Proposed NU Business Name: MALA KARUPONNO



Project identification and prepared by: Md. Sirajul Islam

Project verified by: Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	SHYAMOL CANDRA DAS		
Age	:	05-12-1988(28 Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children	:	2 Doughter		
No. of siblings:	:	3 Brother's		
Address	:	Vill: Dhariyal P.O: Ghatail P.S:Ghatail Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father LOKKHI RANI DAS SONTOSH CANDRA DAS Branch: Deopara,Ghatail, Centre # 45(Female), Member ID: 3996, Group No: 04 Member since: 25-08-1989(27Years) First loan: BDT 5,000 Taka.		
Further Information: (v) Who pays GB loan installment	:	Existing loan: 100,000 Outstanding loan: 20,400Taka. Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		None
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has No tarined
Other Own/Family Sources of Income		None
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01791-108321
Family's Contact No.	:	
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Ghatail Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

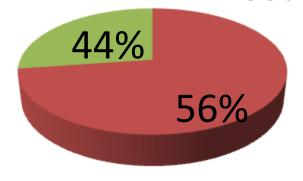
LOKKHI RANI Joined Grameen Bank Since 27 Years Ago. At First She Took 5,000 taka Loan from Grameen Bank. She Gradually Took Loan From GB. Utilize Loan In Business And Home Development.

Proposed Nobin Udyokta Business Info				
Business Name	:	MALA KARUPONNO		
Location	:	East Betdoba, Kalihati , Tangail.		
Total Investment in BDT	:	BDT 979,000 Taka		
Financing	:	Self BDT 679,000 (from existing business) 56% Required Investment BDT 300,000(as equity) 44%		
Present salary/drawings from business (estimates)	:	BDT 8,000 Taka.		
Proposed Salary	:	BDT 8,000 Taka.		
Size of shop	:	20 ft x 30 ft= 600 Square ft		
Security of the shop	:	Nill		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Bet, Half Chelendar, Fut Cup, Thala, Chelendar Scar, Cow, Garget, Calf, Etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing One Employee. The Entrepreneur Is woner Of The place. Collects goods from Pabna. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Det Helf Chalanday Fut Cun Thala Chalanday					
Bet, Half Chelendar, Fut Cup, Thala, Chelendar	4.000	420.000	4.440000		
Scar,Cow,Garget,Calf,Etc.	4,000	120,000	1440000		
	0	0	0		
	0	0	0		
Total Sales (A)	4,000	120,000	1440000		
Less. Variable Expense					
Bet, Half Chelendar, Fut Cup, Thala, Chelendar					
Scar,Cow,Garget,Calf,Etc.	3,200	96,000	1152000		
, , , , ,	0	0	0		
	0	0	0		
Total variable Expense (B)	3,200	96,000	1152000		
Contribution Margin (CM) [C=(A-B)	800	24,000	288000		
Less. Fixed Expense					
Rent		0	0		
Electricity Bill		300	3,600		
Mobile Bill		300	3,600		
Salary (self)		8000	96,000		
Salary (stuff)		0	0		
Transportation		1000	12,000		
Entertainment		300	3,600		
Genaretor		0	0		
Guard		0	0		
Total fixed Cost (D)	0	9900	118,800		
Net Profit (E) [C-D)		14,100	169,200		

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total	
Bet	95	2200	209,000	90	2200	198000	407,000	
Half Chelendar	400	300	120,000		0	0	120,000	
Fut Cup	200	150	30,000			0	30,000	
Thala	200	200	40,000			0	40,000	
Chelendar Scar	150	700	105,000	0		0	105,000	
Garget	2	50,000	100,000			0	100,000	
Cow	1	45,000	45,000	2	51000	102000	147,000	
Calf	2	15,000	30,000	0	0	0	30,000	
Total	1050	113,550	679,000	92	53,200	300,000	979,000	

Source of Finance



Entrepreneur

Investment:679,000

Investor Investment:300,000

Total Investment:979,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd year	3rd Year
Revenue (sales)	-			_	
Bet, Half Chelendar, Fut Cup, Thala, Chelendar					
Scar,Cow,Garget,Calf,Etc.	5000	150000	1800000	1890000	1984500
	0	0	0	0	0
	0	0	0	0	0
	5000	150000	1800000	1890000	1984500
Less. Variable Expense	5000	150000	1800000	1890000	1984500
Bet, Half Chelendar, Fut Cup, Thala, Chelendar					
Scar,Cow,Garget,Calf,Etc.	4000	120000	1440000	1512000	1587600
	0	0	0	0	0
	0	0	0	0	0
Total variable Expense (B)	4000	120000	1440000	1512000	1587600
Contribution Margin (CM) [C=(A-B)	1000	30000	360000	378000	396900
Less. Fixed Expense					
Rent		0	0	0	0
Electricity Bill		300	3600	3780	3969
Mobile Bill		350	4200	4410	4630.5
Salary (self)		8000	96000	100800	105840
Salary(stuff)		0	0	0	0
Transportation		2000	24000	25200	26460
Entertainment		350	4200	4410	4630.5
Generator		0	0	0	0
Gurd		0	0	0	0
Depriciation		0	0	0	0
Total Fixed Cost		11000	132000	138600	145530
Net Profit (E) [C-D)		19000	228000	239400	251370
Investment Payback			120000	120000	120000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow	, ,		
1.1	Investment Infusion by Investor	300,000		
1.2	Net Profit	228000	239400	251370
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		108000	227400
	Total Cash Inflow	528000	347400	478770
2	Cash Outflow			
2.1	Purchase of Product	300000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	120000	120000	120000
	Total Cash Outflow	420000	120000	120000
3	Net Cash Surplus	108000	227400	358770

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











