# **Tasmia Dairy Firm**



Project by: Md.Rofikul Hossain

Identified by- Solayman Hossain Verified By: Shaiful Islam



## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md.Rofikul Hossain
Permanent Address	:	Vill: Chatatoly, Post:: Mostofapur, P.S+ Dist:Madaripur.
Age	:	21 Years (20-06-1996)
Marital status	:	Married
Children	:	One Daughter
No. of siblings:	:	Two Brother Two Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other Ioan like GCCN, GKF		MotherYesFatherMonoara BegumMd.Motlab BepariBranch: Mostofapur, Centre: 38./m Group no: 04Loanee no.: 3077, Member since: 2004, First Ioan:10,000, Existing Ioan: 00 Outstanding:00N/AN/AN/AN/A
Education	:	Eight

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Business
Initial Investment	:	60,000
Trade License/ Drug License		27-17/18
Business Experience And Training Info	:	6 years
Other Own/Family Sources of Income	•	N/A
Other Own/Family Sources of Liabilities	•	N/A
NU Contact Info		01987-623219
NU Project Source/Reference	-	MadaripurUnit, Madaripur.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2004 to 2015(12 years). At first she took a loan of Tk. 10,000 from GB. NU's mother gradually improved their living standard by using GB loan.

## PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Rafin Dairy Firm	
Address/ Location	:	Gacbaria	
Total Investment in BDT	:	2,40,000	
Financing	:	Self BDT 1,60,000 (from existing business) Required Investment BDT 80,000/-(as equity)	67% 33%
Present salary/drawings from business (estimates)	:	7000/-	
Proposed Salary	:	7,000/-	
<ul> <li>Proposed Business</li> <li>(i) % of present gross profit margin</li> <li>(ii) Estimated % of proposed gross profit margin</li> <li>(iii) Agreed grace period</li> </ul>	:	50% 50% 2 months	

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
<u>Present Stock Items:</u> গরু	1,60,000		1,60,000
Proposed items:		80,000	80,000
Total Capital			2,40,000



Present Stock items			
Product name	Unit (Quantity)	Amount	
গরু		1,60,000	
Total Present Stock		1,60,000	

Proposed items					
Product Name Unit Amou					
গরু	2	80,000			
Total Proposed Stock		80,000			

## **INFO ON EXISTING BUSINESS OPERATIONS**

Deutieuleus		Existing Business (BDT)			
Particulars	Daily	Monthly	Yearly		
Sales (A)	800	24,000	2,88,000		
Less: Cost of sales (B)	400	12,000	1,44,000		
Gross Profit C=(A-B)	400	12,000	1,44,000		
Less: <b>Operating Costs</b>					
Mobile bill		300	3,600		
Present salary/Drawings- self		7,000	84,000		
Non Cash Item:					
Depreciation Expenses (%)					
Total Operating Cost (D)		7,300	87,600		
Net Profit (C-D):	400	4,700	56,400		

## FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BD	Т)	Year 2 (BDT)		
	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	1,000	30,000	3,60,000	1,200	36,000	4,32,000
Less: Cost of Sale (B)	500	15,000	1,80,000	600	18,000	2,16,000
Gross Profit (A-B)=(C)	500	15,000	1,80,000	600	18,000	2,16,000
Less: Operating Costs						
Mobile bill		300	3,600		400	4,800
Present salary/Drawings- self		7,000	84,000		7,000	84,000
Non Cash Item:						
Depreciation Expenses (%)						
Total Operating Cost (D)		7,300	87,600		7,400	88,800
Net Profit (C-D) = (E)	500	7,700	92,400		10,600	1,27,200
GT payback		48,000	-		48,000	
Retained Income:		44,400			79,200	

#### CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI . No. #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	92,400	1,27,200
1.3	Depreciation (Non cash item)		44,400
1.4	Opening Balance of Cash Surplus	1,72,400	1,71,600
	Total Cash Inflow		
2.0	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		 
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48,000	48,000
	Total Cash Outflow	1,28,000	48,000
3.0	Net Cash Surplus	44,400	1,23,600

#### **SWOT Analysis**

<ul> <li>Screenies</li> <li>Skill and 6 Years experience</li> <li>Quality service and product</li> <li>Seven days open in a week</li> <li>16 hours shop open</li> </ul>	WEAKNESS • Lack of investment
OPPORTUNITIY <ul> <li>More customers within the area.</li> <li>Increasing demand.</li> </ul>	<ul> <li>THREATS</li> <li>Political Unrest</li> <li>Theft</li> </ul>



















(ইউপিজমানি ফরম-৩)

গণপ্রজাতন্ত্রী বাংলাদেশ জনা ও মৃত্যু নিবন্ধকের কার্যালয় মন্তফাপুর মাদারাপুর সদর, মাদারাপুর

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#### Presented at Internal Design Lab On August 2017 at GT



#### **For more information**

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