Proposed NU Business Name :MA ,TAILORS

Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



| Brief Bio of The Proposed Nobin Udyokta | | | | |
|--|----|--|--|--|
| Name | : | Md.RUBEL KHAN | | |
| Age | : | 08-07-1994(23 Years) | | |
| Education, till to date | : | CLASS EIGHT | | |
| Marital status | : | UNMARRIED | | |
| Children | : | 0 | | |
| No. of siblings: | : | 1 Brother,3 Sister. | | |
| Address | : | Vill: BAKRA .P.O:BAKRA , P.S: nagourpur , Dist: Tangail. | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father Mst.:DOULE AKTHER MD.: ATOYAR KHAN Branch SOLIMABATH Centre #64/m (Female), Member ID: 8996/1, Group No:11 Member since:20/10/2011 First loan: BDT 8000 /- | | |
| Further Information: | ١. | Outstanding loan: 14640 Father | | |
| (v) Who pays GB loan installment (vi) Mobile lady | | No | | |
| (vii) Grameen Education Loan | : | No | | |
| (viii) Any other loan like GB, BRAC ASA etc | : | No | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil /- |
|---|---|--|
| Business Experiences and | : | 5years experience in running business. |
| Training Info | : | He has no training |
| Other Own/Family Sources of Income | : | business. |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01768266135 |
| Family's Contact No. | : | 01779260716 |
| NU Project Source/Reference | • | Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail. |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

DOULE AKTHER

joined Grameen 6years ago. At first she took BDT 8000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in . business

Proposed Nobin Udyokta Business Info

| | Proposed Nobin Udyokta Business Into | | | | |
|---|--|--|--|--|--|
| : | MA ,TAILORS | | | | |
| • | BAKRA , BAZZAR , ARECA ROARD NAGOURPUR TANGAIL | | | | |
| : | BDT115900/- | | | | |
| : | Self BDT 75 ,900/- (from existing business 65% | | | | |
| | Required Investment BDT 40,000/- (as equity) 35% | | | | |
| : | BDT 5,000 | | | | |
| : | BDT 5,000 | | | | |
| • | 10 ft x 10 ft= 100ssquare ft | | | | |
| • | 15000 | | | | |
| : | The business is planned to be scaled up by investment in existing goods like;, PANT SHART TORAY KAPOR PRINT KAPOR, AKKALAR KAPOR, etc. The business is operating by entrepreneur. Existing no employee. The shop is rent. Collects goods from tangail Agreed grace period is 3 months. | | | | |
| | : | | | | |

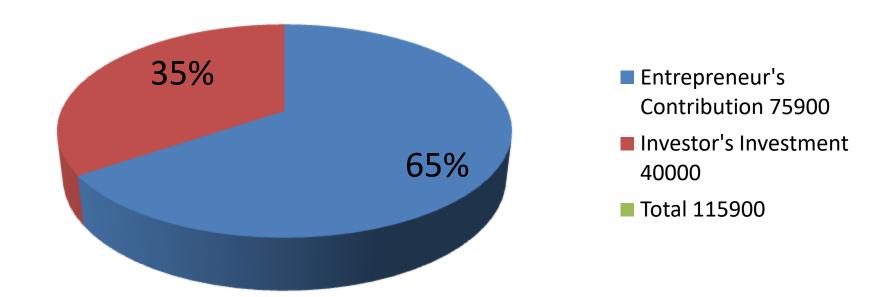
Existing Business (BDT)

| DUT | (TK) |
|-----|--------------|
| DUI | \mathbf{I} |

| Particular | Daily | Monthly | Yearly |
|---|-------|---------|--------|
| Revenue (sales) | | | |
| PANT SHART TORAY KAPOR PRINT KAPOR , AKKALAR KAPOR | | 62000 | 744000 |
| Total Sales (A) | | 62000 | 744000 |
| Less. Variable Expense | | | |
| PANT SHART TORAY KAPOR PRINT KAPOR , AKKALAR KAPOR | 0 | 49600 | 595200 |
| Total variable Expense (B) | 0 | 49600 | 595200 |
| Contribution Margin (CM) [C=(A-B) | 0 | 12400 | 148800 |
| Less. Fixed Expense | | | |
| Rent | | 500 | 6000 |
| Electricity Bill | | 200 | 2400 |
| Transportation | | ,500 | 6000 |
| Mobile Bill | | 300 | 3600 |
| Entertainment | | 200 | 2400 |
| Gurd | | 100 | 1200 |
| janitor | | 100 | 1200 |
| Salary (self) | | 5,000 | 60,000 |
| Total fixed Cost (D) | | 6900 | 82800 |
| Net Profit (E) [C-D) | | 5500 | 66000 |

| Investment Breakdown | | | | | | | | |
|----------------------|------|-------|--------|------|----------|--------|----------|--|
| Existing | | | | | Proposed | | | |
| Particulars | Qty. | Unit | Amount | Qty. | Unit | Amount | Proposed | |
| | | Price | (BDT) | | Price | (BDT) | Total | |
| Pant Pitch | 35 | 300 | 10,500 | 30 | 300 | 9,000 | 19,500 | |
| Shart Pitch | 36 | 300 | 10,800 | 40 | 400 | 16,000 | 26,800 | |
| Tore Cloth | 180 | 100 | 18,000 | | | 0 | 18,000 | |
| Colour Cloth | 300 | 45 | 13,500 | 200 | 50 | 10,000 | 23,500 | |
| Security | | | 15,000 | | | | 15,000 | |
| Others | | | 8,100 | | | 5,000 | 13,100 | |
| | 551 | 745 | 75,900 | | | 40,000 | 115900 | |

Source of Finance



| Financial Projection (BDT) | | | | | | |
|---|---------|----------|---------------|--|--|--|
| Particular | Monthly | 1st Year | 2nd Year(+5%) | | | |
| Revenue (sales) | | | | | | |
| PANT SHART TORAY KAPOR | 62000 | 744000 | 781200 | | | |
| Total Sales (A) | 62000 | 744000 | 781200 | | | |
| Less. Variable Expense | | | | | | |
| PANT SHART TORAY KAPOR PRINT KAPOR , AKKALAR KAPOR | 49600 | 595200 | 624960 | | | |
| Total variable Expense (B) | 49600 | 595200 | 624960 | | | |
| Contribution Margin (CM) [C=(A-B) | 12400 | 148800 | 156240 | | | |
| Less. Fixed Expense | | | | | | |
| Rent | 500 | 6000 | 6000 | | | |
| Electricity Bill | 200 | 2400 | 2400 | | | |
| Guard | 100 | 1200 | 1200 | | | |
| Mobile Bill | 300 | 3600 | 3600 | | | |
| generator | 100 | 2400 | 2400 | | | |
| Entertainment | 200, | 2400 | 2400 | | | |
| transportation | 500 | 6000 | 6000 | | | |
| Salary (self) | 5000 | 60,000 | 60,000 | | | |
| | | | | | | |

Total Fixed Cost

Cash flow projection on business plan (rec. & Pay)

| | Cash flow projection on business plan (rec. & Pay | | | | | | |
|-----|---|--------------|--------------|--|--|--|--|
| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) | | | | |
| 1 | Cash Inflow | | | | | | |
| 1.1 | Investment Infusion by Investor | 40,000 | | | | | |
| 1.2 | Net Profit | 66000 | 73440 | | | | |
| 1.3 | Depreciation (Non cash item) | 0 | 0 | | | | |
| 1.4 | Opening Balance of Cash Surplus | | 42000 | | | | |
| | Total Cash Inflow | 106000 | 115440 | | | | |
| 2 | Cash Outflow | | | | | | |
| 2.1 | Purchase of Product | 40000 | | | | | |
| 2.2 | Payment of GB Loan | | | | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 24000 | 24000 | | | | |
| | Total Cash Outflow | 64000 | 24000 | | | | |
| 3 | Net Cash Surplus | 42000 | 91440 | | | | |

SWOT ANALYSIS

Strength

Employment: Self: Family:0 Others:

Experience & Skill: Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

