#### Proposed NU Business Name: M/S MANDOL PHARMACY



Project identification and prepared by: Ataur Rahman Sahipur, Sakhipur Unit, Tangail.

Project verified by: Md Siddiquer Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD FERDUSH			
Age	:	01-02-1991 (26Years)			
Education, till to date	:	10 Pass			
Marital status	:	Married			
Children	:	Nil.			
No. of siblings:	:	03 Brothers			
Address	:	Vill: Brammonbari P.O: Ambadiya, P.S: Modhupur, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father MOST. FIROZA BEGUM SURUJ ALI Branch: Mirzabari, Modhupur, Tangail Centre # 50 (Male), Member ID: 4795/01, Group No: 04 Member since: 22-05-2014 to 2017(03 Years) First Ioan: BDT 10,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing loan: BDT 25,000/- Outstanding loan: BDT 3858/- Father No No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business. 08 Years in own business.
Training Info	:	He has 01 Years training on tailors.
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01747-322699
Mother's Contact No.	:	01753-010070
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Modhupur, Tangail.

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

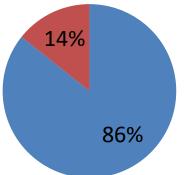
**MOST. FIROZA BEGUM** joined Grameen Bank since 03 years ago. At first he took 10,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	M/S.MANDOL PHARMACY			
Location	:	Hiron Bazar,Modhupur, Tangail.			
Total Investment in BDT	:	BDT 100,000/-			
Financing	:	Self BDT 50,000 (from existing business) % Required Investment BDT 50,000 (as equity) %			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 30,000			
Size of Farm	:	08 ft x 10 ft = 80 square ft			
Implementation	:	<ul> <li>The shop is planned to be scaled up by investment in existing all kind of germans shamogri, cloths &amp; tailoring.</li> <li>The shop is self.</li> <li>The shop is operating by entrepreneur.</li> <li>Existing one employee.</li> <li>Collects cloths from Tangail.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Paracetamol, Antibiotic, Anti alsar, Antiestamin				
etc.	2,000	60,000	720000	
Total Sales (A)	2,000	60,000	720000	
Less. Variable Expense				
Paracetamol, Antibiotic, Anti alsar, Antiestamin				
etc.	1,600	48,000	576000	
Total variable Expense (B)	1,600	48,000	576000	
Contribution Margin (CM) [C=(A-B)	400	12,000	144000	
Less. Fixed Expense				
Rent		600	7,200	
Electricity Bill		250	3,000	
Transportation		1000	12000	
Salary (self)		5000	60,000	
Salary (staff)		0	0	
Entertainment		50	600	
Guard		150	1800	
Generator		450	5400	
Mobile Bill		200	2400	
Total fixed Cost (D)		7,700	92,400	
Net Profit (E) [C-D)		4,300	51,600	

Investment Breakdown							
	Existin	g	Proposed				
Particulars	Qty	Unit	Amount	Qty	Unit	Amount	<u>Proposed</u>
Paracetamol	1	2000	2000	2	2000	4000	6000
Antibiotic	1	10000	10000	2	10000	20000	30000
Anti alsar	1	5000	5000	2	5000	10000	15000
Antihistamin	1	500	500	2	500	1000	1500
Bhomitic	1	500	500	2	500	1000	1500
Sergicals	1	500	500	1	500	500	1000
Syrup Vitamin	50	100	5000	10	100	1000	6000
Injection	1	1000	1000	2	1000	2000	3000
			0		0	0	0
			0		0	0	0
others			5500			10500	16000
security			20,000				20000
Total			50000			50000	100000





- Entrepreneur`s
  - Contribution BDT 300000
- Investor`s Investment BDT 50,000
- Total BDT 350000

### **Financial Projection (BDT)**

Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Paracetamol, Antibiotic, Anti alsar, Antiestamin etc.	2,500	75,000	900000	945000
Total Sales (A)	2,500	75,000	900,000	945000
Less. Variable Expense	-		-	
Paracetamol, Antibiotic, Anti alsar, Antiestamin etc.	2000	60,000	720,000	756000
Total variable Expense (B)	2000	60,000	720,000	756000
Contribution Margin (CM) [C=(A-B) ]	500	15,000	180,000	189000
Less. Fixed Expense				
Rent		600	7200	7,200
Electricity Bill		350	4200	4,800
Transportation		1,200	14,400	15,400
Salary (self)		5000	60000	60,000
Salary (self)		0	0	0
Entertainment		150	1,800	2,400
Guard		150	1800	1,800
Generator		450	5400	5,400
Mobile Bill		300	3600	4,300
Total Fixed Cost		8,200	98,400	101,300
Net Profit (E) =[C-D) ]		6,800	81,600	87,700
Investment Payback			30000	30,000

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	81,600	87,700
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		51,600
	Total Cash Inflow	131,600	139,300
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	51,600	109,300



STRENGTH Employment: Self: 01 Family:0 Others:01 Experience & Skill : 16 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
<b>OPPORTUNITIES</b>	<b>T</b> HREATS
Huge demand in the community	Theft
Location of shop; Kochua Bazar, Sakhipur,	Fire
Tangail.	Political unrest

Pictures

উ আলি সাজ আমীণ শক্তি সামাজিক 12 প্রস্তাবিত নবীন উদ্যোক্তা প্রকরে अकल्लित नामः (रामाम- राष्ट्र) म- राष्ट्रिम- राष्ट्रिम-প্রকল্প প্রস্তাব গ্রহণে ইউনিটের নাম: ক্বিক্থি 3-উদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত: 제지: [201: 620.36377-বয়স: 215 জন্ম তারিখ: ৫২/02/2222 জাত শিক্ষাগত যোগ্যতা: S.S.C · andor









# **FAMILY PICTURE**

