Proposed NU Business Name: TANBIR BASTROLAY



Project identification and prepared by: Md. Ataur Rahman, Modhupur Unit, Tangail.Project verified by: MD. Mizanur Rahman



Grameen Shakti Samajik Byabosha Ltd.

| Brief Bio of The Proposed Nobin Udyokta | | | | | | |
|--|-------|--|--|--|--|--|
| Name | : | MD. HELAL UDDIN | | | | |
| Age | : | 05-01-1994(23 Years) | | | | |
| Education, till to date | : | S.S.C | | | | |
| Marital status | : | Married | | | | |
| Children | : | 1 Son | | | | |
| No. of siblings: | : | 07 Brothers,03 Sisters | | | | |
| Address | : | Vill: Dhulpur, P.O : Kuraleya, P.S: Modhupur, Dist: Tangail | | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father AMBIYA BEGUM AMBIYA BEGUM MD. ABDUR RASID Branch: Sandhanpur, Centre # 51 (Female), Member ID: 5825, Group No: 03 Member since: 30-09-2013 (05Years) First Ioan: 10,000 taka. Existing Ioan: 25,000 taka | | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Outstanding loan: 22800 taka Father No No | | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|--|
| Business Experiences and | | 02 years experience in running business. 08 Years in own business. |
| Training Info | : | He has 01 Years training on tailors. |
| Other Own/Family Sources of Income | : | None |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01761-711003 |
| Mother's Contact No. | : | 01725-248411 |
| NU Project Source/Reference | • | Grameen Shakti Samajik Byabosha Ltd. |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

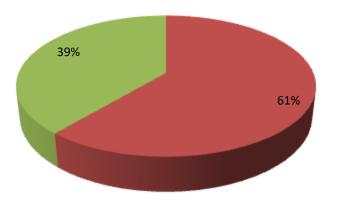
AMBIYA BEGUM joined Grameen Bank since 05 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

| Proposed Nobin Udyokta Business Info | | | | | | |
|--|---|---|--|--|--|--|
| Business Name | : | TANBIR BASTROLAY | | | | |
| Location | : | Kuraliya Bazar, Modhupur, Tangail. | | | | |
| Total Investment in BDT | : | BDT :128,800 | | | | |
| Financing | : | Self BDT 78,800(from existing business) % Required Investment BDT 50,000(as equity) % | | | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 | | | | |
| Proposed Salary | : | BDT 5,000 | | | | |
| Size of shop | : | 12 ft x 08 ft= 96 square ft | | | | |
| Security of the shop | : | 25,000 | | | | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; bakery, pan pata, chaul,chini,moyda,vushi etc. The business is operating by entrepreneur. Existing no employee. The business is Own. Collects goods from Modhupur, Agreed grace period is 3 months. | | | | |

| Existing Business (BDT) | | | | | | |
|--|-------|---------|--------|--|--|--|
| Particular | Daily | Monthly | Yearly | | | |
| Revenue (sales) | | | | | | |
| yard cloth,three pitch,pant pitch etc. | 2,000 | 60,000 | 720000 | | | |
| Total Sales (A) | 2,000 | 60,000 | 720000 | | | |
| Less. Variable Expense | | | | | | |
| yard cloth,three pitch,pant pitch etc. | 1,600 | 48,000 | 576000 | | | |
| Total variable Expense (B) | 1,600 | 48,000 | 576000 | | | |
| Contribution Margin (CM) [C=(A-B) | 400 | 12,000 | 144000 | | | |
| Less. Fixed Expense | | | | | | |
| Rent | | 500 | 6,000 | | | |
| Electricity Bill | | 300 | 3,600 | | | |
| Transportation | | 1000 | 12000 | | | |
| Salary (self) | | 4000 | 48,000 | | | |
| Salary (staff) | | 0 | 0 | | | |
| Entertainment | | 100 | 1,200 | | | |
| Guard | | 100 | 1200 | | | |
| Generator | | 300 | 3600 | | | |
| Mobile Bill | | 200 | 2400 | | | |
| Total fixed Cost (D) | | 6,500 | 78,000 | | | |
| Net Profit (E) [C-D) | | 5,500 | 66,000 | | | |

| Investment Breakdown | | | | | | | | |
|----------------------|-----|------|--------|-----|----------|--------|-----------------|--|
| Existing | | | | | Proposed | | | |
| Particulars | Qty | Unit | Amount | Qty | Unit | Amount | Proposed | |
| yard cloth | 600 | 50 | 30000 | 500 | 50 | 25000 | 55000 | |
| tory cloth | 70 | 100 | 7000 | 100 | 100 | 10000 | 17000 | |
| three piece | 12 | 550 | 6600 | 10 | 550 | 5500 | 12100 | |
| shirt piece | 36 | 250 | 9000 | 20 | 250 | 5000 | 14000 | |
| pant piece | 4 | 300 | 1200 | 10 | 300 | 3000 | 4200 | |
| others | | | | | | 1500 | 1500 | |
| security | | | 25,000 | | | | 25000 | |
| Total | | | 78800 | | | 50000 | 128800 | |

Source of Finance



- Entrepreneur's Contribution 78,800
- Investor's Investment 50,000

Total 128,800

| Financial Projection (BDT) | | | | | | |
|--|-------|---------|----------|----------|----------|--|
| | | | | | | |
| Particular | Daily | Monthly | 1st Year | 2nd Year | 3rd Year | |
| Revenue (sales) | | | | | | |
| yard cloth,three pitch,pant pitch etc. | 2,200 | 66,000 | 792000 | 831600 | 873180 | |
| Total Sales (A) | 2,200 | 66,000 | 792,000 | 831600 | 873180 | |
| Less. Variable Expense | | | | | | |
| yard cloth,three pitch,pant pitch etc. | 1760 | 52,800 | 633,600 | 665280 | 698544 | |
| Total variable Expense (B) | 1760 | 52,800 | 633,600 | 665280 | 698544 | |
| Contribution Margin (CM) [C=(A-B)] | 440 | 13,200 | 158,400 | 166320 | 174636 | |
| Less. Fixed Expense | | | | | | |
| Rent | | 500 | 6000 | 6,000 | 6,000 | |
| Electricity Bill | | 400 | 4800 | 5,400 | 5,900 | |
| Transportation | | 1,200 | 14,400 | 15,400 | 16,400 | |
| Salary (self) | | 4000 | 48000 | 48,000 | 48,000 | |
| Salary (self) | | 0 | 0 | 0 | 0 | |
| Entertainment | | 200 | 2,400 | 3,000 | 3,500 | |
| Guard | | 100 | 1200 | 1,200 | 1,200 | |
| Generator | | 300 | 3600 | 3,600 | 3,600 | |
| Mobile Bill | | 300 | 3600 | 4,300 | 4,800 | |
| Total Fixed Cost | | 7,000 | 84,000 | 86,900 | 89,400 | |
| Net Profit (E) =[C-D)] | | 6,200 | 74,400 | 79,420 | 85,236 | |
| Investment Payback | | | 20000 | 20,000 | 20,000 | |

| SI # | Particulars | Year 1 (BDT) | Year 2 (BDT) | 3 rd year |
|------|--|--------------|--------------|----------------------|
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 50,000 | | |
| 1.2 | Net Profit | 74,400 | 79,420 | 85,236 |
| 1.3 | Depreciation (Non cash item) | | | |
| 1.4 | Opening Balance of Cash Surplus | | 54,400 | 113,820 |
| | Total Cash Inflow | 124,400 | 133,820 | 199 <i>,</i> 056 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 50,000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 20,000 | 20,000 | 20,000 |
| | Total Cash Outflow | 70,000 | 20,000 | 20,000 |
| 3 | Net Cash Surplus | 54,400 | 113,820 | 179,056 |



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill : 11 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

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FAMILY PICTURE

