Proposed NU Business Name: DELWAR DAIRY FARM



Project verified by: Md. Siddikur Rahman

Grameen Shakti Samajik Byabosha Ltd.

| Brief Bio of The Proposed Nobin Udyokta | | | | | | |
|------------------------------------------------|----|--------------------------------------------------------------------|--|--|--|--|
| Name | : | MD. DELWAR | | | | |
| Age | : | 12/05/1987 (30 Years) | | | | |
| Education, till to date | : | Class 08 | | | | |
| Marital status | •• | Married | | | | |
| Children | : | 1 Son 1 Daughter | | | | |
| No. of siblings: | : | 4 Brothers 1 Sister | | | | |
| Address | : | Vill: Hailjor, P.O: Bhulesshor-1743, P.S: Kapashia, Dist: Gazipur. | | | | |
| | | | | | | |
| Parent's and GB related Info | | | | | | |
| (i) Who is GB member | : | Mother Father | | | | |
| (ii) Mother's name | : | MST. KHODEJA | | | | |
| (iii) Father's name | : | MD. SIDDIKUR RAHMAN | | | | |
| (iv) GB member's info | : | Branch: Goshinga, Centre # 50 (Female), | | | | |
| | | Member ID: 5041/3, Group No: 04 | | | | |
| | | Member since: 10/03/2006 to 2011 (5 Years) | | | | |
| | | First Loan: BDT 3,000/- , Last Loan: BDT 12,000/- | | | | |
| Further Information: | | Outstanding Loan: Nil | | | | |
| (v) Who pays GB loan installment | : | Father | | | | |
| (vi) Mobile lady | : | No | | | | |
| (vii) Grameen Education Loan | : | : No | | | | |
| (viii) Any other loan like GB, BRAC ASA etc | : | No | | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil |
|-------------------------------------------------------------------------------------------------------------|---|----------------------------------------------------------------------|
| Business Experiences and | | 03 years experience in running business. He has 03 Years training |
| Training Info | : | |
| Other Own/Family Sources of Income | : | Yes (Farming) |
| Other Own/Family Sources of Liabilities | • | None |
| Entrepreneur Contact No. | : | 01988-628998 |
| Family's Contact No. | : | 01774-228206 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Kapashia Unit, Gazipur |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

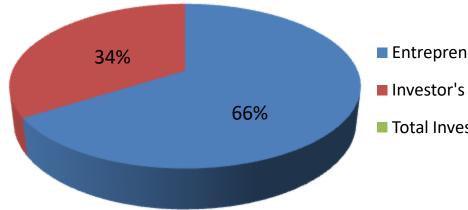
MST. KHODEJA joined with Grameen Bank for 05 years. At first she took BDT 3,000/- loan from Grameen Bank. She gradually took loan from GB. She utilized loan in business.

| Proposed Nobin Udyokta Business Info | | | | | |
|------------------------------------------------------|---|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
| Business Name | : | DELWAR DAIRY FARM | | | |
| Location | | Hailjor West Para | | | |
| Total Investment in BDT | : | BDT 1,45,000/- | | | |
| Financing | : | Self BDT 95,000/- (from existing business) 66% Required Investment BDT 50,000/- (as equity) 34% | | | |
| Present salary/drawings from business (estimates) | : | BDT 4,000/- | | | |
| Proposed Salary | : | BDT 5,000/- | | | |
| Size of Farm | : | 8 ft x 6 ft= 48 square ft | | | |
| Implementation | : | He has one cow, one ox in his farm. Average daily milk production is 06 liter and milk price is BDT 60/ The business is operated by entrepreneur. Existing no employee. The farm is owned. Collects cows from Amraid Bazar. Agreed grace period is 3 months. | | | |
| | | | | | |

| Existing Business | | | | | | |
|----------------------------------------|-------|---------|---------|--|--|--|
| BDT (TK) | | | | | | |
| Particulars | Daily | Monthly | Yearly | | | |
| Revenue (sales) | | | | | | |
| Milk (Daily: 6 litre x 60/- per litre) | 360 | 10,800 | 129,600 | | | |
| Total Sales (A) | 360 | 10,800 | 129,600 | | | |
| Less. Variable Expense | | | | | | |
| Straw, Bran, Medicine etc. | 60 | 1,800 | 21,600 | | | |
| Total variable Expense (B) | 60 | 1,800 | 21,600 | | | |
| Contribution Margin (CM) [C=(A-B) | 300 | 9,000 | 108,000 | | | |
| Less. Fixed Expense | | | | | | |
| Transportation | | 300 | 3,600 | | | |
| Mobile Bill | | 300 | 3,600 | | | |
| Entertainment | | 150 | 1,800 | | | |
| Salary (self) | | 4,000 | 48,000 | | | |
| Total fixed Cost (D) | | 4,750 | 57,000 | | | |
| Net Profit (E) [C-D) | | 4,250 | 51,000 | | | |

| Investment Breakdown | | | | | | | |
|----------------------|------|-------------------|--------|----------|--------|--------|----------|
| | Exis | ting | | Proposed | | | |
| Particulars | Qty. | Unit Price | Amount | Qty. | Unit | Amount | Total |
| | | | (BDT) | | Price | (BDT) | |
| Cow | 1 | 55,000 | 55,000 | 1 | 50,000 | 50,000 | 1,05,000 |
| Ox | 1 | 40,000 | 40,000 | | _ | _ | 40,000 |
| Total | 2 | | 95,000 | 1 | | 50,000 | 1,45,000 |

Source of Finance



Entrepreneur's Contribution- 95,000

Investor's Investment- 50,000

Total Investment-1,45,000

| Financial Projection | | | | | | | |
|-----------------------------------------|-------|---------|----------|-------------------|-------------------|--|--|
| BDT (TK) | | | | | | | |
| Particulars | Daily | Monthly | 1st Year | 2nd Year (+5%) | 3rd year (+5%) | | |
| Revenue (sales) | | | | | | | |
| Milk (Daily: 10 litre x 60/- per litre) | 600 | 18,000 | 216,000 | 226,800 | 238,140 | | |
| Total Sales (A) | 600 | 18,000 | 216,000 | 226,800 | 238,140 | | |
| Less. Variable Expense | | | | | | | |
| Straw, Bran, Medicine etc. | 140 | 4,200 | 50,400 | 52 <i>,</i> 920 | 55,566 | | |
| Total variable Expense (B) | 140 | 4,200 | 50,400 | 52,920 | 55,566 | | |
| Contribution Margin (CM) [C=(A-B)] | 460 | 13,800 | 165,600 | 173,880 | 182,574 | | |
| Less. Fixed Expense | | | | | | | |
| Transportation | | 800 | 9,600 | 12,000 | 14,400 | | |
| Mobile Bill | | 350 | 4,200 | 4,560 | 4,800 | | |
| Entertainment | | 150 | 1,800 | 1,900 | 2,000 | | |
| Salary (self) | | 5,000 | 60,000 | 60,000 | 60,000 | | |
| Total Fixed Cost | | 6,300 | 75,600 | 78,460 | 81,200 | | |
| Net Profit (E) [C-D] | | 7,500 | 90,000 | 95,420 | 101,374 | | |
| Investment Payback | | | 20,000 | 20,000 | 20,000 | | |

| Ca | | | | | | | | | |
|-----|-----------------------------------------|---------|---------|---------|--|--|--|--|--|
| SL | L Particulars Year 1 (BDT) Year 2 (BDT) | | | | | | | | |
| 1 | Cash Inflow | | | | | | | | |
| 1.1 | Investment Infusion by Investor | 50,000 | | | | | | | |
| 1.2 | Net Profit | 90,000 | 95,420 | 101,374 | | | | | |
| 1.3 | Depreciation (Non cash item) | | - | | | | | | |
| 1.4 | Opening Balance of Cash Surplus | | 70,000 | 145,420 | | | | | |
| | Total Cash Inflow | 140,000 | 165,420 | 246,794 | | | | | |
| 2 | Cash Outflow | | | | | | | | |
| 2.1 | Purchase of Product | 50,000 | | | | | | | |
| 2.2 | Payment of GB Loan | | | | | | | | |
| | Investment Pay Back (Including | | | | | | | | |
| 2.3 | Ownership Tr. Fee) | 20,000 | 20,000 | 20,000 | | | | | |
| | Total Cash Outflow | 70,000 | 20,000 | 20,000 | | | | | |
| 3 | Net Cash Surplus | 70,000 | 145,420 | 226,794 | | | | | |



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill: 03 Years Quality goods & services Skill and experience THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of farm Political unrest **Regular customers**

Pictures

আমিল শক্তি সামাজিক ব্যব প্রস্তাবিত নব্রীন উদ্যোক্তা প্রকল্পের জ (T(moz) \$ 25831 288 ম: stringny, ST প্রি প্রি প্রকল্প প্রস্তাব গ্রহণের তারি নাম: সংক্ষিপ্ত জীবন বৃত্তান্ত: (22): (A(M)2)23 জাতীয় পরিচয় জন্ম তারিখ: ১২/৫৫/ 126 68 যোগ্যতা: 840 70 অবস্থাঃ







FAMILY PICTURE

