#### Proposed NU Business Name: SHAPNO CHHOA DIGITAL STUDIO & TELECOM



Project prepared by : Probir Chandro Pramanik.
Sonatala unit.Bogra
Project verified by: Md. Mozaharul islam Sarker



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD.MEHEDI HASAN				
Age	:	31-12-1995 (22 Years)				
Education, till to date	:	S.S.C				
Marital status	:	Unmarried				
Children	:	None				
No. of siblings:	:	2 Sisters				
Address	:	Vill: Katlahar ,P.O: Mohicharan hat ,P.S: Sonatala Dist: Bogra.				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father Mst. Lotifon Md. Aiub Ali Branch: Digdair Centre # 18(Female), Member ID: 8127, Group No: 11 Member since: 16-03-2009 (08Years) First loan: BDT 10,000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 10,000/-, Outstanding loan:Nill Father No No No				

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	03 years experience in running business.  He has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01757-999590
Mother's Contact No.	:	01788-127578
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sonatala Unit, Bogra

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**Most. Lotifon** joined Grameen Bank since 08 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Propo	SE	ed Nobin Udyokta Business Info

1 Toposca Nobili Gayokta Basiliess IIIIo						
Business Name	:	SHOPNO CHOA DIGITAL STUDIO & TELECOM				
Location	:	Mohicharan hat ,Sonatala, Bogra.				
Total Investment in BDT	:	BDT 135,000/-				
Financing	<b>:</b>	Self BDT 105,000/-(from existing business) 78%				
		Required Investment BDT 30,000/-(as equity) 22%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-				
Proposed Salary	:	BDT 5,000/-				
Size of shop	:	18 ft x 12 ft= 216 square ft				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods; Mobile Battery, Memory Card, Photo Paper, Torch Light, Bcash, Flexi etc.</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur. Existing One employee.</li> <li>One employee will be appointed.</li> <li>The shop is Rented</li> <li>Collects goods from Local Market, Bogra</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Electronics items	2,500	75,000	900,000			
Total Sales (A)	2,500	75,000	900,000			
Less. Variable Expense						
Electronics items	2,000	60,000	720,000			
Total variable Expense (B)	2,000	60,000	720,000			
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000			
Less. Fixed Expense						
House rant		600	7,200			
Electricity Bill		565	6,780			
Salary (self)		5,000	60,000			
Salary (staf)		4,000	48,000			
Entertainment		200	2,400			
Mobile Bill		300	3,600			
Non cash item						
Depreciation		0	C			
Total fixed Cost (D)		10,665	127,980			
Net Profit (E) [C-D)		4,335	52,020			

Investment Breakdown								
	Exist	ting		Proposed				
Particulars	Particulars Qty.		Amount	Qty	Unit Price	Amount	Proposed	
		-	(BDT)	-		(BDT)	Total	
Mobile Bettary	40	250	10,000	40	250	10,000	20,000	
Memory Card	10	350	3,500	15	350	5,250	8,750	
Paper	13	500	6,500	15	500	7,500	14,000	
Tourch	35	150	5,250	10	150	1,500	6,750	
Energy Balp	45	250	11,250	0	0	0	11,250	
Led Balp	50	200	10,000			0	10,000	
Others	1	18500	18,500	1	5750	5,750	24,250	
Security	1	40000	40,000	0	0	0	40,000	
Total	195	60200	105000	81	7000	30000	135000	

#### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Electronics items	3,000	90,000	1,080,000	1,134,000	1,190,700	
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	1,190,700	
Less. Variable Expense						
Electronics items	2,400	72,000	864,000	907,200	952,560	
Total variable Expense (B)	2,400	72,000	864,000	907,200	952,560	
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	226,800	238,140	
Less. Fixed Expense						
House rant		600	7,200	7,200	7,200	
Electricity Bill		565	6,780	6,780	6,780	
Salary (self)		5,000	60,000	60,000	60,000	
Salary (staf)		4,000	48,000	48,000	48,000	
Entertainment		200	2,400	2,400	2,400	
Mobile Bill		300	3,600	3,600	3,600	
Non cash item						
Depreciation		0	0	0	0	
Total fixed Cost (D)		10,665	127,980	127,980	127,980	
Net Profit (E) [C-D)		7,335	88,020	98,820	110,160	
Investment Payback			12,000	12,000	12,000	

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	30,000		
1.2	Net Profit	88,020	98,820	110,160
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		76,020	162,840
	Total Cash Inflow	118,020	174,840	273,000
2	Cash Outflow			
2.1	Purchase of Product	30,000	0	0
2.2	Payment of GB Loan	0	0	0
1	Investment Pay Back (Including Ownership Tr. Fee)	12,000	12,000	12,000
	Total Cash Outflow	42,000	12,000	12,000
3	Net Cash Surplus	76,020	162,840	261,000



## Strength

Employment: Self: 01 Family:0 ,Others:0

Experience & Skill: 2 Years Quality goods & services;

Skill and experience; 2 Years

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures









# স্বাস্থা ক্রিটোল দট্ডিও এন্ড টেলিক্স

এখাৰে উন্নতমানের ক্যামেকা, লব্ধা পালপোর্ট এবচ মডেপিং ছবি ভোলা হয় এছাড়াও বিরে। উন্নতিন এবং সকল সন্দানের ভিডিও ধানন করা হয় ও সকল প্রকার সিম কার্ড ফ্রেব্রি লোড, বিকাশ, ডাচ্বাংলা, শিওরকাশি, গবং বিদ্যুখবিস নেওয়া হয়।







## Family picture

