#### Proposed NU Business Name :KAHINUR, FURNICHURE



Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD.KAHINUR			
Age	:	10-6-1985(32 Y <i>ears</i> )			
Education, till to date	:	CLASS ,FIVE			
Marital status	:	MARRIED			
Children	:	2 DOUGHTER			
No. of siblings:	:	3 Brother,1 Sister.			
Address	:	Vill: DOPURIYA .P.O:DOPURIYA , P.S: nagourpur , Dist: Tangail.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  Mst:LAILE BEGUM  FATHER: KASMOTH ALI  Branch NAGOURPUR Centre #25/P(FAMEL),  Member ID: 1965/1, Group No:4  Member since:01/07/1997  First loan: BDT 5000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: 8220 Father No No No			

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and	:	10years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	business.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01718533870
Family's Contact No.	:	017647779080
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

#### MOST: LAILE BEGUM

joined Grameen 20years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in . business

#### **Proposed Nobin Udyokta Business Info**

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Business Name	:	KAHINUR ,FURNICHURE		
Location	:	TA ,RASTA, ARECHAY ROARD NAGOURPUR TANG AIL		
Total Investment in BDT	:	BDT 235000/-		
Financing	:	Self BDT 185000/- (from existing business 79%		
		Required Investment BDT 50,000/- (as equity) 21%		
Present salary/drawings from business (estimates)	•	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	100 ft x 20 ft= 200ssquare ft		
Security of the shop	:	70000		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like;, WOUL SHOKASH, MIRSHIF, DRASHING TAYABLE KHART, KHART, CHAIR TABIL etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is RENT.</li> <li>Collects goods from tangail</li> <li>Agreed grace period is 3 months.</li> </ul>		

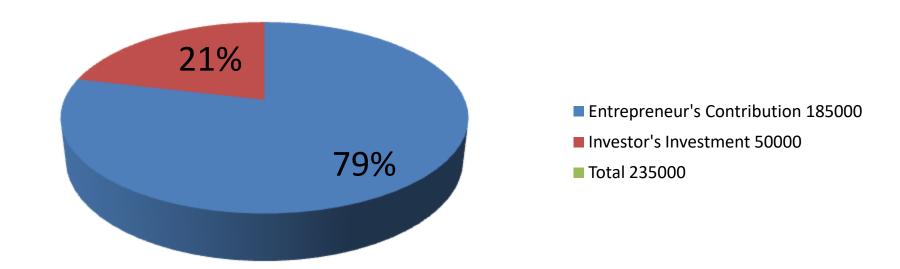
#### **Existing Business (BDT)**

BDT	(TK)
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Particular	Daily	Monthly	Yearly
Revenue (sales)			
WOUL SHOKASH, MIRSHIF, DRASHING TAYABLE KHART		85200	1022400
,KHART , CHAIR TABIL		85200	1022400
Total Sales (A)		85200	1022400
Less. Variable Expense			
WOUL SHOKASH, MIRSHIF, DRASHING TAYABLE KHART		62000	766900
,KHART , CHAIR TABIL	0	63900	766800
Total variable Expense (B)	0	63900	766800
Contribution Margin (CM) [C=(A-B)	0	21300	255600
Less. Fixed Expense			
Rent		1500	18000
Electricity Bill		500	6000
Transportation		,1000	12000
Mobile Bill		300	3600
Entertainment		300	3600
Gurd		100	1200
janitor		100	1200
Salary (staff)		5000	60000
Salary (self)		5,000	60,000
Total fixed Cost (D)		13800	165600
Net Profit (E) [C-D)		7500	90000

		1	nvestment E	Breakdown			
	Exist	ing				Proposed	
Particulars	Qty.	Unit Price	Amount	Qty.	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
Shokash	3	12,000	36,000				36,000
Mirshif	5	3,500	17,500			0	17,500
Daining Table	2	8000	16,000			0	16,000
				200	250	50,000	50,000
wood			20,000				20,000
Security			70,000			0	70,000
Others			25,500			0	25,500
	10	23500	185,000			50,000	235000

#### **Source of Finance**



Financial Projection (BDT)				
			2nd	
Particular	Monthly	1st Year	Year(+5%)	3 <sup>rd</sup> year(+5%)
Revenue (sales)				
WOUL SHOKASH , MIRSHIF ,				
DRASHING TAYABLE KHART ,KHART	85200	1022400	1073520	1127196
, CHAIR TABIL				
Total Sales (A)	85200	1022400	1073520	1127196
Less. Variable Expense				
WOUL SHOKASH ,MIRSHIF ,				
DRASHING TAYABLE KHART ,KHART	63900	766800	805140	845397
, CHAIR TABIL				
Total variable Expense (B)	63900	766800	805140	845397
Contribution Margin (CM) [C=(A-B)	21300	255600	268380	281799
Less. Fixed Expense				
Rent	1500	18000	18000	18000
Electricity Bill	500	6000	6000	6000
Guard	100	1200	1200	1200
Mobile Bill	300	3600	3600	3600
generator	100	1200	1200	1200
Entertainment	300,	3600	3600	3600
transportation	1000	12000	12000	12000
Calary (staff)	F000	60000	60000	60000

### Cash flow projection on business plan (rec. & Pay)

C	ash flow projection	on on bus	iness plan	
	(rec.			
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	3 <sup>rd</sup> year (+5%)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	90000	102780	116199
1.3	Depreciation (Non cash item)	0	0	
1.4	Opening Balance of Cash Surplus		70000	152780
	Total Cash Inflow	140000	172780	268979
2	Cash Outflow			
2.1	Purchase of Product	50000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70000	20000	20000
3	Net Cash Surplus	70000	152780	248979

#### **SWOT ANALYSIS**

# Strength

Employment: Self: Family:0 Others:

Experience & Skill: Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

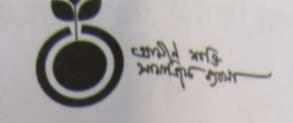
#### THREATS

Theft

Fire

Political unrest

# Pictures



# आभी भाव यात्रीन भक्ति मा

প্রস্তাবিত নবীন উদে अकरस्रत नामः द्वा टित्र ये देश निति ग्रेस्टर इडिनिटिंद नामः निडिए हि প্রকল্প উদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তাতঃ नामः स्थाः (क्टान्थ्यं

वयमः ७२ वर्

জন্ম তারিখ: ১৫/০৫/১৯৪

শিক্ষাগত যোগ্যতা: ৫১৮ শেশুনী

















# **FAMILY PICTURE**

