#### **Proposed NU Business Name: ETTADI DIGITAL STUDO**



Project identification and prepared by: Md. Shahinur Rahman, Bogra Sadar Unit, Bogra.

Project verified by: MD. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. JAMAL UDDIN				
Age	:	1-12-1990 (27 Year)				
Education, till to date		HSC				
Marital status		Married				
Children		Nill				
No. of siblings:		02 Sister				
Address	:	Vill:Kormopur pachim para,P.O:Jhorgachahat,P.S:Bogra shadar Dist: Bogra				
Parent's and GB related Info						
(i) Who is GB member	:	Mother Father				
(ii) Mother's name	:	MST. SHAHERA BEGUM				
(iii) Father's name	:	MD YASIN ALI				
(iv) GB member's info	:	Branch:Shakharia ,Bogra, Centre # 40 (Female),				
		Member ID: 3987, Group No: 03				
		Member since: 10-12-2011 (5 Years)				
		First loan: BDT 10,000/-				
Further Information:		Existing Loan: BDT 80,000/- Outstanding loan: Nill				
(v) Who pays GB loan installment	:	Mother				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	: No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business. 05 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	Business
Entrepreneur Contact No.	:	01758-616839
Father's Contact No.	:	01725-162480
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd .Bogra Sadar Unit, Bogra

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

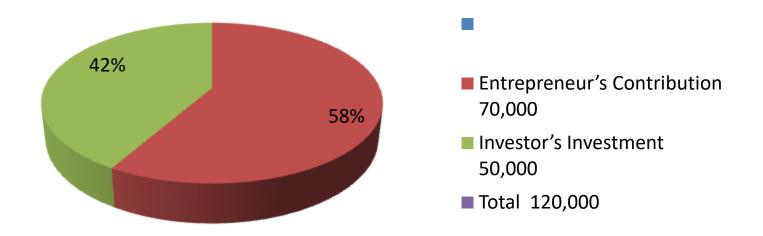
**MST. SHAHERA BEGUM** joined Grameen Bank since 5 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	ETTADI DIGITAL STUDIO				
Location	:	Vill:Kormopur pachim para,P.O:Jhorgachahat,P.S:Bogra shadar Dist: Bogra				
Total Investment in BDT	:	BDT 1,20,000/-				
Financing	:	Self BDT 70,000/-(from existing business) 58% Required Investment BDT 50,000/-(as equity) 42%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-				
Proposed Salary	:	BDT 5,000/-				
Size of shop	:	15 ft x 10 ft= 150 square ft				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Picture ,lamanating and others.</li> <li>The business is operating by entrepreneur. Existing 0 employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Mobile battary momery	2,000	60,000	720,000			
Total Sales (A)	2,000	60,000	720,000			
Less. Variable Expense						
Production cost	1,600	48,000	576,000			
Total variable Expense (B)	1,600	48,000	576,000			
Contribution Margin (CM) [C=(A-B)	400	12,000	144,000			
Less. Fixed Expense						
House rant		-	0			
Electricity Bill		1,000	12,000			
Transportation		500	6,000			
Salary (self)		5,000	60,000			
Salary (staf)		-	C			
Entertainment		200	2,400			
Guard		150	1,800			
Generator		-	C			
Mobile Bill		300	3,600			
Non cash item						
Depreciation		0	C			
Total fixed Cost (D)		7,150	85,800			
Net Profit (E) [C-D)		4,850	58,200			

Existing					Proposed					
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed			
			(BDT)			(BDT)	Total			
Mobile	10	4000	40,000	10	4,000	40,000	80,000			
Battery	10	250	2,500	10	250	2,500	5,000			
Memory	10	300	3,000	0	0	0	3,000			
Sim	200	100	20,000	50	100	5,000	25,000			
Headphone	20	100	2,000	0	4000	0	2,000			
Others	1	2500	2,500	1	2500	2,500	5,000			
Total	0		70,000	0		50,000	120,000			

### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Mobile battary momery	3,000	90,000	1,080,000	1,134,000	1,190,700		
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	1,190,700		
Less. Variable Expense							
Purchase cost	2,400	72,000	864,000	907,200	952,560		
Total variable Expense (B)	2,400	72,000	864,000	907,200	952,560		
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	226,800	238,140		
Less. Fixed Expense							
House rant		_	0	0	0		
Electricity Bill		1,000	12,000	12,000	12,000		
Transportation		500	6,000	6,000	6,000		
Salary (self)		5,000	60,000	60,000	60,000		
Salary (staf)		-	0	0	-		
Entertainment		200	2,400	2,400	2,400		
Guard		150	1,800	1,800	1,800		
Generator		-	0	0	-		
Mobile Bill		300	3,600	3,600	3,600		
Non cash item							
Depreciation		0	0	0	C		
Total fixed Cost (D)		7,150	85,800	85,800	85,800		
Net Profit (E) [C-D)		10,850	130,200	141,000	152,340		
Investment Payback			20,000	20,000	20,000		

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	130,200	141,000	152,340
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		110,200	231,200
	Total Cash Inflow	180,200	251,200	383,540
2	Cash Outflow			
2.1	Purchase of Product	50,000	0	0
2.2	Payment of GB Loan	0	0	0
1	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	110,200	231,200	363,540

## **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Mondoldhoron, Jhorgacha hat, Bogra.

Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures









# **FAMILY PICTURE**

