Proposed NU Business Name: TANBIR BASTROLAY



Project identification and prepared by: Md. Ataur Rahman, Modhupur Unit, Tangail.Project verified by: MD. Mizanur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. HELAL UDDIN				
Age	:	05-01-1994(23 Years)				
Education, till to date	:	S.S.C				
Marital status	:	Married				
Children	:	1 Son				
No. of siblings:	:	07 Brothers,03 Sisters				
Address	:	Vill: Dhulpur, P.O : Kuraleya, P.S: Modhupur, Dist: Tangail				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father AMBIYA BEGUM AMBIYA BEGUM MD. ABDUR RASID Branch: Sandhanpur, Centre # 51 (Female), Member ID: 5825, Group No: 03 Member since: 30-09-2013 (05Years) First Ioan: 10,000 taka. Existing Ioan: 25,000 taka				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: 22800 taka Father No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and		02 years experience in running business. 08 Years in own business.
Training Info	:	He has 01 Years training on tailors.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01761-711003
Mother's Contact No.	:	01725-248411
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

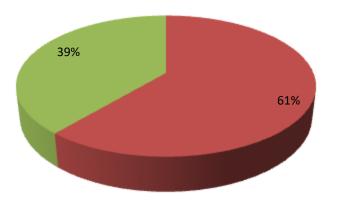
AMBIYA BEGUM joined Grameen Bank since 05 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	TANBIR BASTROLAY				
Location	:	Kuraliya Bazar, Modhupur, Tangail.				
Total Investment in BDT	:	BDT :128,800				
Financing	:	Self BDT 78,800(from existing business) % Required Investment BDT 50,000(as equity) %				
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	12 ft x 08 ft= 96 square ft				
Security of the shop	:	25,000				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; bakery, pan pata, chaul,chini,moyda,vushi etc. The business is operating by entrepreneur. Existing no employee. The business is Own. Collects goods from Modhupur, Agreed grace period is 3 months. 				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
yard cloth,three pitch,pant pitch etc.	2,000	60,000	720000			
Total Sales (A)	2,000	60,000	720000			
Less. Variable Expense						
yard cloth,three pitch,pant pitch etc.	1,600	48,000	576000			
Total variable Expense (B)	1,600	48,000	576000			
Contribution Margin (CM) [C=(A-B)	400	12,000	144000			
Less. Fixed Expense						
Rent		500	6,000			
Electricity Bill		300	3,600			
Transportation		1000	12000			
Salary (self)		4000	48,000			
Salary (staff)		0	0			
Entertainment		100	1,200			
Guard		100	1200			
Generator		300	3600			
Mobile Bill		200	2400			
Total fixed Cost (D)		6,500	78,000			
Net Profit (E) [C-D)		5,500	66,000			

Investment Breakdown								
Existing					Proposed			
Particulars	Qty	Unit	Amount	Qty	Unit	Amount	Proposed	
yard cloth	600	50	30000	500	50	25000	55000	
tory cloth	70	100	7000	100	100	10000	17000	
three piece	12	550	6600	10	550	5500	12100	
shirt piece	36	250	9000	20	250	5000	14000	
pant piece	4	300	1200	10	300	3000	4200	
others						1500	1500	
security			25,000				25000	
Total			78800			50000	128800	

Source of Finance



- Entrepreneur's Contribution 78,800
- Investor's Investment 50,000

Total 128,800

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
yard cloth,three pitch,pant pitch etc.	2,200	66,000	792000	831600	873180	
Total Sales (A)	2,200	66,000	792,000	831600	873180	
Less. Variable Expense						
yard cloth,three pitch,pant pitch etc.	1760	52,800	633,600	665280	698544	
Total variable Expense (B)	1760	52,800	633,600	665280	698544	
Contribution Margin (CM) [C=(A-B)]	440	13,200	158,400	166320	174636	
Less. Fixed Expense						
Rent		500	6000	6,000	6,000	
Electricity Bill		400	4800	5,400	5,900	
Transportation		1,200	14,400	15,400	16,400	
Salary (self)		4000	48000	48,000	48,000	
Salary (self)		0	0	0	0	
Entertainment		200	2,400	3,000	3,500	
Guard		100	1200	1,200	1,200	
Generator		300	3600	3,600	3,600	
Mobile Bill		300	3600	4,300	4,800	
Total Fixed Cost		7,000	84,000	86,900	89,400	
Net Profit (E) =[C-D)]		6,200	74,400	79,420	85,236	
Investment Payback			20000	20,000	20,000	

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	3 rd year
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	74,400	79,420	85,236
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		54,400	113,820
	Total Cash Inflow	124,400	133,820	199 <i>,</i> 056
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	54,400	113,820	179,056



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill : 11 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

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FAMILY PICTURE

