

## Proposed NU Business Name: **ZAHID MEDICAL HAL**



Project identification and prepared by: Md. Anwar  
Ali, Modhupur Unit, Tangail.

Project verified by: MD. Mizanur Rahman



## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>PARVIN AKTHER</b>
Age	:	28-12-1985(32 Years)
Education, till to date	:	H.S.C
Marital status	:	Married
Children	:	01 Doughter,
No. of siblings:	:	01 Brother,04 Sisters
Address	:	Vill: Aushnara,P.O : Moter bazar, P.S: Modhupur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>MOST. KULSUM BEGUM</b>
(iii) Father's name	:	<b>MD. IBRAHIM</b>
(iv) GB member's info	:	Branch: Moter Bazar, Centre # 28 (Male), Member ID: 4065, Group No: 01 Member since: 05-08-2004 (13Years) First loan: 5,000 taka. Existing loan: 15,000 taka Outstanding loan: Nil
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	04 year expericnce in own busimcss, 08 years experience in running business. He has 06 month training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01742-112885
Mother's Contact No.	:	No
NU Project Source/Reference	:	<b>Grameen Shakti Samajik Byabosha Ltd.</b>

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST. KULSUM BEGUM** joined Grameen Bank since 13 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>ZAHID MEDICAL HAL</b>
Location	:	Moter Bazar, Modhupur, Tangail.
Total Investment in BDT	:	BDT :140,000
Financing	:	Self BDT 90,000(from existing business) % Required Investment BDT 50,000(as equity) %
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	12 ft x 12 ft= 144 square ft
Security of the shop	:	50,000
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like; bakery, pan pata, chaul,chini,moyda,vushi etc.</li><li>▪The business is operating by entrepreneur. Existing no employee.</li><li>▪The business is Own.</li><li>▪Collects goods from Modhupur,</li><li>▪Agreed grace period is 3 months.</li></ul>

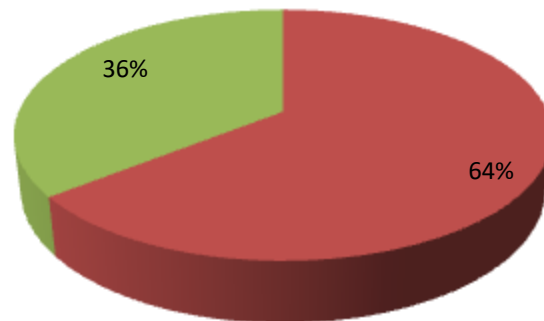
## Existing Business (BDT)

Particular	Daily	Monthly	Yearly
<b>Revenue (sales)</b>			
Paracetamol, Antibiotic, Anti alsar, Antiestamin etc.	2,500	75,000	900000
<b>Total Sales (A)</b>	<b>2,500</b>	<b>75,000</b>	<b>900000</b>
<b>Less. Variable Expense</b>			
Paracetamol, Antibiotic, Anti alsar, Antiestamin etc.	2,100	63,000	756000
<b>Total variable Expense (B)</b>	<b>2,100</b>	<b>63,000</b>	<b>756000</b>
<b>Contribution Margin (CM) [C=(A-B)]</b>	<b>400</b>	<b>12,000</b>	<b>144000</b>
<b>Less. Fixed Expense</b>			
Rent		1200	14,400
Electricity Bill		400	4,800
Transportation		300	3600
Salary (self)		5000	60,000
Salary (staff)		0	0
Entertainment		300	3,600
Guard		100	1200
Generator		200	2400
Mobile Bill		300	3600
<b>Total fixed Cost (D)</b>		<b>7,800</b>	<b>93,600</b>
<b>Net Profit (E) [C-D]</b>		<b>4,200</b>	<b>50,400</b>

## Investment Breakdown

Existing				Proposed			
Particulars	Qty	Unit	Amount	Qty	Unit	Amount	<u>Proposed</u>
Paracetamol	1	3000	3000	1	3000	3000	6000
Antibiotic	1	13000	13000	1	13000	13000	26000
Anti alzar	1	10000	10000	1	10000	10000	20000
Antihistamin	1	2200	2200		2200	0	2200
Bhomitic	1	500	500	1	500	500	1000
Sergicals	1		0	1	0	0	0
Syrup Vitamin	1	5000	5000	1	5000	5000	10000
Injection	1	2000	2000	1	2000	2000	4000
others			4300			16500	20800
security			50,000				50000
<b>Total</b>			<b>90000</b>			<b>50000</b>	<b>140000</b>

## Source of Finance



- Entrepreneur's Contribution 90,000
- Investor's Investment 50,000
- Total 140,000

## Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year
<b>Revenue (sales)</b>				
Paracetamol, Antibiotic, Anti alsar, Antiestamin etc.	3,000	90,000	1080000	1134000
<b>Total Sales (A)</b>	<b>3,000</b>	<b>90,000</b>	<b>1,080,000</b>	<b>1134000</b>
<b>Less. Variable Expense</b>				
Paracetamol, Antibiotic, Anti alsar, Antiestamin etc.	2520	75,600	907,200	952560
<b>Total variable Expense (B)</b>	<b>2520</b>	<b>75,600</b>	<b>907,200</b>	<b>952560</b>
<b>Contribution Margin (CM) [C=(A-B) ]</b>	<b>480</b>	<b>14,400</b>	<b>172,800</b>	<b>181440</b>
<b>Less. Fixed Expense</b>				
Rent		1200	14400	14,400
Electricity Bill		500	6000	6,600
Transportation		500	6,000	7,000
Salary (self)		5000	60000	60,000
Salary (self)		0	0	0
Entertainment		400	4,800	5,400
Guard		100	1200	1,200
Generator		200	2400	2,400
Mobile Bill		400	4800	5,500
<b>Total Fixed Cost</b>		<b>8,300</b>	<b>99,600</b>	<b>102,500</b>
<b>Net Profit (E) =[C-D] ]</b>		<b>6,100</b>	<b>73,200</b>	<b>78,940</b>
<b>Investment Payback</b>			<b>30000</b>	<b>30,000</b>



<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	73,200	78,940
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		<b>43,200</b>
	<b>Total Cash Inflow</b>	<b>123,200</b>	<b>122,140</b>
<b>2</b>	<b>Cash Outflow</b>		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	<b>Total Cash Outflow</b>	<b>80,000</b>	<b>30,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>43,200</b>	<b>92,140</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : 05 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures



আমাদের শক্তি  
আমাদের গুণমা

# গ্রামীণ শক্তি

প্রস্তাবিত নবীন উ

প্লের নাম: আব্বাস হোসেন

নটের নাম: মুন্সিপুর

প্রকল্প

যাত্রার সংক্ষিপ্ত জীবন বৃত্তান্ত:

স্বদেশীয় ক্রমসূচী

নং: ৩২ জন্ম তারিখ: ২৮/০২/৮৫

যোগ্যতা: ৭.৫



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# FAMILY PICTURE

