

Presented by: Md Amir Hossen

**NU Identified-Ratan Kumar Roy Verified by- Md.Moslim Uddin**  GRAMEEN TRUST

**Bhairab Unit** 



## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Amir Hossen
Age	:	About 34 Years (33 Years 8 months)
Marital status	:	Married
Children	:	02 doughter and 01 son
No. of siblings:	:	04Sister, 02 Brothers
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Late :Sajan Begum Md:Elo mia Branch: Shimulkandi, Centre # 10/M, Loan no.: 1056Member since :2005-2015 First loan: Tk. 1000,Last loan: Tk. 20000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF (ix) Others	: : : : : : : : : : : : : : : : : : : :	N/A Father N/A N/A N/A N/A N/A
Education	:	Class five.

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Grossary business - Target Customers are Local People -Collects raw materials from Local area and Bharaib
Initial Investment	:	This business was started by his own with only 80000 taka
Trade License	:	125
Business Experiences and Training Info	:	10 years
Other Own/Family Sources of Income	:	Brothers (Business and Service)
Other Own/Family Sources of Liabilities	:	N/A
NU contract No	:	01922792958
NU Project Source/Reference	:	GT Bhairab Unit, Kishorgonj

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother had been a member of Grameen Bank since 2005 upto 2015 (10 years). At first She took 5000 taka from GB. NU invested GB Loan in his business and expanded his business. NU's mother gradually improved their living standard by using GB loan.

## PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Amir Store
Address/ Location	:	Shimulkandi CNG Mor, Bhairab, Kishoregonj.
Total Investment in BDT	:	210000
Financing	:	Self BDT: 150000 (from existing business) - 71% Required Investment BDT: 60,000 (as equity) - 29 %
Present salary/drawings from business (estimates)	:	BDT 12000
Proposed Salary		BDT 12000
Proposed Business  (i) % of present gross profit margin  (ii) Estimated % of proposed gross profit margin  (iii) Agreed grace period	:	15% 15% 1 months

## PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present stock items: Freeze (01)	150000		150000
Proposed Stock Items: Various Product 60000 (rice,oil.bekary, cold drinks , etc)		60000	60000
Total Capital	150000	60000	210000

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Product name	Unit	Amount
Rice		10000
bekary Beitems		10000
dal		5000
sugar		5000
Stantionary items		30000
Cold drinks		10000
Oil		10000
Suger		10000
Various Product		20000
Total		110000

Product Name	Unit	Amount
Rice		10000
Bekary items		10000
oil		5000
sugar		5000
Cold drinks		5000
Salt		5000
Ellectric items		5000
dal		5000
Various Product		10000
Total		60000

## INFO ON EXISTING BUSINESS OPERATIONS

Doublandone	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales ( A)	5000	150000	1800000		
Less: Cost of sales (B)	4250	127500	1530000		
Profit (C)= (A-B)	750	22500	270000		
Less: Operating Costs					
Electricity bill		300	3600		
Night Guard bill		100	1200		
Others and Entertainment		500	6000		
Convence		1000	12000		
Mobile bill		300	3600		
Present salary/Drawings- self		12000	144000		
Generator bill		200	2400		
Non Cash Item:					
Depreciation Expenses		392	4700		
Total Operating Cost (D)		14792	177500		
Net Profit (C-D):		7708	92500		

## FINANCIAL PROJECTION OF NU BUSINESS PLAN

Doubioulous		Year 1 (BDT)		Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	6000	180000	2160000	7000	210000	2520000
Less: Cost of sales (B)	5100	153000	1836000	5950	178500	2142000
Profit (C)=(A-B)	900	27000	324000	1050	31500	378000
Less: Operating Costs						
Electricity bill		400	4800		500	6000
Generator Bill		300	3600		400	4800
Night Guard bill		200	2400		300	3600
Mobile bill		400	4800		500	6000
Others and Entertainment		600	7200		700	8400
Transport		1100	13200		1200	14400
Present salary- self		12000	144000		12000	144000
<b>Depreciation Expenses</b>		392	4700		392	4700
Total Operating Cost (D)		15392	184704		15992	191904
Net Profit		11608	139296		15508	186096
Gt payback	36000				36000	
Retained Income:	103296				150096	

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	60000	
1.2	Net Profit	103296	150096
1.3	Depreciation (Non cash item)	4700	4700
1.4	Opening Balance of Cash Surplus		186096
	Total Cash Inflow	167996	186096
2.0	Cash Outflow		
2.1	Purchase of Product	60000	
2.2	Payment of GB Loan*		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36000	36000
	Total Cash Outflow	96000	36000
3.0	Net Cash Surplus	71996	150096

## SWOT ANALYSIS

## Strength:

- > Long Standing relationship with GB
- ➤ Well behaved and Well known
- ➤ Skilled & 15 Years of Experience

## WEAKNESS

- > Credit sale
- > Marketing
- > System loss

## **O**PPORTUNITIES

- > Expansion Of Business
- > To acquire financial solvency.
- > Employment Opportunity.

## ${f T}_{\sf HREATS}$

- Climate change effect may harm products.
- > Increasing Competition

















#### গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: আমির হোসেন

Name: AMIR HOSSEN

পিতা: এলো মিয়া

মাতা: সাজন বেগম

Date of Birth: 05 Oct 1983

ID NO: 4811183625347

বিকানা: গ্রাম/রাস্তা: কান্দিপাড়া, শিমুলকান্দি, ডাকঘর: শিমুলকান্দি - ২৩৫০, ভৈরব, কিশোরগঞ্জ

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প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ১৫/০৮/২০০৮



## গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: সাজন বেগম

Name: SAJAN BEGUM

সামী: এলো মিয়া

মাতা নামেবের মা

De 3 Birth: 01 Feb 1950

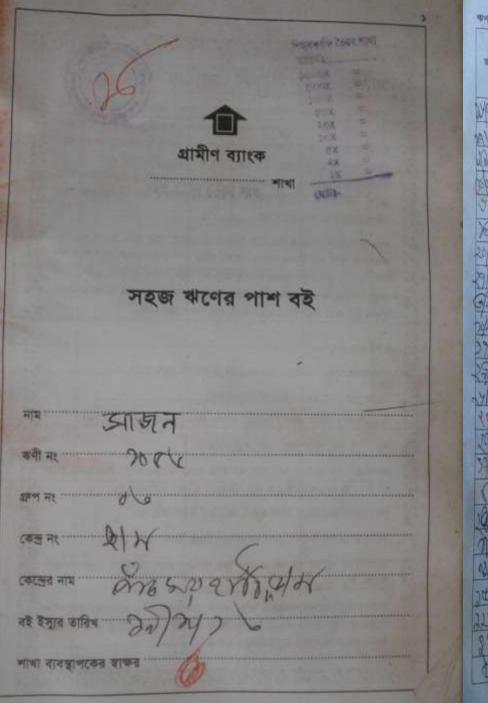
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এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাস্তা: কান্দিপাড়া, শিমুলকান্দি, ডাকঘর: শিমুলকান্দি - ২৩৫০, ভৈরব, কিশোরগঞ্জ



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CHIEFETTON PRINTS

# Presented at 142nd Internal Design Lab On July 12, 2017 at GT

**Further Information** 

**Grameen Trust** 

