

Proposed NU Business Name: **JANNAT MEDICAL HALL**



Project identification and prepared by: Md moshiur Rahman
Sonagazi.

Project verified by: Susanto Kumar Bishas



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. JAHANGIR ALOM
Age	:	10-10-1984 (33Years)
Education, till to date	:	MBM
Marital status	:	Married
Children	:	2 Daughter
No. of siblings:	:	4 Brothers,
Address	:	Vill: Anondipur P.O: Boktar Munsii P.S: Sonagazi Dist: Feni
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	SOKHINA KHATUN
(iii) Father's name	:	MOFIJUR RAHMAN
(iv) GB member's info	:	Branch : Mongolkandi, Sonagazi Centre 28 (Female), Member ID: 3241 Group No: 04 Member since: 29-09-1997 (20 years) First loan: BDT 4000
Further Information:		Existing loan: BDT 50000, Outstanding Loan: 2280
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and Training Info	:	15 years experience in running business.03 Years in own business She has 4 Years training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01788329045
Family's Contact No.	:	01871348194
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sonagazi Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SOKHINA KHATUN joined Grameen Bank since 15 years ago. At first she took BDT 4000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

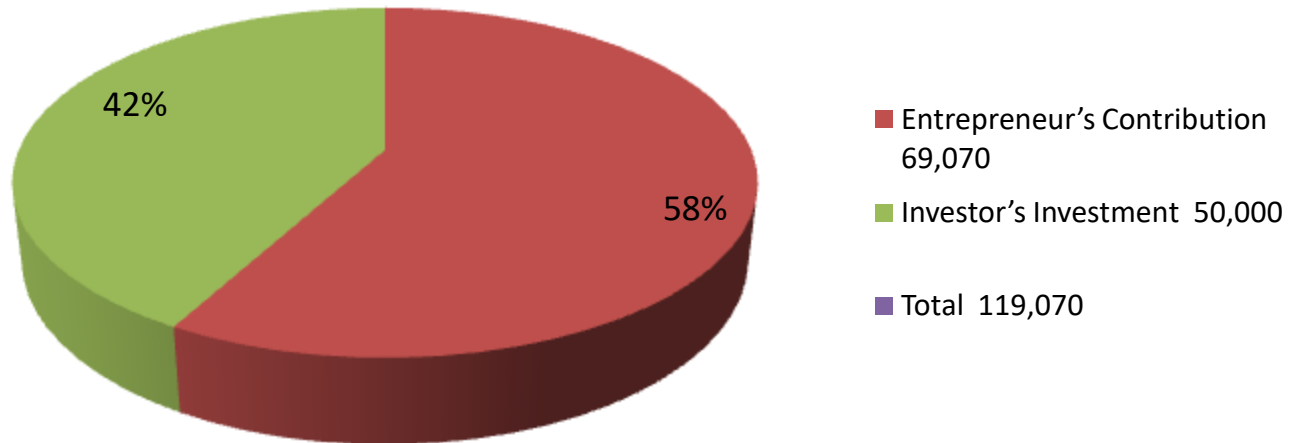
Proposed Nobin Udyokta Business Info

Business Name	:	JANNAT MEDICAL HALL
Location	:	Sonagazi, Feni
Total Investment in BDT	:	BDT 119,020/-
Financing	:	Self BDT 69020/- (from existing business) 58% Required Investment BDT 50,000/- (as equity) 42%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10 ft x 12 ft= 120 square ft
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in goods like –Syrap, Tablet, Capsul, Orsaline, Antebaitic e.t.c▪Average 15% gain on sales.▪The business is operating by entrepreneur. Existing 0 employee.▪The shop rented.▪Collects goods from Local Feni.▪Agreed grace period is 3 months.

Existing			
Particular	Daily	Monthly	Yearly
Revenue (Sale)			
Syrup, Tablet, Capsul, Orsoline, Antebaitic e.t.c	3400	102000	1224000
	0	0	0
Total Sales(A)	3400	102000	1224000
Less Variable Expense (B)			0
Syrup, Tablet, Capsul, Orsoline, Antebaitic e.t.c	2890	86700	1040400
Total Variable Expense	2890	86700	1040400
Contribution Margin (CM) [C=(A-B)]	510	15300	183600
Less Fixed Expense			
Rent		2600	31200
Electric Bill		650	7800
Transportation		1,000	12000
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		500	6000
Guard		250	3000
Generator		240	2880
Mobile Bill		500	6000
Total Fixed Cost (D)		10740	128880
Net Profit (E)= [C-D]		4560	54720

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Syrup, Tablet, Capsul, Orsaline, Antebaitic e.t.c			69,000			50,000	119,000
Security						0	
	0	0	69,000	0	0	50,000	119,000

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Syrap, Tablet, Capsul, Orsaline, Antebaitic e.t.c	3900	117000	1404000	1474200	1547910
0	0	0	0	0	0
Total Sales(A)	3900	117000	1404000	1474200	1547910
Less Variable Expense (B)					
Syrap, Tablet, Capsul, Orsaline, Antebaitic e.t.c	3315	99450	1193400	1253070	1315724
Total Variable Expense	3315	99450	1193400	1253070	1315724
Contributon Margin (CM) [C=(A-B)]	585	17550	210600	221130	232187
Less Fixed Expense					
Rent		2600	31200	31200	31200
Electric Bill		650	7800	8100	8400
Transportaion		1,000	12000	12600	13230
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		0	0	0	0
Entertainment		500	6000	6000	6000
Gard		250	3000	3000	3000
Generator		240	2880	2880	2880
Mobil Bill		500	6000	6100	6200
Total Fixed Cost (D)		10740	126000	127000	128030
Net Profit (E)= [C-D]		6810	81720	85806	90096
Investment Pay Back			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	81,720	85806	90096.3
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		61720	127526
	Total Cash Inflow	131,720	147,526	217,622
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	61,720	127,526	197,622

SWOT ANALYSIS

STRENGTH

Employment: Self: 0 Family:0 Others:0
Experience & Skill : 15 years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



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হল
দেশী-বিদেশী
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FAMILY PICTURE

