#### Proposed NU Business Name: AFRIN DAIRY FARM



Project identification and prepared by: MD.Mehedi hasan Sweet, Sreepur Unit,Gazipur. Project verified by: MD. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MST. AFRIN			
Age	:	22-06-1999(18 Years)			
Education, till to date	•	Class Ten			
Marital status	:	Unmarried			
Children	:	No			
No. of siblings:	:	2 Sister			
Address	:	Vill:Maijpara P.O: Bormi : Sreepur Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. FATEMA MD.AYNUL HAQUE Branch:Maijpara Vumi, Sreepur , Centre # 64(Female), Member ID: 4511, Group No: 07 Member since: 2000 (17Years) First Ioan: BDT 5,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT:30000, Outstanding Ioan: BDT: 17650 Father No No No			

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and	:	5 Years of other business.05 Years experience in own business.
Training Info	:	He has No training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01712818328
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sokhipur Unit, Tangail

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MST. FATEMA** joined Grameen Bank since 17 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

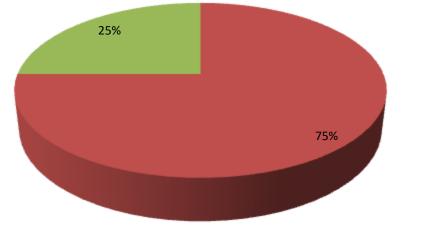
Proposed Nobin Udyokta Business Info					
Business Name	:	AFRIN DAIRY FARM			
Location	:	Sreepur			
Total Investment in BDT	:	BDT 250,000/-			
Financing	:	Self BDT 180,000/-(from existing business) 79% Required Investment BDT 60,000/-(as equity) 31%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	_			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; 2 cows etc.</li> <li>The business is operating by entrepreneur. Existing 0 employee.</li> <li>Collects goods .</li> <li>Agreed grace period is 3 months.</li> </ul>			

	Existing		L
Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Cow	420	12600	151200
	0	0	C
Total Sales(A)	420	12600	151200
Less Variable Expense (B)			C
Cow	59	1764	21168
Total Variable Expense	59	1764	21168
Contributon Margin (CM) [C=(A-B)]	361	10836	130032
Less Fixed Expense			
Rent		0	C
Electric Bill		500	6000
Transportaion		500	6000
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		100	1200
Guard		0	(
Generator		200	2400
Mobile Bill		500	6000
Total Fixed Cost (D)		6800	81600
Net Profit (E)= [C-D]		4036	48432

Investment Breakdown								
	Existi	ng	Proposed					
Particulars	Qty.	Unit	Amount	Qty.	Unit	Amoun	Propos	
		Price	(BDT)		Price	t (BDT)	ed	
							Total	
	2	90,000	180,000	1	60,00	60,000	240,000	
Cow					0			
	2	90000	180,000	1	60,00	60,000	240,000	
					0			

### **Source of Finance**

Vill: Haturpara P.O: Panamganj ; P.S: Dohar Dist: Dhaka.



- Entrepreneur's Contribution 180,000
- Investor's Investment 60,000

#### Total 240,000

Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
Cow	800	24000	288000	302400	317520		
0	0	0	0	0	0		
Total Sales(A)	800	24000	288000	302400	317520		
Less Variable Expense (B)							
Straw, Bran, Medicine etc	112	3360	40320	42336	44453		
Total Variable Expense	112	3360	40320	42336	44453		
Contributon Margin (CM) [C=(A-B)]	688	20640	247680	260064	273067		
Less Fixed Expense							
Rent		0	0	0	0		
Electric Bill		500	6000	6300	6600		
Transportaion		500	6000	6300	6615		
Salary (Self)		5000	60000	60000	60000		
Salary (Staff)		0	0	0	0		
Entertainment		100	1200	1200	1200		
Gard		0	0	0	0		
Generator		200	2400	2400	2400		
Mobil Bill		500	6000	6100	6200		
Total Fixed Cost (D)		6800	79200	79900	80615		
Net Profit (E)= [C-D]		13840	166080	174384	183103		
Investment Pay Back			24,000	24,000	24,000		

#### Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	60,000		
1.2	Net Profit	166,080	174384	183103.2
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		142080	292464
	Total Cash Inflow	226,080	316,464	475,567.2
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	142,080	292,464	451,567.2



## Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 1 Family:0, Others:0 Experience & Skill : 5 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures







