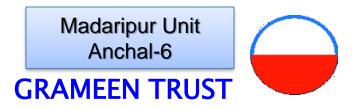
Toma Telecom



Project by: Liton Mondal

Identified by- Solayman Hossain Verified By: Shaiful Islam



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Liton Mondal
Permanent Address	:	Vill:Joraer, Post: Mostofapur,P.S:Mostofapur, District: Mostofapur.
Age	:	27 years (10-Jan-1990)
Marital status	:	Married
Children	:	
No. of siblings:	:	3 Brother
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other Ioan like GCCN, GKF		Mother Yes Father Mongli Rani Helan Mondal Branch: Mostofapur, Centre: 49/m Group no: 04 Loanee no.: 3621, Member since: 2008, First Ioan: 10,000, Existing Ioan:00 , Outstanding: N/A N/A N/A
Education	:	S.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Business
Initial Investment	:	1,00,000
Trade License/ Drug License		25-17/18
Business Experience And Training Info	:	4 years
Other Own/Family Sources of Income	-	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01705-535290
NU Project Source/Reference	:	MadaripurUnit, Madaripur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2008 to 2016 (9 years). At first she took a loan of Tk. 10,000 from GB. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	-	Toma Telecom
Address/ Location		Mostofapur Bazar
Total Investment in BDT	•	5,00,000
Financing	:	Self BDT 4,20,000 (from existing business)84%Required Investment BDT 80,000/-(as equity)16%
Present salary/drawings from business (estimates)	:	7000/-
Proposed Salary	:	7,000/-
 Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period 	:	25% 25% 2 months 8 Installment

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: ফ্যান মোবাইল তার তার বাল্ব রাইছ কুকার ইলেকট্রিক পন্য অন্যান্য ডেকোরেসন	$\begin{array}{c} 60,000\\ 1,00,000\\ 40,000\\ 20,000\\ 40,000\\ 50,000\\ 50,000\\ 60,000\end{array}$		4,20,000
Proposed items:		80,000	80,000
Total Capital			5,00,000



Present Stock items				
Product name	Unit (Quantity)	Amount		
ফ্যান		60,000		
<u>মোবাইল</u>		60,000		
তার		80,000		
বাল্ব		20,000		
রাইছ কুকার		40,000		
ইলেকট্রিক পন্য		50,000		
অন্যান্য		50,000		
<u>ডেকোরেসন</u>		60,000		
Total Present Stock		4,20,000		

Proposed items				
Product Name	Unit	Amount		
বিকাশ		40,000		
মাবাইল		40,000		
Total Proposed Stock		80,000		

INFO ON EXISTING BUSINESS OPERATIONS

Deutiuslaus		Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly			
Sales (A)	3,000	90,000	10,80,000			
Less: Cost of sales (B)	2,250	67,500	8,10,000			
Gross Profit C=(A-B)	750	22,500	2,70,000			
Less: Operating Costs						
Electricity bill		700	8,400			
Generator bill		100	1,200			
Night Guard bill		200	2,400			
Mobile bill		300	3,600			
Present salary/Drawings- self		7,000	84,000			
Conveyance or Transport]		200	2,400			
Others (fees, Entertainment, TL renew)		200	2,400			
Non Cash Item:						
Depreciation Expenses (10%)		500	6,000			
Total Operating Cost (D)		9,200	1,10,400			
Net Profit (C-D):	750	13,300	1,59,600			

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BD	Γ)	Year 2 (BDT)		
Falticulais	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	3,500	1,05,000	12,60,000	4,000	1,20,000	14,40,000
Less: Cost of Sale (B)	2,625	78,750	9,45,000	3,000	90,000	10,80,000
Gross Profit (A-B)=(C)	875	26,250	3,15,000	1,000	30,000	3,60,000
Less: Operating Costs						
Electricity bill		700	8,400		750	9,000
Generator bill		100	1,200		100	1,200
Night Guard bill		200	2,400		200	2,400
Mobile bill		300	3,600		300	3,600
Present salary/Drawings- self		7,000	84,000		7,000	84,000
Conveyance or Transport		200	2,400		200	2,400
Others (fees, Entertainment, TL renew)		200	2,400		200	2,400
Non Cash Item:						
Depreciation Expenses (10%)		500	6,000		500	6,000
Total Operating Cost (D)		9,200	1,10,400		9,250	1,11,000
Net Profit (C-D) = (E)	875	17,050	2,04,600	1,000	20,750	2,49,000
GT payback	48,000			48,000		
Retained Income:	1,56,600				2,01,000	

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI . No. #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	2,04,600	2,49,000
1.3	Depreciation (Non cash item)	6,000	6,000
1.4	Opening Balance of Cash Surplus		1,62,600
	Total Cash Inflow	2,90,600	4,17,600
2.0	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48,000	48,000
	Total Cash Outflow	1,28,000	48,000
3.0	Net Cash Surplus	1,62,600	3,69,600

SWOT Analysis

 Screening Skill and 4 Years experience Quality service and product Seven days open in a week 16 hours shop open 	WEAKNESS • Lack of investment
OPPORTUNITIY More customers within the area. Increasing demand. 	THREATS Political Unrest Theft































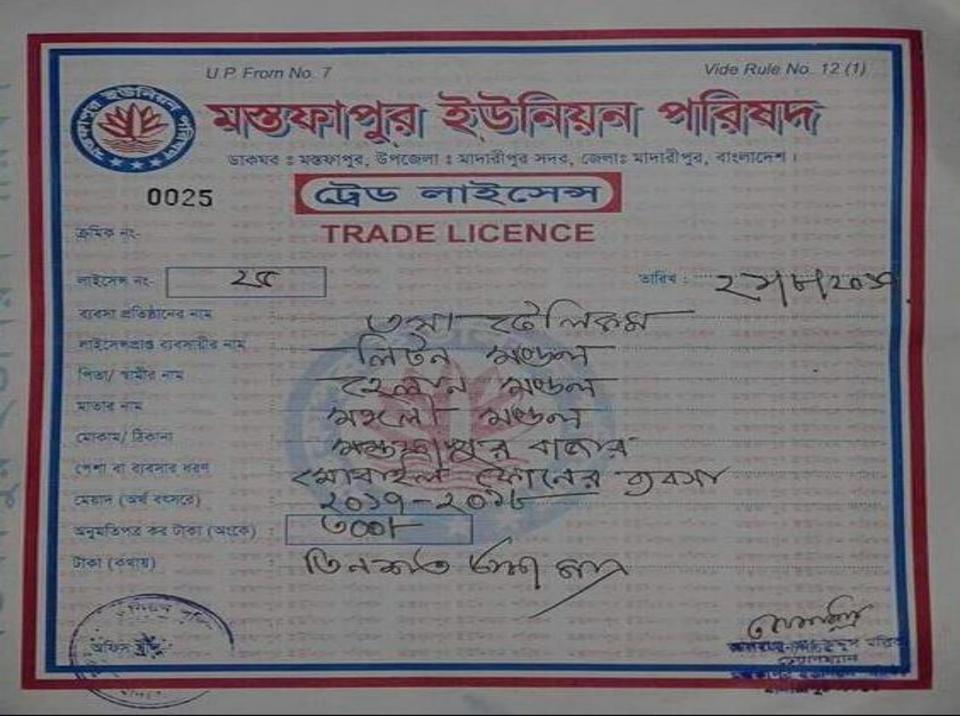


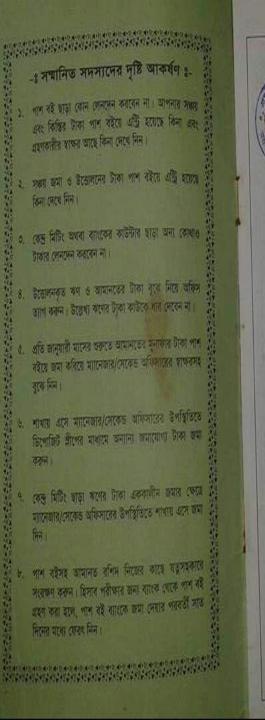


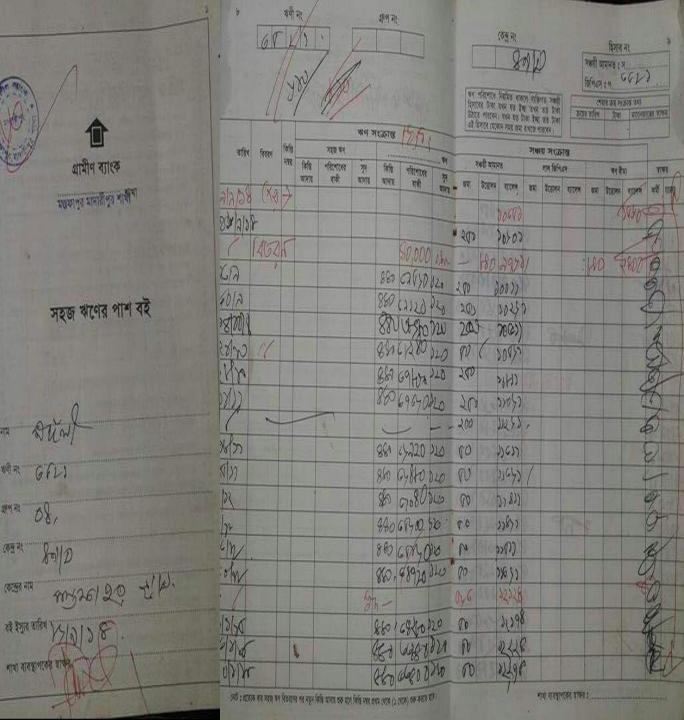












Presented at Internal Design Lab On August 2017 at GT



Grameen Trust Phone No : 9017038 Liton Mondal Cell No:01705535290

