Proposed NU Business Name: SHIMA STORE



Project identification and prepared by: MD.Mehedi hasan sweet Sreepur Unit, Gazipur.

Project verified by: MD. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta				
Name	:	SHIMA AKTER		
Age	:	11-06-1987(30 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	2 Daughter		
No. of siblings:		2 Sister 2 Brother		
Address	••	Vill:Kewapurba khanda P.O: Kewa Bazar Thana: Sreepur Dist: Gazipur		
Parent's and GB related Info				
(i) Who is GB member	:	Mother Father		
(ii) Mother's name	:	MST. AKLIMA		
(iii) Father's name	:	MD. AB: BATEN		
(iv) GB member's info	:	Branch: Borma Sreepur, Centre # 46 (Female),		
		Member ID: 8230, Group No: 14		
		Member since:		
		First loan: BDT 5,000		
Further Information:		Existing Loan: BDT: 0, Outstanding loan: BDT:0		
(v) Who pays GB loan installment	:	Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	No
Business Experiences and	:	04 Years of other business.04 Years experience in own business.
Training Info	:	He has No training.
Other Own/Family Sources of Income		None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01944306949
Mother's Contact No.	:	-
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Sokhipur Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

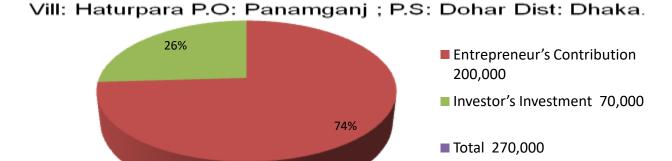
MST. AKLIMA joined Grameen Bank since 0 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	SHIMA STORE		
Location	:	Kewa Purbo khando		
Total Investment in BDT	:	BDT 270,000/-		
Financing	:	Self BDT 200,000/-(from existing business) 71% Required Investment BDT 70,000/-(as equity) 29%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	10 ft x 10 ft= 100 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Grossary etc. The business is operating by entrepreneur. Existing no employee. Collects goods from Dhaka. Agreed grace period is 3 months. 		

	Existing		
Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Grossary	2600	78000	936000
	0	0	C
Total Sales(A)	2600	78000	936000
Less Variable Expense (B)			C
Grossary	2210	66300	795600
Total Variable Expense	2210	66300	795600
Contributon Margin (CM) [C=(A-B)]	390	11700	140400
Less Fixed Expense			
Rent		0	C
Electric Bill		500	6000
Transportaion		1,000	12000
Salary (Self)		5000	60000
Salary (Staff)		0	C
Entertainment		200	2400
Guard		100	1200
Generator		0	C
Mobile Bill		500	6000
Total Fixed Cost (D)		7300	87600
Net Profit (E)= [C-D]		4400	52800

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Grossary	0	0	200,000	1	70,000	80,000	270,000
	0	0	200,000	1	70,000	80,000	270,000

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	Year -1	Year-2	
Revenue(Sales)					
Grossary	3200	96000	1152000	1209600	
0	0	0	0	C	
Total Sales(A)	3200	96000	1152000	1209600	
Less Variable Expense (B)					
Grossary	2720	81600	979200	1028160	
Total Variable Expense	2720	81600	979200	1028160	
Contributon Margin (CM) [C=(A-B)]	480	14400	172800	181440	
Less Fixed Expense					
Rent		0	0	0	
Electric Bill		500	6000	6300	
Transportaion		1,000	12000	12600	
Salary (Self)		5000	60000	60000	
Salary (Staff)		0	0	0	
Entertainment		200	2400	2400	
Gard		100	1200	1200	
Generator		0	0	C	
Mobil Bill		500	6000	6100	
Total Fixed Cost (D)		7300	87600	88600	
Net Profit (E)= [C-D]		7100	85200	89460	
Investment Pay Back			42,000	42,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)		
1	Cash Inflow				
1.1	Investment Infusion by Investor	70,000			
1.2	Net Profit	85,200	89460		
1.3	Depreciation (Non cash item)				
1.4	Opening Balance of Cash Surplus		43200		
	Total Cash Inflow	155,200	132,660		
2	Cash Outflow				
2.1	Purchase of Product	70,000			
2.2	Payment of GB Loan				
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42,000	42,000		
	Total Cash Outflow	112,000	42,000		
3	Net Cash Surplus	43,200	90660		

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0, Others:0

Experience & Skill: 7 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





