobile Bill	300	3600	3600	3600	
generator	150	1800	1800	1800	
Entertainment	300,	3600	3600	3600	
transportation	500	6000	6000	6000	
Salary (self)	5000	60,000	60,000	60000	
Total Fixed Cost	7500	90000	90000	90000	
Net Profit (E) [C-D)	4500	54000	61200	68760	

### Cash flow projection on business plan (rec. & Pay)

(	Cash flow projection on			
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	3RD (BDT+5%)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	54000	61200	68760
1.3	Depreciation (Non cash item)	0	0	
1.4	Opening Balance of Cash Surplus		34000	75200
	Total Cash Inflow	104000	95200	143960
2	Cash Outflow			
2.1	Purchase of Product	50000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70000	20000	20000
3	Net Cash Surplus	34000	75200	123960



# Strength

Employment: Self: Family:0 Others: Experience & Skill : Years Quality goods & services; Skill and experience;

### **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

#### THREATS

Theft Fire Political unrest Pictures

