Proposed NU Business Name: TRISA METAL



Project identification and prepared by: MD.SHAIDUL AMIN Parshuram, Feni.

Project verified by: Susasnto Kumar biswas.



| Brief Bio of The Proposed Nobin Udyokta | | | | | |
|---|-------|--|--|--|--|
| Name | : | FOZLU CHAWDHURI | | | |
| Age | : | 01-02-1982(35 Years) | | | |
| Education, till to date | : | Class-SSC | | | |
| Marital status | : | Married | | | |
| Children | : | 2 Daughters | | | |
| No. of siblings: | : | 02 Sisters, 02 Brothers | | | |
| Address | : | Vill:North kolapara, P.O:Porshuram, P.S: Porshuram, Dist: Feni. | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother Father LATE:SETARA BEGUM LATE:ABDUL LATIF CHOWDHURI Branch: Porshuram, Centre # 44(Female), Member ID:6908, Group No: 03 Member since: 08-09-2000-2010 (10 years) First loan: BDT 5,000/- | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : | Existing loan: BDT 10,000/- Outstanding loan: No No No No No | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|---|---|---|
| Business Experiences and | : | 10years experience in running business. |
| Training Info | : | No |
| Other Own/Family Sources of Income | : | Nil |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01819-046169 |
| Mother's Contact No. | : | |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd.Parshuram,Feni. |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

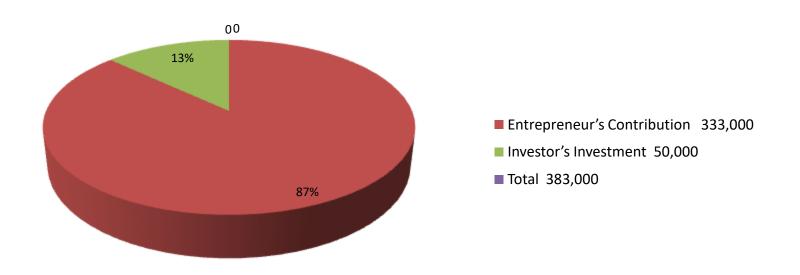
CHETARA BEGUM joined Grameen Bank since 12 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

| Proposed Nobin Udyokta Business Info | | | | |
|---|---|---|--|--|
| Business Name | : | TRISA METAL | | |
| Location | : | Hospital road ,Porshuram,Feni. | | |
| Total Investment in BDT | : | BDT 383,000/- | | |
| Financing | : | Self BDT 333,000(from existing business) 87% | | |
| | | Required Investment BDT 50,000 (as equity) 13% | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 | | |
| Proposed Salary | : | BDT 5,000 | | |
| Size of shop | : | 20 ft x 11 ft. = 220square ft | | |
| Security of the shop | : | 0,000/- | | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; almari, so case, we ard rop, others Average 20% gain on sale. The business is operating by entrepreneur. Existing 4employee. He is doing his business in won place. Collects goods from Feni. Agreed grace period is 3 months. | | |

| E | Kis | ti | n | g |
|---|-----|----|---|---|
| | | | | 0 |

| LAISUII | 5 | | |
|---------------------------------------|-------|---------|---------|
| Particular | Daily | Monthly | Yearly |
| Revnue (Sale) | | | |
| almary, shocase, lockar, rack, others | 5000 | 150000 | 1800000 |
| | 0 | 0 | 0 |
| Total Sales(A) | 5000 | 150000 | 1800000 |
| Less Variable Expense (B) | | | 0 |
| almary, shocase, lockar, rack, others | 4000 | 120000 | 1440000 |
| Total Variable Expense | 4000 | 120000 | 1440000 |
| Contributon Margin (CM) [C=(A-B)] | 1000 | 30000 | 360000 |
| Less Fixed Expense | | | |
| Rent | | 0 | 0 |
| Electric Bill | | 700 | 8400 |
| Transportaion | | 300 | 3600 |
| Salary (Self) | | 5000 | 60000 |
| Salary (Staff)4 | | 20000 | 240000 |
| Entertainment | | 100 | 1200 |
| Guard | | 200 | 2400 |
| Generator | | 150 | 1800 |
| Mobile Bill | | 300 | 3600 |
| Total Fixed Cost (D) | | 26750 | 321000 |
| Net Profit (E)= [C-D] | | 3250 | 39000 |

| Investment Breakdown | | | | | |
|----------------------|----------|----------|----------------|--|--|
| Particulars | Existing | Proposed | Proposed Total | | |
| almary | 150,000 | | 150,000 | | |
| shocase | 24,000 | | 24,000 | | |
| locker | 20,000 | | 20,000 | | |
| rice rack | 14,000 | | 14,000 | | |
| weardroop | 75,000 | | 75,000 | | |
| others | 50,000 | 0 | 50,000 | | |
| planesheet | | 30,000 | 30,000 | | |
| chalkpowder | | 10,000 | 10,000 | | |
| burniscolur | 0 | 10,000 | 10,000 | | |
| Total | 333,000 | 50,000 | 383,000 | | |



Financial Projection (BDT)

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|--|--------|------------|---------|---------|---------|
| Particular | Daily | Monthly | Year -1 | Year-2 | Year-3 |
| Revenue(Sales) | | | | | |
| almary, shocase, lockar, rack, others | 6000 | 180000 | 2160000 | 2268000 | 2381400 |
| 0 | 0 | 0 | 0 | 0 | 0 |
| Total Sales(A) | 6000 | 180000 | 2160000 | 2268000 | 2381400 |
| Less Variable Expense (B) | | | | | |
| silver disk,jug,paint,iron,electronic etc. | 4800 | 144000 | 1728000 | 1814400 | 1905120 |
| Total Variable Expense | 4800 | 144000 | 1728000 | 1814400 | 1905120 |
| Contributon Margin (CM) [C=(A-B)] | 1200 | 36000 | 432000 | 453600 | 476280 |
| Less Fixed Expense | | | | | |
| Rent | | 0 | 0 | 0 | 0 |
| Electric Bill | | 700 | 8400 | 8700 | 9000 |
| Transportaion | | 300 | 3600 | 3780 | 3969 |
| Salary (Self) | | 5000 | 60000 | 60000 | 60000 |
| Salary (Staff) | | 20000 | 240000 | 240000 | 240000 |
| Entertainment | | 100 | 1200 | 1200 | 1200 |
| Gard | | 200 | 2400 | 2400 | 2400 |
| Generator | | 150 | 1800 | 1800 | 1800 |
| Mobil Bill | | 300 | 3600 | 3700 | 3800 |
| Total Fixed Cost (D) | | 26750 | 319200 | 319780 | 320369 |
| Net Profit (E)= [C-D] | | 9250 | 111000 | 116550 | 122378 |
| Investment Pay Back | | | 20,000 | 20,000 | 20,000 |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|--|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 50,000 | | |
| 1.2 | Net Profit | 99,120 | 104076 | 109279.8 |
| 1.3 | Depreciation (Non cash item) | | | |
| 1.4 | Opening Balance of Cash Surplus | | 79120 | 163196 |
| | Total Cash Inflow | 149,120 | 183,196 | 272,476 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 50,000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 20000 | 20000 | 20000 |
| | Total Cash Outflow | 70,000 | 20,000 | 20,000 |
| 3 | Net Cash Surplus | 79,120 | 163,196 | 252,476 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Hospital mor, Porshuram, Feni. Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







FAMILY PICTURE

