Sojib Store

প্রোঃ মোঃ সজিব বেপারী এখানে যাবতীয় মুদি মালামাল বিক্রয়করাহয় পাতরাইলে দীঘ্নির পাড় বাজার,ডাঙ্গা,ফরিদপুরু ছায়াদ-01747-486864, সজিব-01770-416396

Project by: Sojib Bapari

Identified by- Samar Debnath Verified By: Md: Abdul Hye Bhanga Unit, Faridpur Region -5 GRAMEEN TRUST

J(A)



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Sojib Bapari
Permanent Address	:	Vill: Patrail Digir par, Post:Patrail-7830 , P.S: Bhanga, District: Faridpur
Age	:	23 Years
Marital status	:	Un Married
Children	:	N/A
No. of siblings:	:	1 brothers,1 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB Ioan installment (vi) Mobile Iady (vii) Grameen Education Loan (viii)Any other Ioan Iike GCCN, GKF		Mother Yes Fathe Rashida Begum Sayad Bepari Branch: Chandra , Centre: 43/m Group no: 08 Loanee no.: 4551, Member since: 1997, First Ioan: 5,000, Existing Ioan: 20,000, Outstanding:16,920 Nu Father N/A N/A
Education	:	S.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Grocery Shop
Initial Investment	:	30,000
Trade License/ Drug License		126/16-17
Business Experience And Training Info	:	5 years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01770416396
NU Project Source/Reference	-	Bhanga Unit, Faridpur

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 1997 (20 years). At first she took a loan of Tk. 5,000 from GB. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Sojib Store
Address/ Location	:	Patrail Digir par,P.O: Patrail-7830,P.S: Bhanga, District: Faridpur
Total Investment in BDT	:	3,50,000
Financing	:	Self BDT 3,00,000 (from existing business) 86% Required Investment BDT 50,000/-(as equity) 14%
Present salary/drawings from business (estimates)	:	7,000/-
Proposed Salary	:	8,000/-
 Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period 	:	10% 10%
(iii) Agreed grace period		01 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
<u>Present Stock Items:</u> <u>Seven up</u>	15,000		
Coca cola	10,000		
Tiger and speed	10,000		
Lectogen Milk	10,000		
Potato	10,000		
Soap, Powder	5,500		
<u>Biscuits</u>	10,000		
<u>Chanachur</u>	10,000		
Juice	10,000		
OII	40,000	50,000	3,00,000
Rice	30,000	,	-,,
Dal	24,000		
<u>Sugar</u>	20,000		
Pen and Paper	5,000		
Egg Saves and Jally	5,000		
Sauce and Jelly	15,000		
Shampoo Deep Freeze	5,000 30,000		
Deep Freeze Singer Freeze	35,500		
	55,500		
Proposed items:	3,00,000	50,000	50,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name Unit (Quantity)		Amount		
Seven up		15,000		
Coca cola		10,000		
Tiger and Speed		10,000		
Lectogen Milk		10,000		
<u>Potato</u>		10,000		
Soap, Powder		5,500		
<u>Biscuits</u>		10,000		
<u>Chanachur</u>		10,000		
<u>Juice</u>		10,000		
<u>Oil</u>		40,000		
<u>Rice</u>		30,000		
<u>Sugar</u>		20,000		
Dal		24,000		
Pen and Paper		5,000		
Egg		5,000		
Sauce and Jelly		15,000		
<u>Shampoo</u>		5,000		
Deep Freeze		30,000		
Singer Freeze		35,500		
Total Present Stock		3,00,000		

Proposed items				
Product Name	Unit	Amount		
Ice Crème		5,000		
Rice		10,000		
Oil		10,000		
Sugar		10,000		
Dal		10,000		
Soap, Powder		5,000		
Total Proposed Stock		50,000		

INFO ON EXISTING BUSINESS OPERATIONS

Deutieuleus	Existing Business (BDT)			
Particulars	Daily	Monthly	Yearly	
Sales (A)	4,500	1,35,000	16,20,000	
Less: Cost of sales (B)	4,050	1,21,500	14,58,,000	
Gross Profit(10%) C=(A-B)	450	13,500	1,62,,000	
Less: Operating Costs				
Electricity bill		550	6,600	
Generator bill		150	1,200	
Shop Rent		00	00	
Night Guard bill		250	3000	
Dish bill		00	00	
Mobile bill		350	4,200	
Present salary/Drawings- self		7,000	84,000	
Employee		00	00	
Conveyance or Transport]		550	7,200	
Others (fees, Entertainment, TL renew)		00	00	
Non Cash Item:				
Depreciation Expenses (15%)		819	9,825	
Total Operating Cost (D)		9,669	1,16,025	
Net Profit (C-D):		3,831	45,975	

FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (B	DT)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	6,000	1,80,000	21,60,000	6,500	1,95,000	23,40,000
Less: Cost of Sale (B)	5,400	1,62,000	19,44,000	5850	1,75,500	21,06,,000
Gross Profit (10%)(A-B)=(C)	600	18,000	2,16,000	650	19,500	2,34,000
Less: Operating Costs						
Electricity bill		550	6,600		600	7,200
Generator bill		150	1,800		200	2,400
Shop Rent		00	00		00	00
Night Guard bill		250	3,000		300	3,600
Dish bill		00	00		00	00
Mobile bill		350	4,200		400	4,800
Present salary/Drawings- self		8,000	96,000		8000	96,000
Employee		00	00		00	00
Conveyance or Transport		550	6,600		600	7,200
Others (fees, Entertainment, TL renew)		00	00		00	00
Non Cash Item:						
Depreciation Expenses (15%)		819	9,825		819	9,825
Total Operating Cost (D)		10,669	1,28,025		10,919	1,31,025
Net Profit (C-D) = (E)		7,331	87,975		8,581	102,975
GT payback	30,000 30,000					
Retained Income:		57,975	5		72,975	

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI . No. #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	0
1.2	Net Profit	87,975	1,02,975
1.4	Opening Balance of Cash Surplus	0	57,975
	Total Cash Inflow	137975	57975
2	Cash Outflow		
2.1	Purchase of Product	50,000	0
2.2	Payment of GB Loan		0
	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	57,975	27,975

SWOT Analysis

 Still and 05 Years experience Quality service and product Seven days open in a week 16 hours shop open 	WEAKNESS • Lack of investment
OPPORTUNITIY More customers within the area. Increasing demand. 	 THREATS Political Unrest Theft





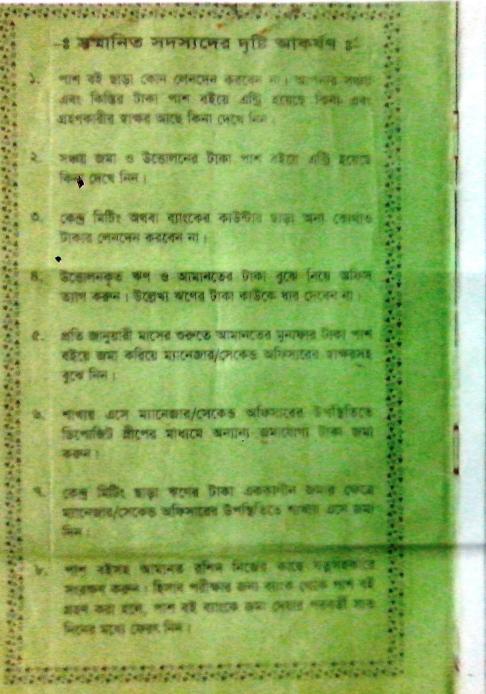


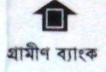








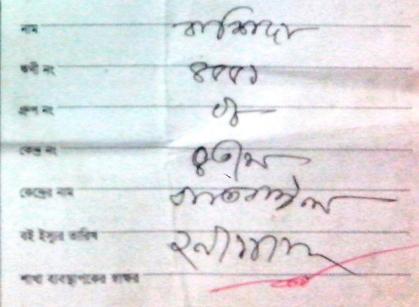




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জাৰ্জীয় পৰিচিন্তি বিবৰণ



লাম	:
Name	:
পিত্তা	:
মাত্রা	:
Date of Birth	:
NID No.	:
Blood Group	:
ৰৰ্জমান ঠিকানা	:

স<mark>জিব বেপারী</mark> Sojib Bapari ছায়াদ বেপারী রাশিদা বেগম 01-01-1994 19942911015000259

বাসা/ হোন্ডিং: -, গ্রাম/বাস্তা: পাখবাইল দিশীৰ পাড, পাত্তবাইল, ডাক্ষব: পাত্তবাইল - ৭৮৩০, তাংগা, পশ্লী, কবিদপুৰ

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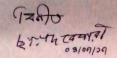


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Presented at Internal Design Lab On July 13, 2017 at GT



For more information

Grameen Trust Phone No : 9017038 Sojib Bapari Cell No: 01770416396